

Bank Polski

Financial results 4Q21 and FY2021 Record profit, good outlook

24th of February, 2022



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Key achievements of PKO Bank Polski in 2021

1/5

KEY ACHIEVEMENTS

Financial Highlights



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Record profit

PLN 4.9 bn

ROE 12.1%

Growth of scale

PLN 418 bn
of assets

>11 ml of customers

Strong capital base

TCR 18.2%

CET 1 17.0%

Growth of revenues

Revenues FY21 +3.9% y/y

Core revenues Q421
+5.0% q/q

Cost control

C/I=40.6%

Normalization of CoR

COR 55 bps

Stage III 3.98%

KEY ACHIEVEMENTS

Development of our business - key achievements



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Loans



- PLN 248 bn financing provided to customers, + PLN 12 bn y/y
- Visible increase of demand for loans in the corporate sector, +7.8% y/y

Financing



- Deposits growth by PLN 40 bn y/y to PLN 322 bn based on customer trust and strength of the brand
- Growth of retail investment funds to PLN 36.7 bn (+14.0% y/y)

Innovation and digitization



- Digital customers growth: 6.1 mln IKO app, +18% y/y, 138 ml transactions in Q4, + 51% y/y
- Technological development focused on business development
 - Growing share of remote channels in products sales
 - Growth of bots share in customer service and support functions (A.I.)

CHF settlement program



- We offer mass settlements for CHF clients as the first bank in Poland
- > 20% of customers have applied for a settlement within the first 3 months of the program

KEY ACHIEVEMENTS

Strategy execution



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	2019	2020	2021	Strategic goals 2022	Accomplishment degree
ROE	10.0%	-6.0% adjusted: 7.1% ⁽¹⁾	12.1%	12.0%	✓
C/I	41.3%	40.9%	40.6%	~41%	✓
COST OF CREDIT RISK	0.46%	0.78%	0.55%	0.60%-0.75%	✓
NET RESULT	4.0 mld PLN	(PLN 2.6 bn) adjusted: PLN 3.2 bn ⁽¹⁾	PLN 4.9 bn	>5 mld PLN	✓
EQUITY	TCR: 19.9% TIER 1: 18.6%	TCR: 18.2% TIER 1: 17.0%	TCR: 18.2% TIER 1: 17.0%	Ability to pay dividends	✓

(1) - Return on equity and net result adjusted for the costs of legal risk and other impacts of the EGM's decision to enter into voluntary settlements with the foreign currency mortgage loan consumers.

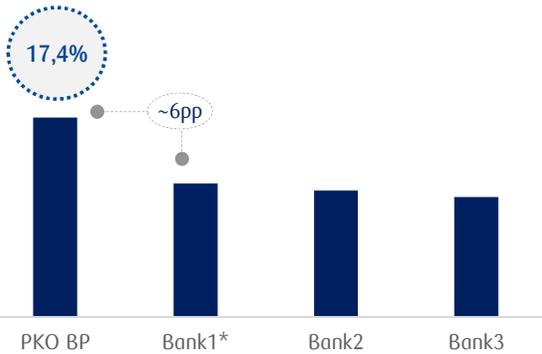


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KEY ACHIEVEMENTS

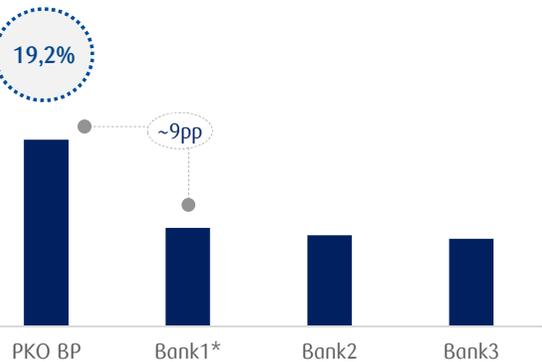
We have built a strong Capital Group and we are the most valuable Bank on the WSE

Customers receivables [2021, market share]



*3Q2021

Customers savings [2021, market share]⁽¹⁾



*3Q2021

Status of Capital Group [market share, %]



20%

Market share in retail assets uner management (1st place on the market)



12,7%

Market share by active portfolio



12,3%

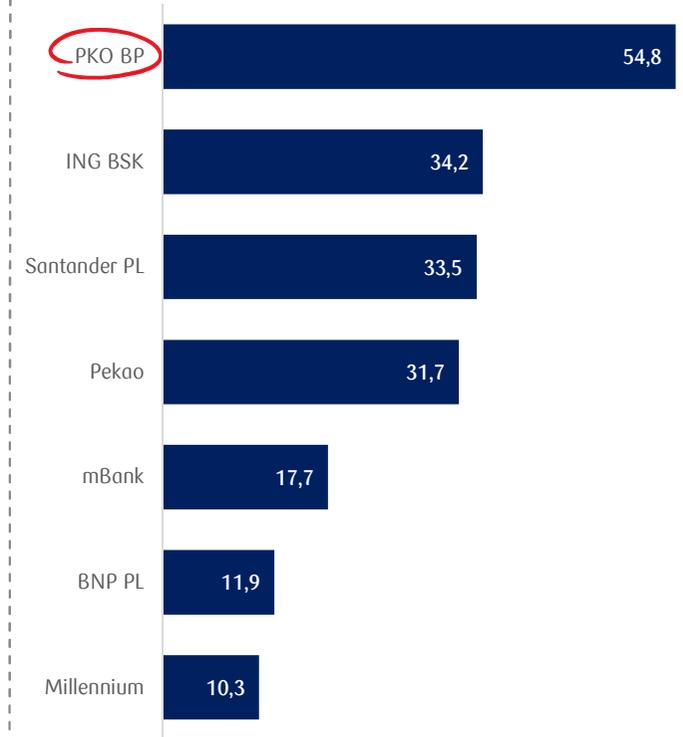
Market share by turnover



6,2%

Market share by turnover

Capitalization [23.02.2022, bn PLN]



(1) - Liabilities to customers + retail investment fund + retail bonds of ST ; Source : PKO Bank Polski, bank's financial report , Anality Online, ZPL, Infostrefa, Bloomberg, Polish Insurance Chamber



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Business activity

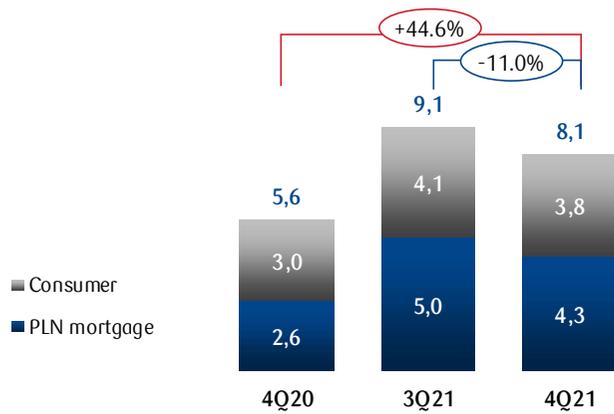
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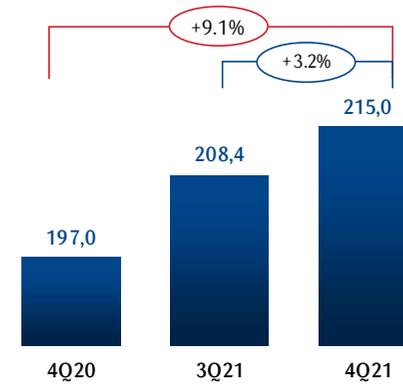
BUSINESS ACTIVITY

Retail: Strong growth of loans origination, further increase of savings

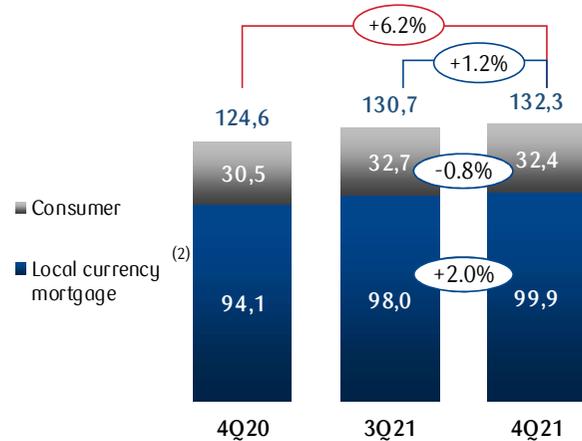
New loan sales [PLN bn]



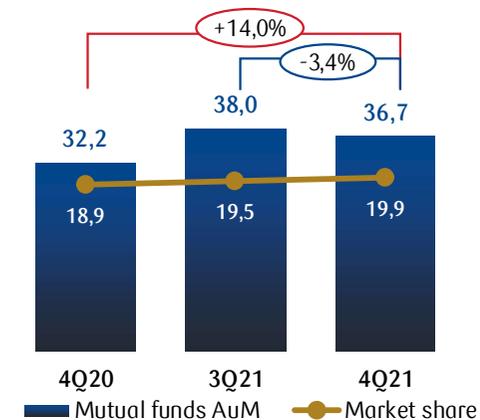
Deposits⁽¹⁾ [PLN bn]



Loans volume outstanding [PLN bn]



Mutual funds' AuM [PLN bn]⁽³⁾
Market share [%]



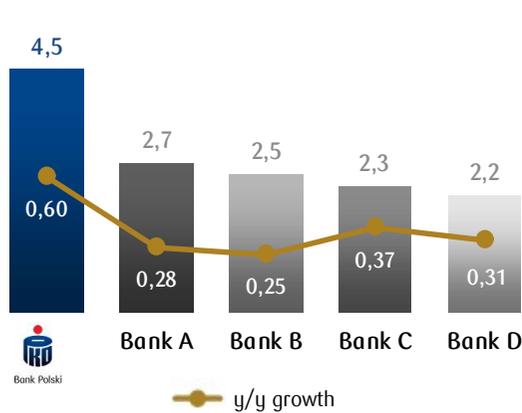
(1) - Retail deposits; (2) - The position covers UAH loans.; (3) - Retail funds



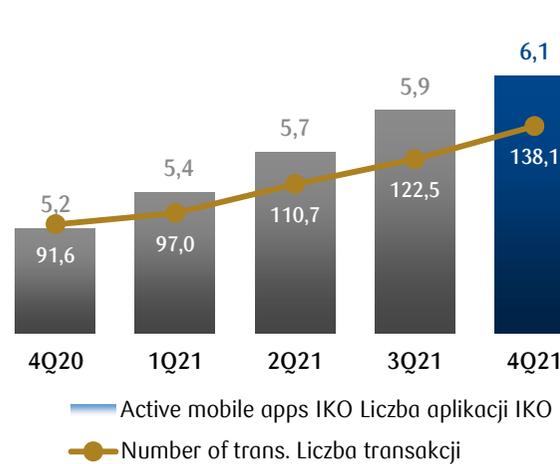
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BUSINESS ACTIVITY Leader in mobile banking

Number of active mobile banking users [mln] ⁽¹⁾



Number of IKO applications and number of transactions quarterly [mln]



Number of clients logging into IKO [mln] ⁽²⁾
Share of digital clients in active clients' base [%]



4,8/5 average customer rating in app stores
(the highest number of reviews in mobile stores
484 ths)



**1st place at Mobile Trends Awards
for IKO app**

(1) According to PRNews data for 3Q'21, users who have logged in at least once a month from a mobile device (mobile application, lite version or full transactional service).

(2) According to PRNews definition: a client who logged into IKO application at least once a month in a given quarter.



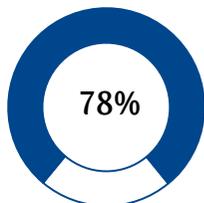
BUSINESS ACTIVITY

We build long-term relations with customers based on omnichannel model

Remote customer service



Digital sales share for consumer loans



■ Share of digital channel in sale



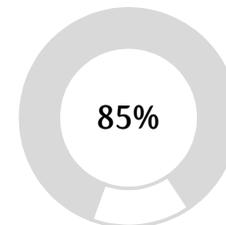
■ Share of digital channel in sale in E2E



Over 50% of sales of investment funds conducted through PKO Inwestomat



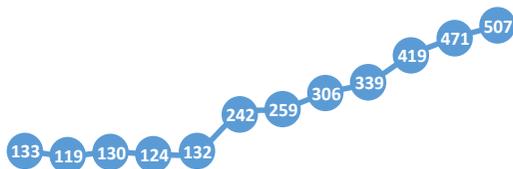
Settlement program conducted mainly remotely



Digitize of processes



Number of calls made by bot in call center on a monthly basis (ths)



1.21 II.21 III.21 IV.21 V.21 VI.21 VII.21 VIII.21 IX.21 X.21 XI.21 XII.21



100% of incoming traffic at call center is handled by bots, who precisely directs customers to the right consultant

Over 100 of FTEs released thanks to utilization of bots in the call center



Implementation of robotic processes in RPA technology (Robotic Process Automation)

>2x

number of tasks completed by robots >65 mln, growth by 118% y/y

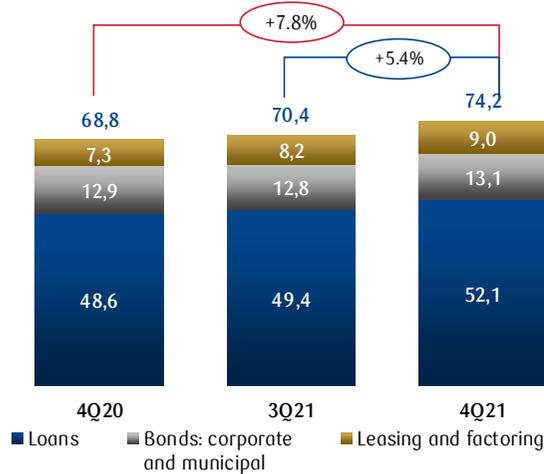


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BUSINESS ACTIVITY

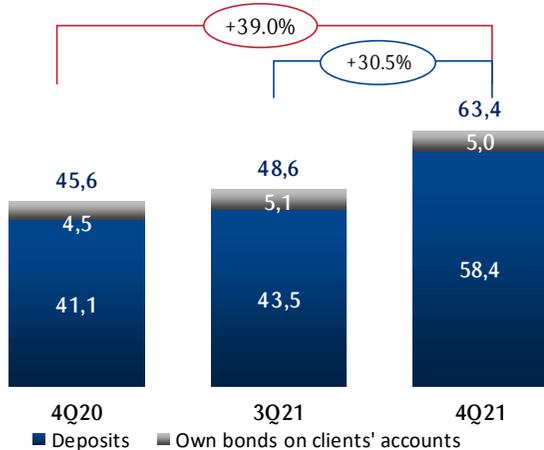
Corporate and Investment Banking: loans growth

Corporate clients financing [PLN bn]



 VSB energy for you OZE - bilateral Financing of the Baranów-Rychtal Wind Park project PLN 228 600 000	 PLAY Syndicated loan - financing of the UPC Polska acquisition by P4 Sp. z o. o. PLN 5,500,000,000 Original Lender, Underwriter, Mandated Lead Arranger, Bookrunner	 CVC STOCK Acquisition financing - Stock Spirits PLC takeover by CVC Mandated Lead Arranger, Lender	 CETIN MEMBER OF PPF GROUP Syndicated loan EUR 1,650,000,000 Arranger, Lender	 ECHO investment Construction/investment & VAT loans for the construction of the Brain Park office complex in Cracow EUR 65,560,000 PLN 9,000,000 Lender, Agent	 ARES Construction/investment financing for the construction of 4 warehouses in Poland EUR 45.3/55.8m Arranger, Sole Lender
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Corporate clients savings [PLN bn]



 CP CANPACK High-yield corporate bonds issue USD 800,000,000 Co-Manager	 POLENERGIA Farma Wiatrowa Grabowo Finansowanie konsorcjalne 180 000 000 PLN (kredyt inwestycyjny) 36 000 000 PLN (kredyt VAT) Kredytodawca	 LOTOS Syndicated loan - inventory financing USD 400,000,000 Mandated Lead Arranger, Inventory Lender	 LOTOS Asphalt Syndicated loan PLN 600,000,000 Agent, Original Lender, Arranger	 ORLEN Cash collection services for PKN ORLEN S.A. petrol stations (closed cash deposits) Bank accepting closed cash deposits & making settlements
Małopolskie voivodeship Municipal bonds 230 000 000 PLN Issue Arranger	City of Cracow Municipal bonds 620 000 000 PLN Issue Arranger	City of Poznań Municipal bonds 225 000 000 PLN Issue Arranger	 DOLNY SLASK Koleje Dolnośląskie Loan PLN 465 710 016 for financing and refinancing the purchase of electric multiple units	 MPK-Łódź Loan up to PLN 235 770 500

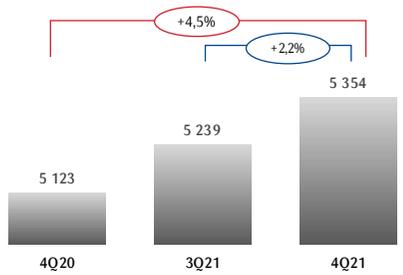


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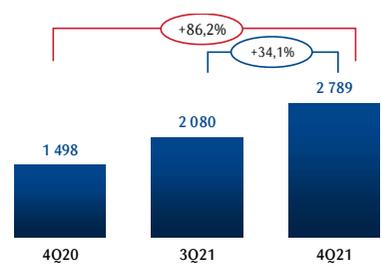
BUSINESS ACTIVITY Corporate segment

- Implementation of modern tools supporting clients and advisers - digital credit process and fast credit path
- Strengthening the Bank's position in cash deposits payments from retail chains and petrol stations (increase of the result on closed deposits+ 20% y/y with 13% increase of volume)
- Maintaining the leading position in banking services for local governments and municipal bond issues.
- Automarket.pl platform - in 2021, nearly 3.2 ths cars were purchased on the platform and 82% of the transactions were financed with the products of PKO BP Group
- Significant development of treasury operations, in particular commodity instruments (+63% y/y) and in the interest rate instruments (+60% y/y), used by customers for hedging purposes
- Record sales of retail Treasury Bonds (PLN 43.3 billion)
- The leading activity of the Brokerage House on the primary market (total value of IPO, SPO and ABB transactions - over PLN 10 billion)
- Record financial result of the Brokerage House (over 75% increase y/y).
- Modernization of the transaction system of the Brokerage House - PKO Supermakler and further integration of brokerage and banking services
- PKO BP Brokerage House is the leader in turnover on the secondary stock market on the WSE - 12.3% (over PLN 81 billion)

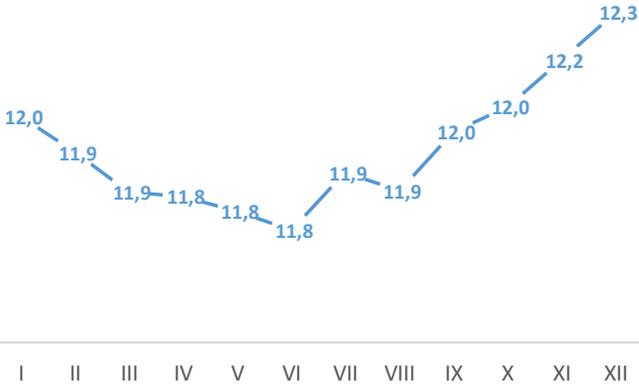
Leasing [PLN bn]



Factoring [PLN bn]



Market share of loans to non-financial institutions in 2021 [%]



BUSINESS ACTIVITY

Ambitious ESG goals, implementation has started. Improving ESG ratings (Sustainalytics, FTSE Russell, V.E)



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Reduction of greenhouse gas emissions



Elimination of the exposure to the coal mining sector by 2030**



>=3x value of exposure to „green” financing vs. „brown” financing



Increase of green financing



Updating the Procurement Policy in keeping with the ESG principles

ESG survey among the Bank’s key suppliers

Preparation of a Supplier Code of Ethics***

Women’s share employed in key managerial



Employee rotation rate



Voluntary employee resignation rate



* - base year 2019, ** - share of financing of the coal and lignite mining sectors in total assets, *** - in process



20.1 Medium Risk ↑
(25.7 in 2020)

Severe	High	Medium	Low	Negligible
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BBB ↔

CCC	B	BB	BBB	A	AA	AAA
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3.7 ↑
(3.1 in 2020)

0	3,7	5
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47 ↑
(29 in 2020)

0	47	100
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Financial results

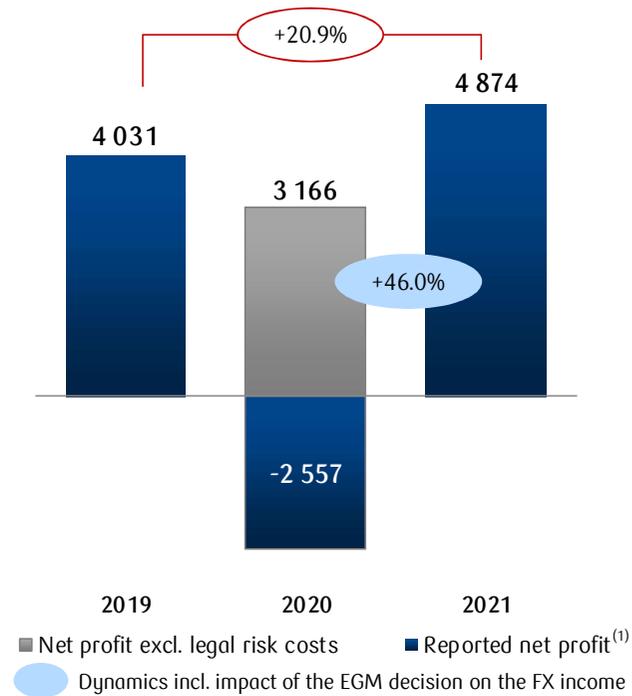
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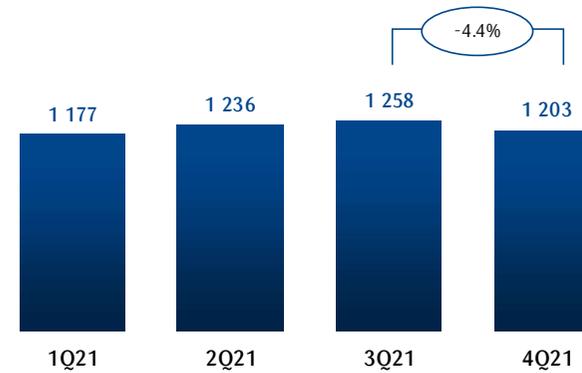
FINANCIAL RESULTS

Net income at a record high level

Net income [PLN mln]



Quarterly net profit [PLN mln]



● PLN 4 874 mln net profit, + 46% y/y excluding effects of the settlement program implementation, + 20.9% above pre-pandemic level

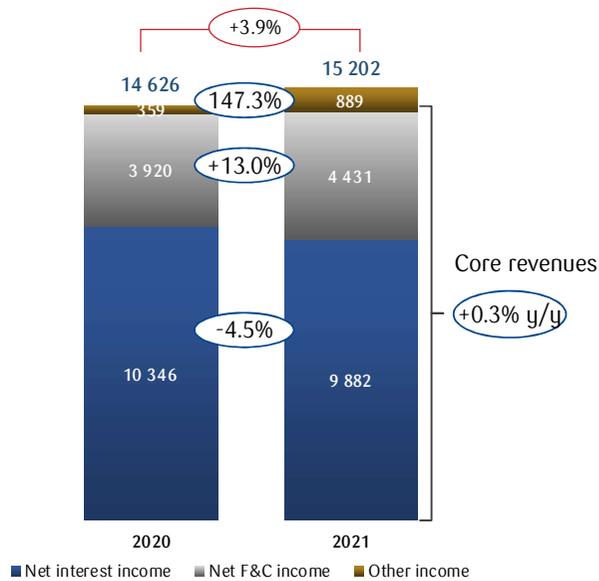
(1) - excl. PLN 6 552 mln of legal risk costs of mortgage loans



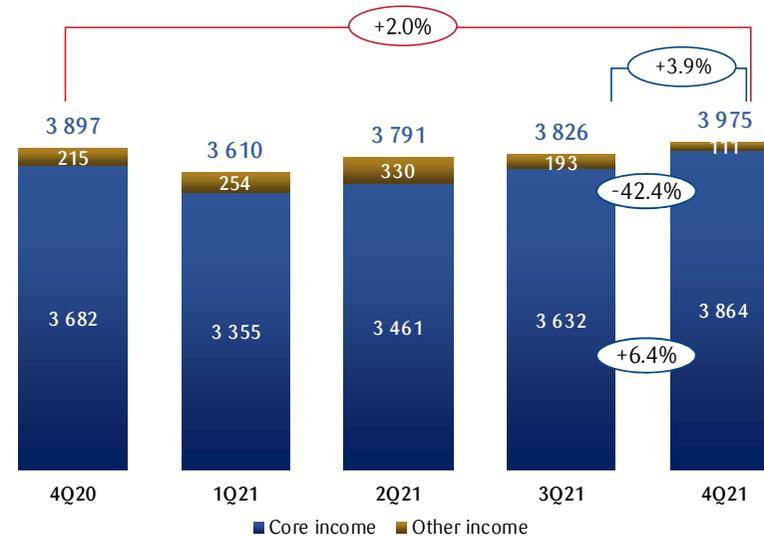
FINANCIAL RESULTS

Core income growth acceleration

Result on business activity
[PLN mln]



Quarterly result on business activity
[PLN mln]



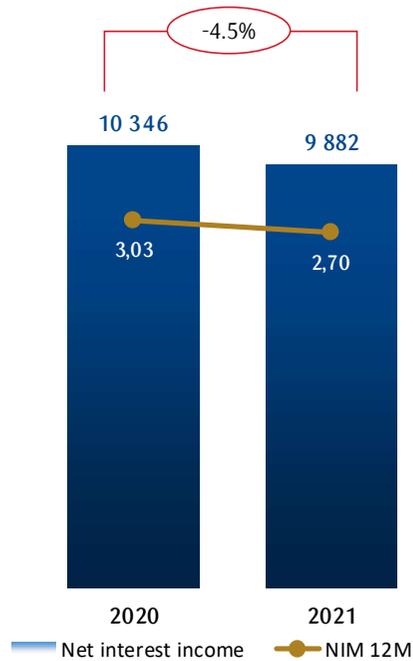
- Net banking income + 3.9% y/y thanks to increase of fee and commission income, fully offsetting the pressure on the net interest income, as well as other income, supported by the FX gains resulting from the decision on CHF settlements
- Strong acceleration of revenues growth to +3.9% q/q in Q4 thanks to the faster improvement of net interest income and maintained high dynamics of fee and commission income



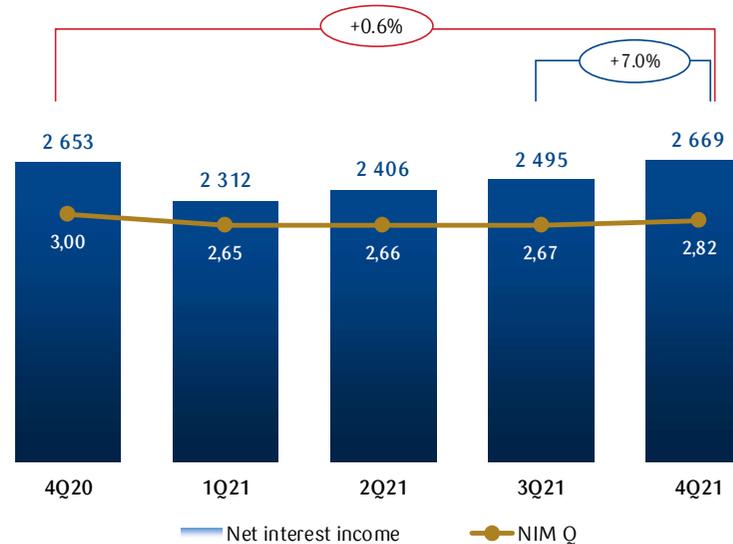
FINANCIAL RESULTS

Net interest income

Net interest income [PLN mln]
Net interest margin [%]



Quarterly Net interest income [PLN mln]
Quarterly Net interest margin [%]



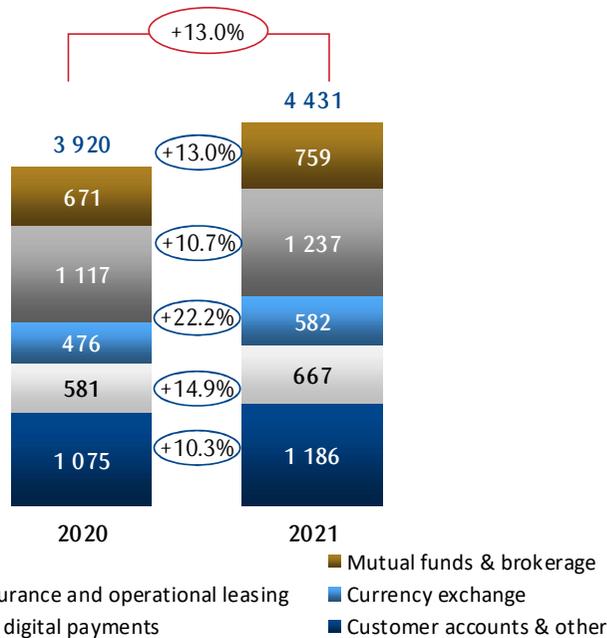
- Solid increase of interest income in the fourth quarter as a result of changes in interest rates and volume growth continuation, despite one-off costs related to the small TSUE
- Estimated impact of the MPC on decisions made so far, resulting in increase of the reference rate by 265 bps and increase of interest rates, on the interest income in 2022 in the range of approx. 2.5-3.1 billion



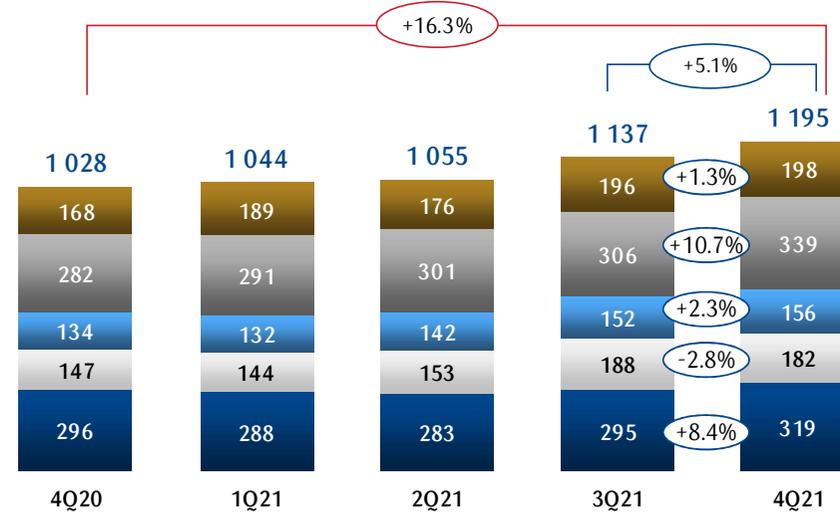
FINANCIAL RESULTS

Strong growth of fee and commission income

Fee and commission income [PLN mln]



Quarterly fee and commission income [PLN mln]



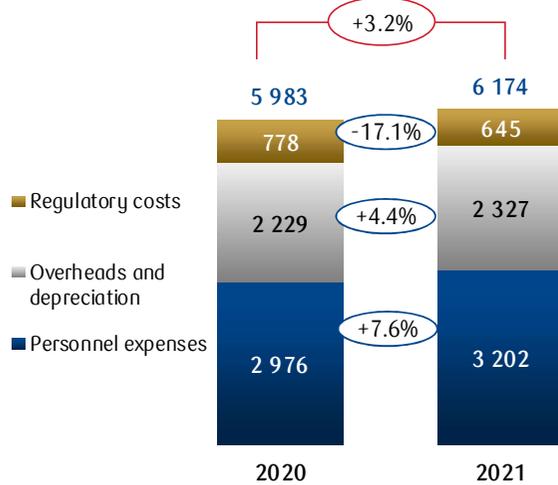
- Increase of fee and commission income +13% y/y thanks to improvement in all categories, also supported by strong result of fourth quarter (+ 16.3% y/y)



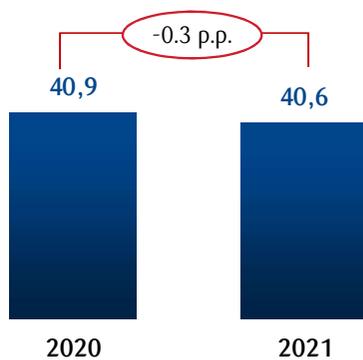
FINANCIAL RESULTS

Operating costs

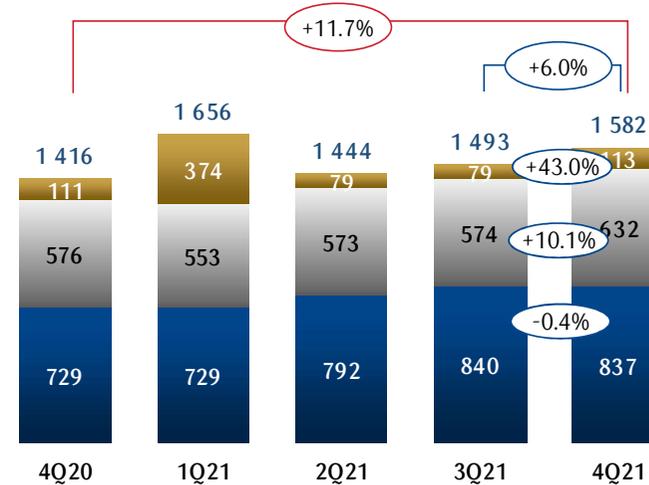
Operating expenses [PLN mln]



Cost/Income ratio 12M [%]



Quarterly operating expenses [PLN mln]



Quarterly Cost/Income ratio [%]



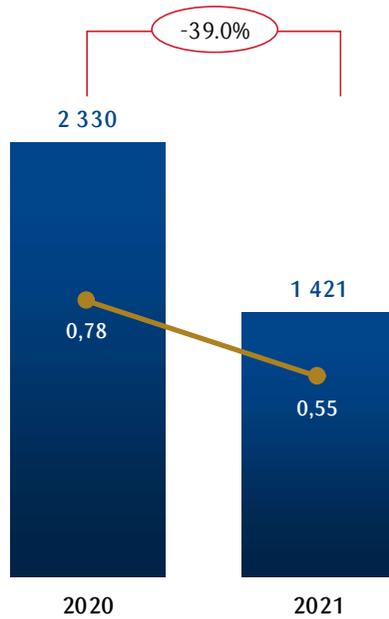
- Further improvement of C/I ratio to 40.6% thanks to maintaining costs dynamics lower than the income one
- Q4 costs burdened with additional legal costs related to CHF loans and seasonality



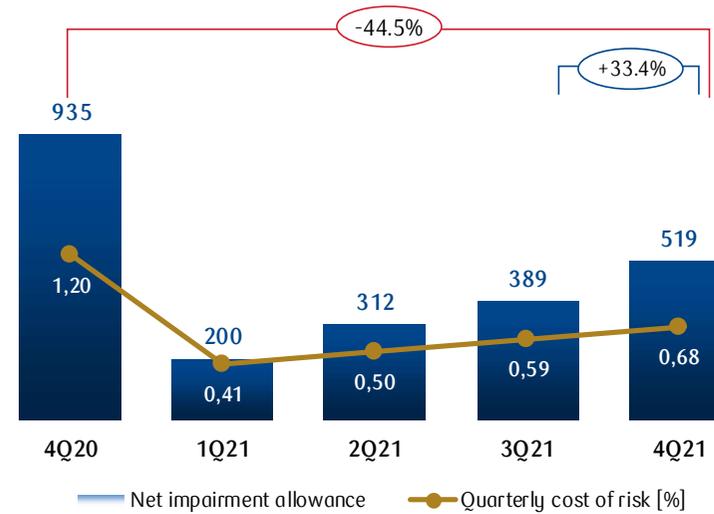
FINANCIAL RESULTS

Cost of risk normalization

Net impairment allowance [PLN mln]



Quarterly net impairment allowance [PLN mln]



Continuation of the normalization of costs of risk in line with the parameters adopted in the bank's strategy

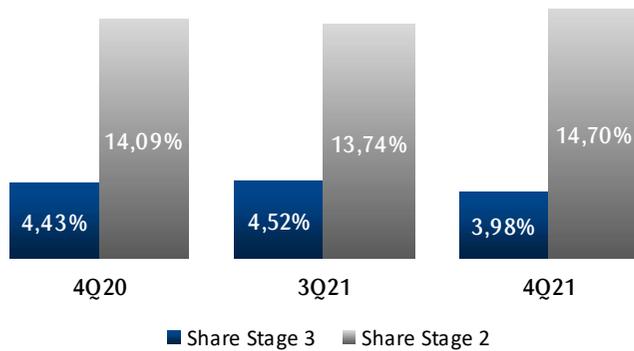


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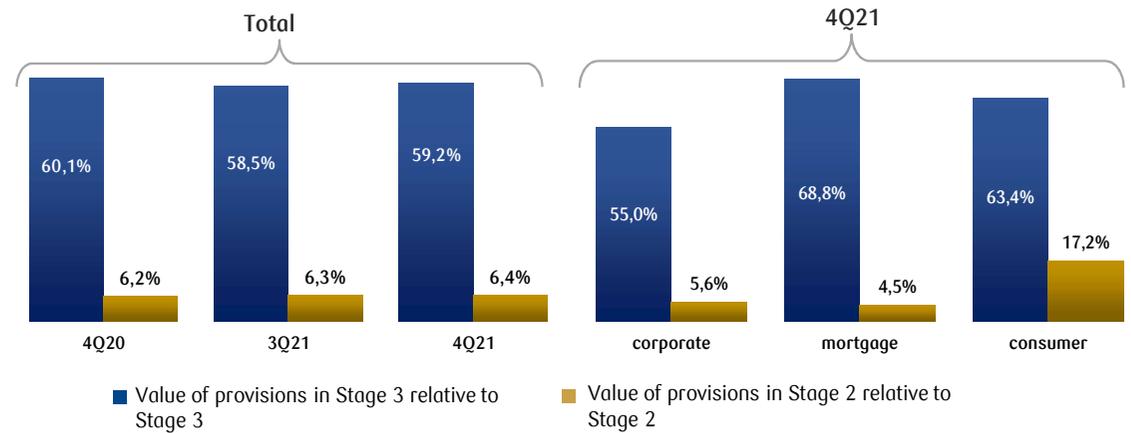
FINANCIAL RESULTS

High quality of customer financing

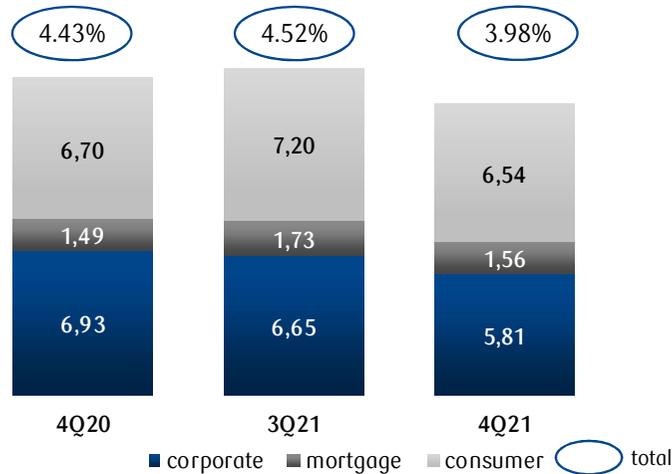
Share of receivables in stage 2 and 3 [%]



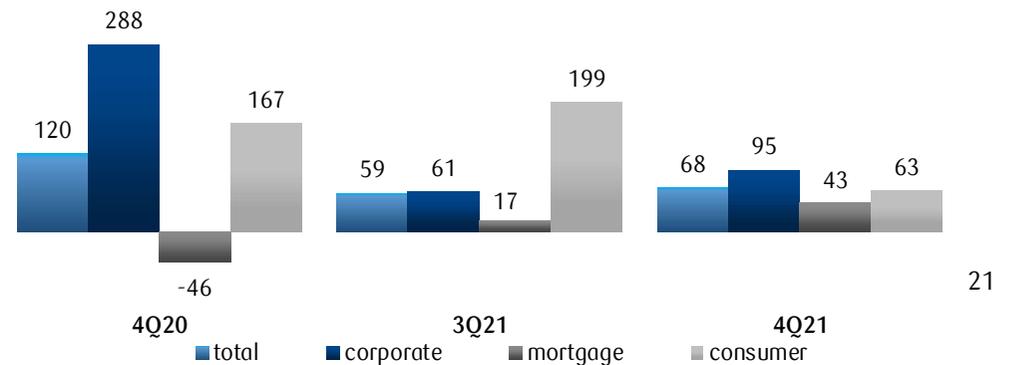
Provision coverage of receivables in stage 2 and 3 [%]



Share of receivables in stage 3 [%]



Quarterly cost of credit risk [bps.]



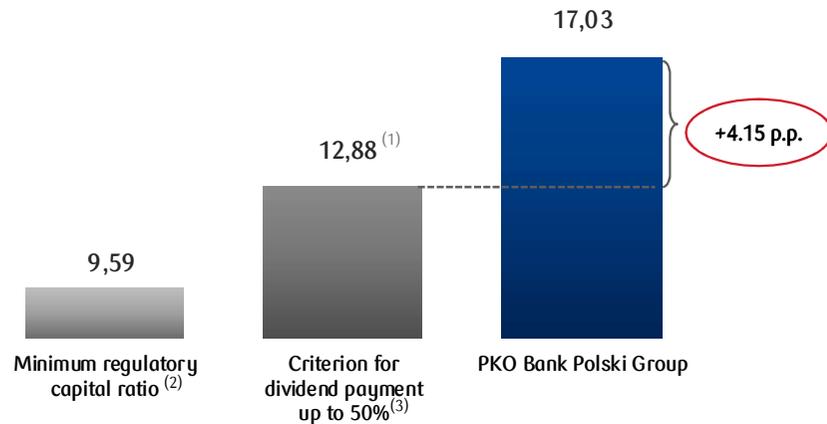


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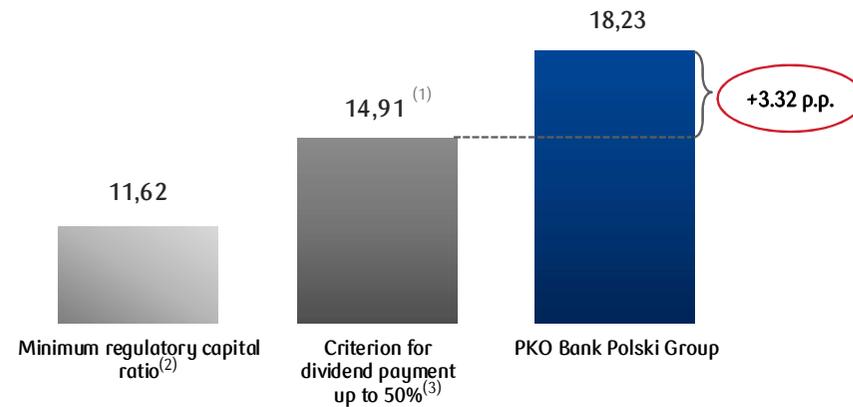
FINANCIAL RESULTS

Solid capital position

Tier 1 capital ratio [%]



Total capital ratio (TCR) [%]



Bank meets the conditions for the dividend payment in 2022 in amount of 50% of 2021 profit

(1) - PFSA's buffer for bank's sensitivity to an adverse macroeconomic scenario recommended in Pillar II is 0.29% (basic buffer 0.17% and additional buffer 0.12%)

(2) - Tier 1: CRR 6% + conservation buffer 2.5% + OSII buffer 1% + countercyclical buffer 0.01% + FX buffer for the Group 0.08%,
TCR: CRR 8% + conservation buffer 2.5% + OSII buffer 1% + countercyclical buffer 0.01% + FX buffer for the Group 0.11%.

(3) - Dividend payment minimums after adjusting the dividend payout ratio by the following criteria:

K1 - share of the foreign currency mortgages for households in total receivables of PKO from the non-financial sector (4Q'21: Bank: 8.25%; Group: 6.74%); adjustment by -0.20 p.p. when 10%>K1>5%.

K2 - share of the foreign currency mortgages granted in 2007/08 in PKO's total portfolio of foreign currency mortgages (4Q'21: Bank: 38.7%; Group: 37.64%); adjustment by -30 p.p. (when >20% and K1>5%).



FINANCIAL RESULTS

Settlement program

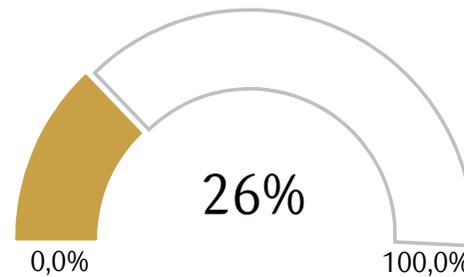
Almost 23 ths motion submitted for mediation

11 ths Mediations concluded successfully

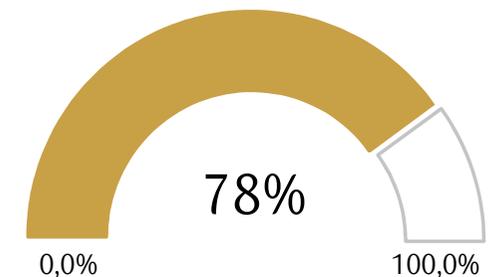
Process mostly performed in remote channels (85%)

Avg. 47 days from the submission of motion to annex signing

The portfolio of customers covered by the settlement

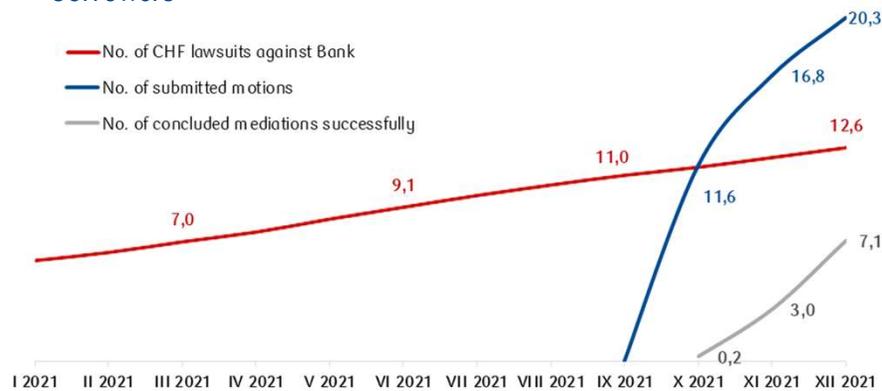


Successfully completed settlement cases



23th of February 2022

Number of cases regarding settlements of CHF borrowers



The number of new court proceedings in a quarter [Items]





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Summary

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Record profit, good outlook



Record net profit of PLN 4.9 billion, ROE 12.1%

Core revenues rebuilding during the year, attractive growth outlook for 2022



High level of cost efficiency C/I 40.6%

Cost of risk at 55 bps, further improvement of assets quality to 3.98%



Strong capital base, Core Tier I 17.0% including high level of provisions of legal risk

A pioneer in the CHF settlement program - almost 23 ths motions submitted, 78% of completed proceedings with a positive effect, further decrease of the number of new lawsuits



Continuation of the group's technological development - new functionalities, rapid increase of technology use by customers

Dividend recommendation

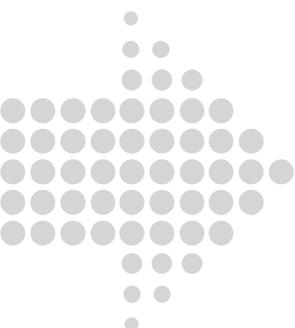


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Recommendation of the Management Board and the Supervisory Board

payment of 50% of the 2021 net profit
as a dividend

PLN 2 287.5 mln, DPS PLN 1.83
Dividend yield 4.23%





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Supplementary information, including macroeconomic backdrop

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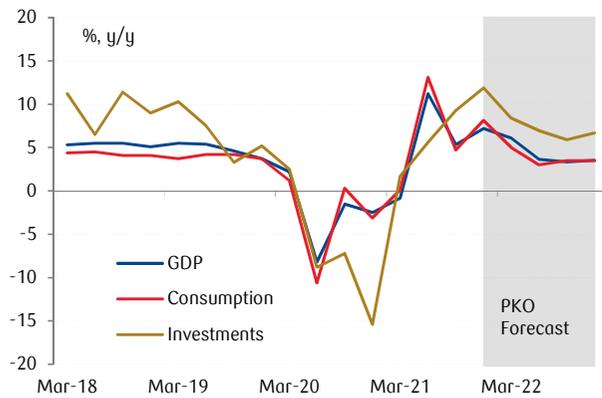
MACROECONOMIC BACKDROP

Hot labor market, solid GDP growth

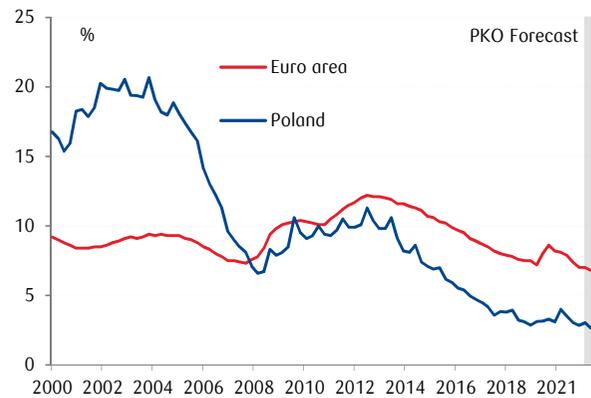


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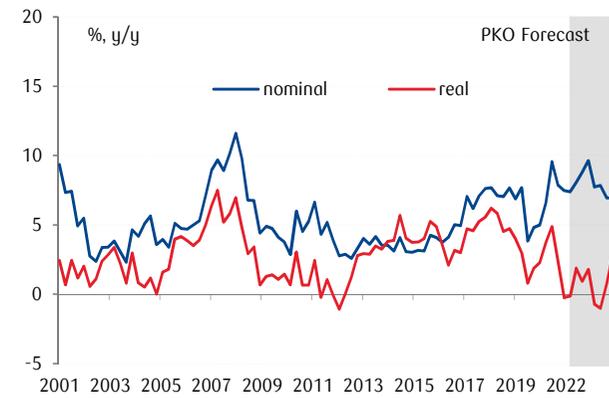
GDP



LFS unemployment rate



Wages in national economy



Source: GUS, Eurostat, PKO Bank Polski

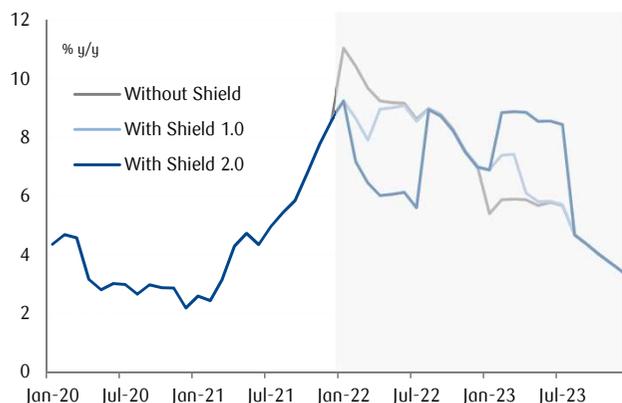
- After an impressive rebound of economic activity in 2021 (GDP growth at 5.7%), 2022 will bring GDP growth moderation towards 4%
- Positive trends in the labor market persist. The unemployment rate in Poland is almost at the lowest level in the EU and will reach new record lows during 2022
- The strong labour market is positive for employees. With a double-digit nominal wage growth, even despite elevated inflation, households income keeps on growing in real terms

MACROECONOMIC BACKDROP

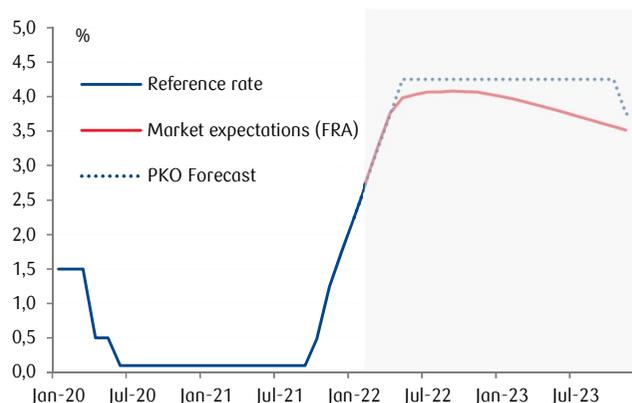
Surging inflation triggers interest rate hikes



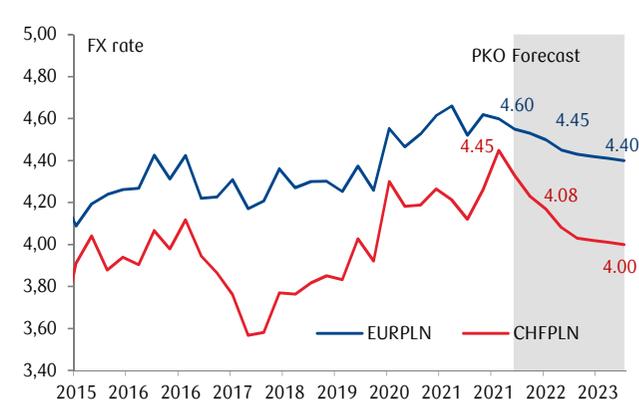
CPI inflation



NBP rate



FX rates



Source: GUS, Macrobond, NBP, PKO Bank Polski

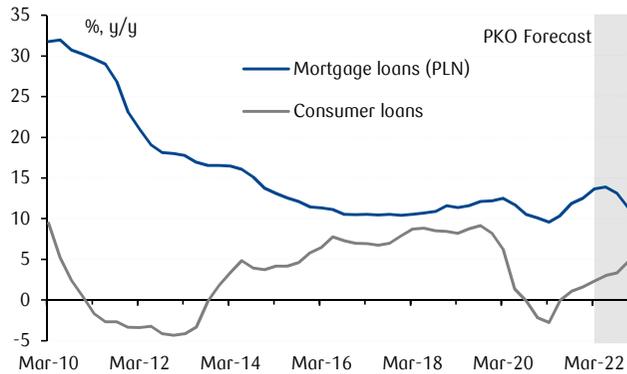
- A strong upward trend in inflation makes the monetary policy response inevitable (a cycle of NBP interest rate hikes has started in October 2021) and triggers administrative actions ('anti-inflation shields'). Inflation may remain above the target until the end of 2023
- We assume that the key NBP rate will rise to 4.25%. Rate hikes will be front-loaded (end of the cycle before mid-2022)
- Tightening of the domestic monetary policy is supportive for gradual appreciation of the zloty

MACROECONOMIC BACKDROP

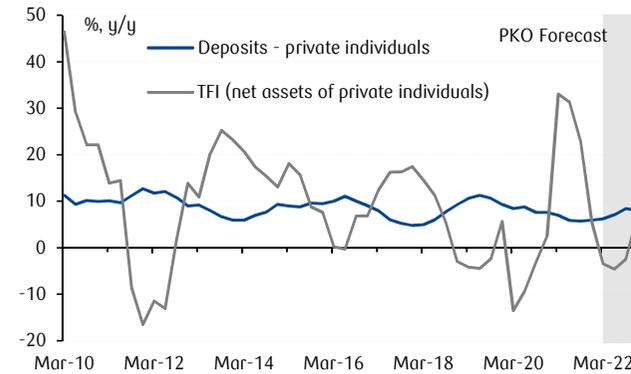
Development of loan and deposit market (fx adjusted)



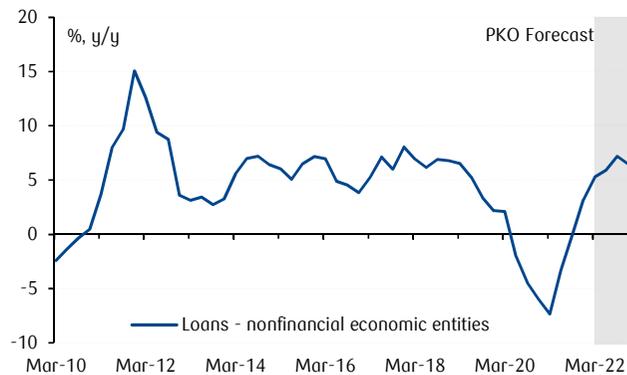
Mortgage and consumer loans



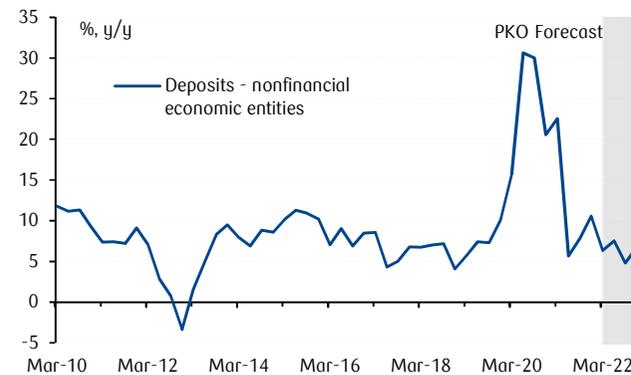
Private individuals deposits and net assets (TFI)



Loans for nonfinancial economic entities



Deposits of nonfinancial economic entities



SUPPLEMENTARY INFORMATION

PKO Bank Polski – the undisputed leader of Polish banking sector



Bank Polski

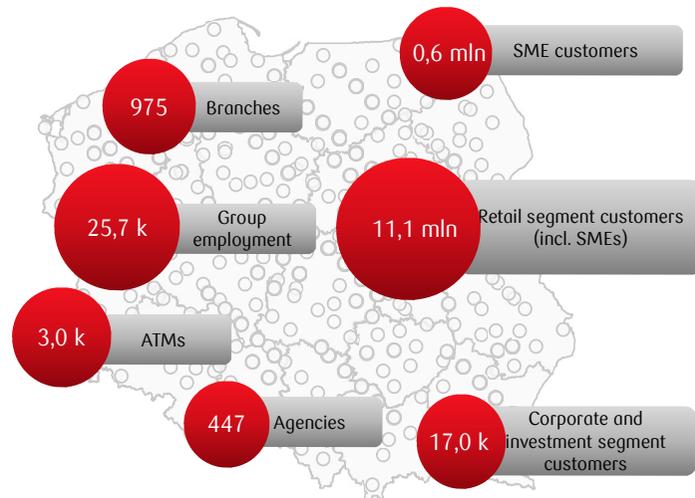
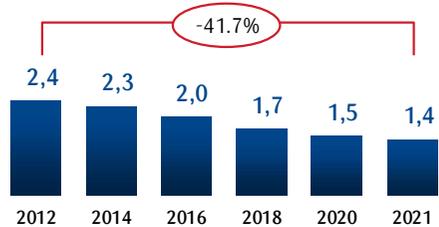
Number of current accounts of individuals [ths]



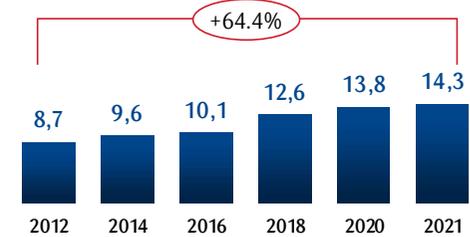
Number of ATMs [ths]



Number of retail agencies and branches [ths]



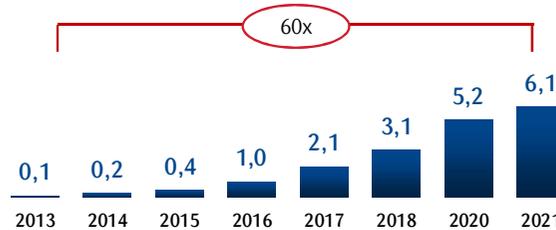
Number of corporate customers with access to e-banking [ths]



The share of PKO Securities in trading on the secondary stock market (without block off session transactions) [%]



IKO, mln



Investment Funds – AuM [PLN bn]





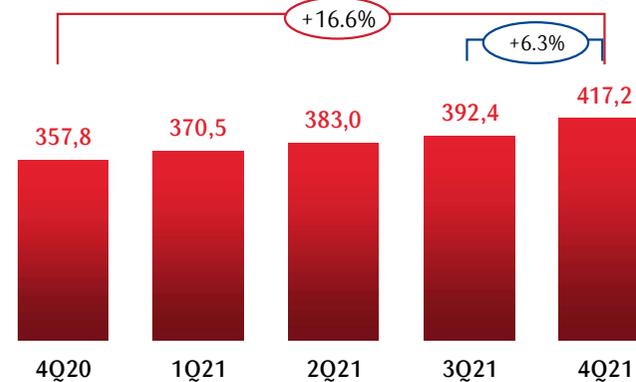
SUPPLEMENTARY INFORMATION

The increase in customer financing and savings

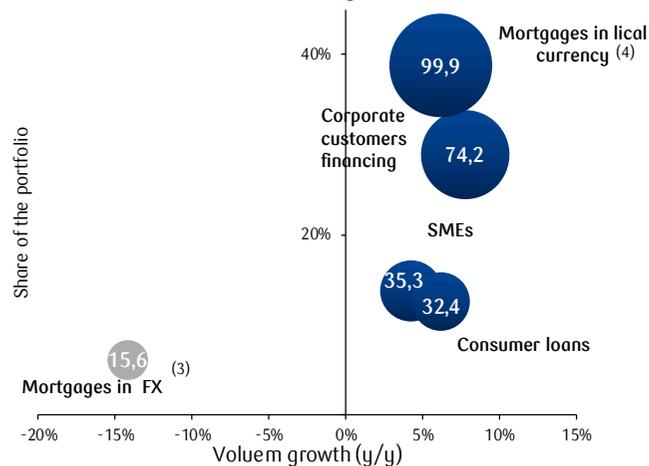
Gross customer financing [PLN bn] ⁽¹⁾



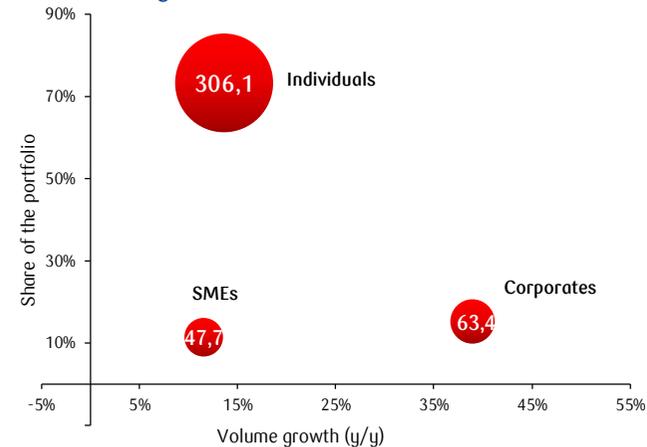
Customer savings [PLN bn] ⁽²⁾



Gross customer financing [PLN bn] ⁽¹⁾



Customer savings [PLN bn] ⁽²⁾



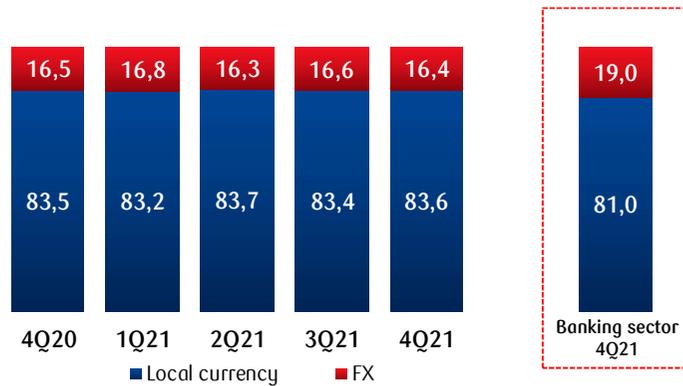
(1) Includes loans (excluding FX mortgage loans), corporate and municipal bonds (excluding PFR, BGK, EIB corporate bonds), leasing and factoring (but excludes repo transactions).
 (2) Includes deposits, TFI (mutual funds) assets and treasury savings bonds of the bank and other entities of the bank's Group accumulated on the clients' bank accounts.
 (3) Due to the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers, the volume of FX mortgages decreased by PLN 5.3 bn at the end of 2020.
 (4) The position covers UAH loans.



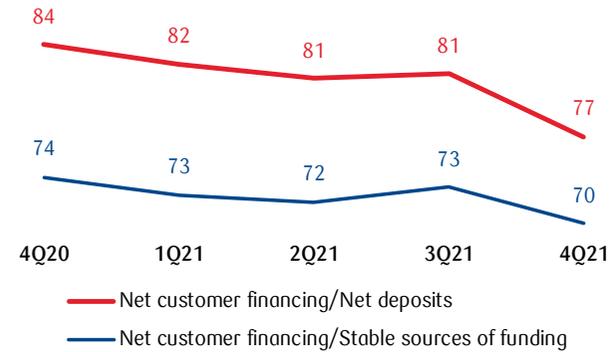
SUPPLEMENTARY INFORMATION

Improvement in the structure of loans and deposits while maintaining high liquidity

Currency structure of gross loans portfolio [%]

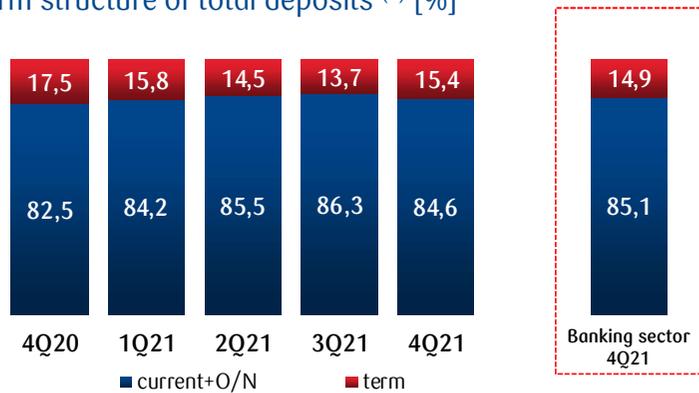


Structure of funding [%]

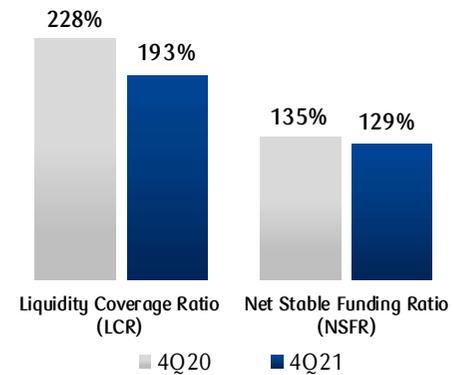


(2)

Term structure of total deposits ⁽¹⁾ [%]



LCR and NSFR ratio [%]



(1) Amounts due to customers.

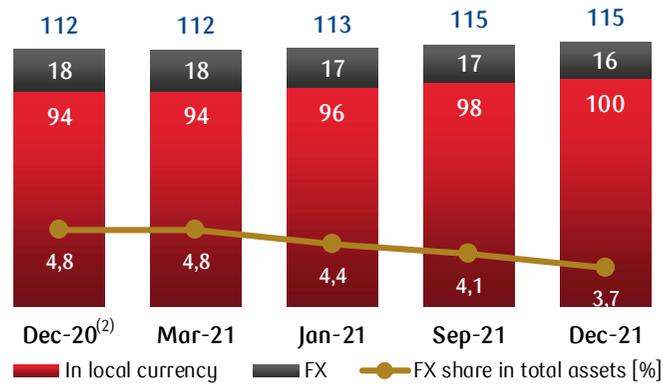
(2) Amounts due to customers and long-term sources of external funding: issuance of covered bonds, securitization, unsecured obligations, subordinated liabilities, loans from financial institutions..



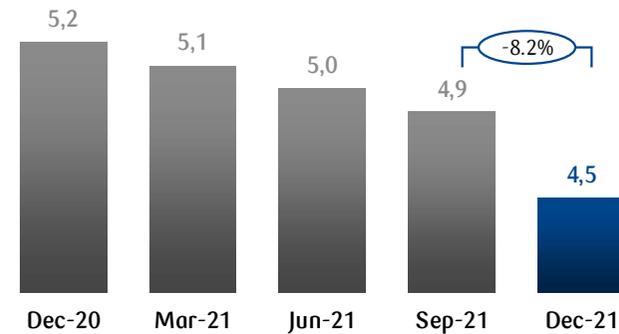
SUPPLEMENTARY INFORMATION

Mortgage loans

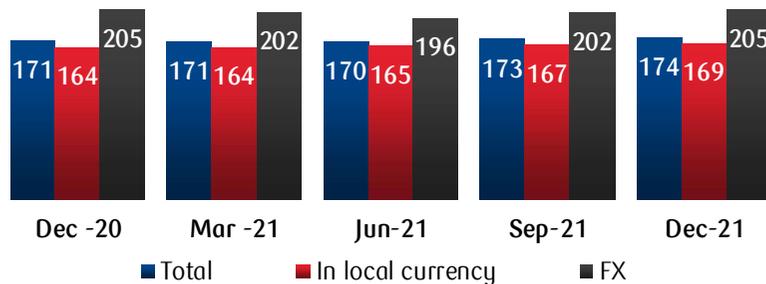
Volume of mortgage loans [PLN bn] ⁽¹⁾



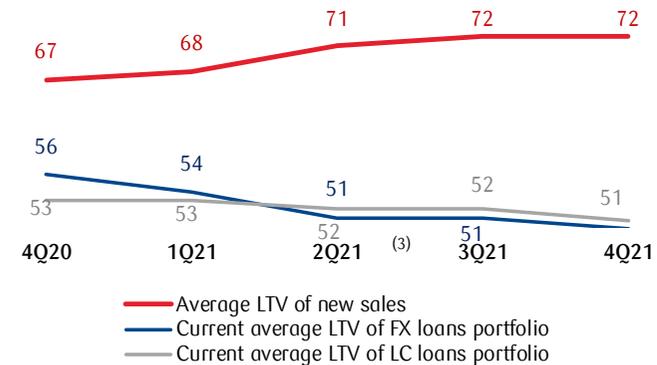
Volume of CHF mortgage loans [CHF bn]



Average carrying value of mortgage loan to be repaid [PLN ths] ⁽¹⁾



Average LTV [%]



(1) Includes data for PKO Bank Polski, PKO Bank Hipoteczny and Kredobank.

(2) Due to the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers, the value of FX loans decreased by PLN 5.3 bn.

(3) Decrease in LTV ratio of the FX loan portfolio results from the declines in CHF/PLN, EUR/PLN and USD/PLN exchange rates between the end of 1Q21 and the end of 2Q21.

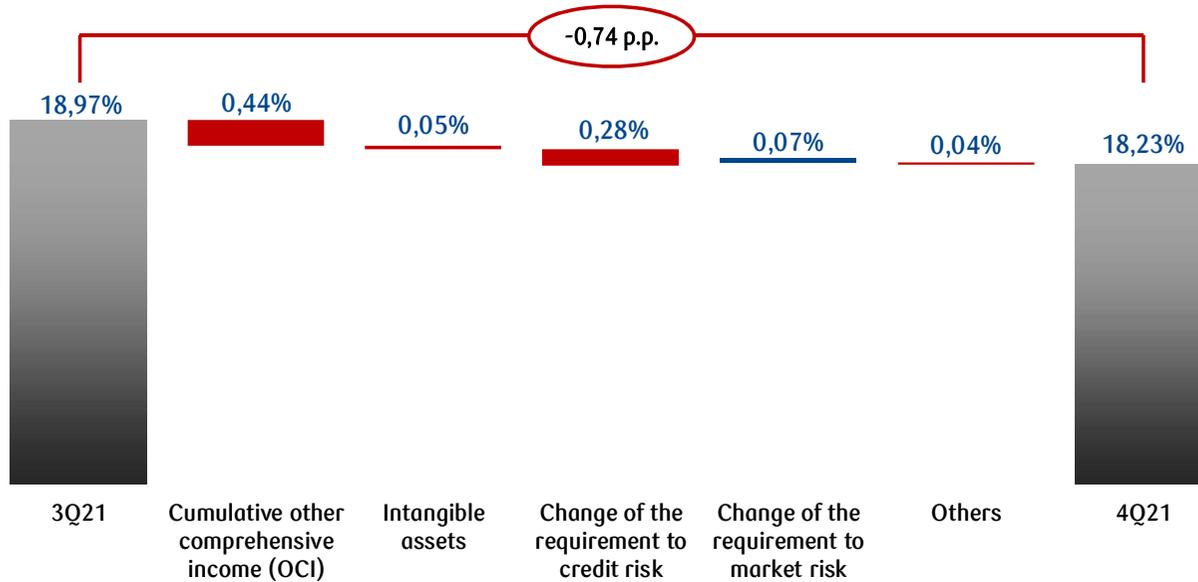
SUPPLEMENTARY INFORMATION

Capital adequacy

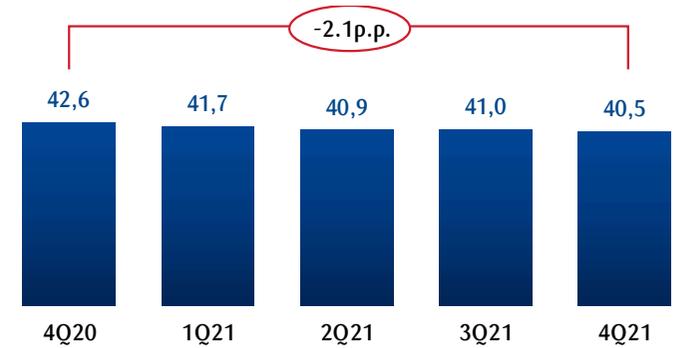


Bank Polski

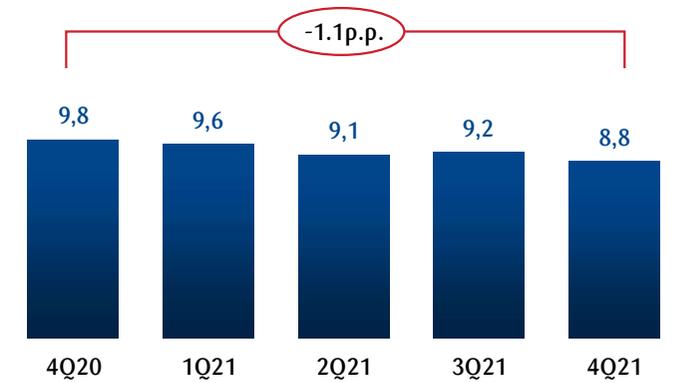
Quarterly change of the consolidated total capital ratio (TCR) [p.p.]



Effective risk weight [%] ⁽¹⁾



Leverage ratio [%]

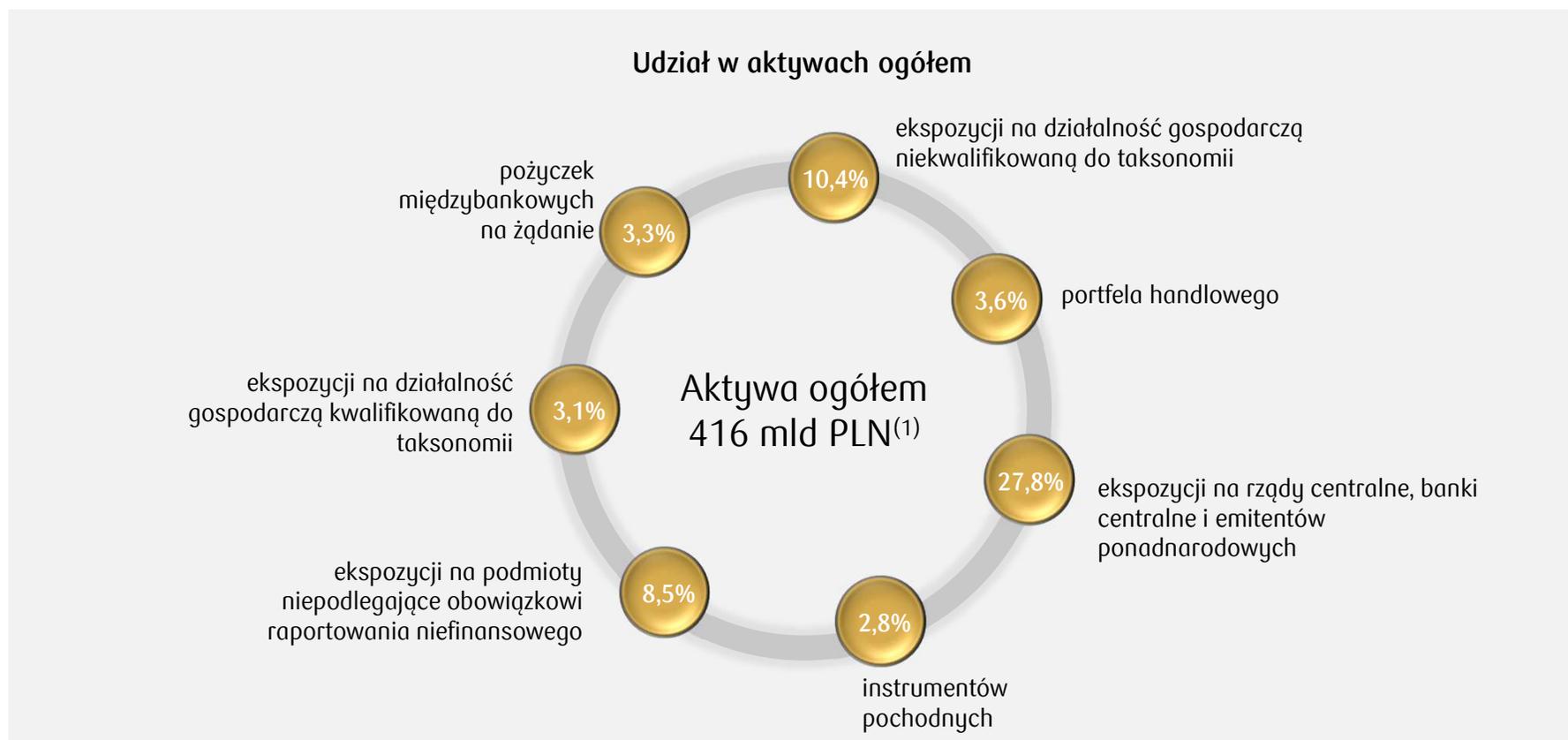


(1) - Share of risk-weighted assets related to credit risk and counterparty risk in relations to their respective net exposure values



Odpowiedzialni za zrównoważony rozwój

Bank rozpoczął prace nad oceną swojego portfela korporacyjnego według taksonomii działalności zrównoważonej a także nad wprowadzeniem kryteriów zgodności z taksonomią do strategii biznesowej, wyznaczeniem celów, do procesów projektowania produktów oraz do zasad współpracy z klientami i kontrahentami.



(1) - Aktywa Grupy Kapitałowej wg konsolidacji ostrożnościowej wykazywane w sprawozdaniu FINREP

SUPPLEMENTARY INFORMATION

Investment funds. PKO TFI the market leader



Bank Polski

ASSETS

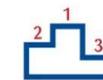
- **PLN 37.5 billion⁽¹⁾** - AuM of PKO TFI, historical records in 2021, increase by 17% y/y

SALE

- **PLN 4.3 billion** - market leader in the distribution of mutual funds in 2021

DIGITALIZATION

- The share of fund transactions in remote channels exceeded 50%
- Almost 100 ths. investment active clients in remote channels
- Sales of funds in remote channels amounted to PLN 4.6 billion
- Investment funds sale in the IKO mobile application
- Simplifying the paths of purchasing and handling funds in remote channels



Market share

20%

AuM TFI

33%

AuM PPK

23%

AuM IKE

32%

AuM IKZE



(1) - excl. non-dedicated funds, source: IFZiA

SUPPLEMENTARY INFORMATION

The largest share of the BLIK system



IKO – TECHNOLOGICAL FOUNDATION



PARTNERSHIP OF THE 6 LARGEST POLISH BANKS



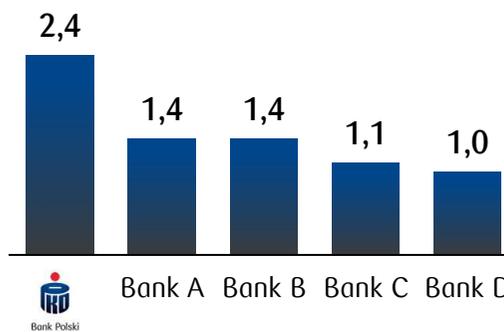
BLIK CONTACTLESS PAYMENTS



Launching BLIK contactless payments using a smartphone, which enables the execution of transactions using the BLIK system, without entering the BLIK code, without a card, without the cost of currency conversion.



BLIK users



Source: Cashless.pl; 322021 for 3Q 2021

1 mln
Contactless BLIK transactions in 2021

30 ths
Contactless BLIK transactions per day

SUPPLEMENTARY INFORMATION

Key financial data



Bank Polski

Profit and loss [PLN mln]

	2021	2020	y/y	4Q21	3Q21	q/q
Net interest income	9 882	10 346	-4,5%	2 669	2 495	+7,0%
Net F&C income	4 431	3 920	+13,0%	1 195	1 137	+5,1%
Result on business activity	15 202	14 626	+3,9%	3 975	3 826	+3,9%
Administrative expenses	(6 174)	(5 983)	+3,2%	(1 582)	(1 493)	+5,9%
Allowances for expected credit losses	(1 421)	(2 330)	-39,0%	(519)	(389)	+33,5%
Allowances on non-financial assets	(46)	(416)	-89,0%	(10)	7	-242,5%
Cost of credit risk of FX mortgages	(0)	(6 552)	-	-	-	-
Bank tax	(1 079)	(1 055)	+2,3%	(294)	(267)	+10,2%
Profit before income tax	6 513	(1 695)	+484,2%	1 580	1 697	-6,9%
Income tax	(1 640)	(865)	+89,5%	(377)	(438)	-14,0%
Net profit	4 874	(2 557)	-290,6%	1 203	1 258	-4,4%
Net profit adjusted ⁽¹⁾	-	3 166	-	-	-	-

Balance sheet [PLN bn]

Assets	418,1	377,0	+10,9%	418,1	404	+3,6%
Customer financing	247,3	235,8	+4,9%	247,3	243	+1,8%
Amounts due to customers	322,3	282,4	+14,1%	322,3	299	+7,9%
Stable financial resources	457,8	319,4	+43,3%	457,8	333	+37,6%
Total equity	37,7	39,9	-5,6%	37,7	42	-9,2%

(1) - Adjusted for the costs of legal risk and other impacts of the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers.

SUPPLEMENTARY INFORMATION

Key ratios



Bank Polski

Key financial ratios [%]

Loan portfolio quality [%]

Capital position [%]

	4Q21	4Q20	y/y	3Q21	q/q
ROE net Q	12,1	-43,0	+55,1 p.p.	12,1	0,0 p.p.
ROE net 12M	12,1	-6,0	+18,2 p.p.	-2,2	+14,3 p.p.
ROTE net Q	13,2	-46,4	+59,6 p.p.	13,1	+0,1 p.p.
ROTE net 12M	13,2	-6,5	+19,7 p.p.	-2,4	+15,6 p.p.
ROA net Q	1,2	-4,8	+6,0 p.p.	1,3	-0,1 p.p.
ROA net 12M	1,2	-0,7	+1,9 p.p.	-0,2	+1,4 p.p.
C/I Q	39,8	36,3	+3,5 p.p.	39,0	+0,8 p.p.
C/I 12M	40,6	40,9	-0,3 p.p.	39,7	+0,9 p.p.
NIM Q	2,82	3,00	-0,18 p.p.	2,7	+0,15 p.p.
NIM 12M	2,70	3,03	-0,33 p.p.	2,7	-0,04 p.p.
NPL ratio	3,98	4,4	-0,4 p.p.	4,5	-0,5 p.p.
Coverage ratio	91,0	86,3	+4,7 p.p.	85,6	+5,4 p.p.
Cost of risk Q	0,68	1,20	-52 bps	0,6	+9 bps
Cost of risk 12M	0,55	0,78	-23 bps	0,7	-12 bps
TCR	18,2	18,2	0,0 p.p.	19,0	-0,8 p.p.
Tier 1 capital ratio	17,0	17,0	0,0 p.p.	17,8	-0,8 p.p.

SUPPLEMENTARY INFORMATION

Key operational data



Bank Polski

PKO Bank Polski operating data (eop)	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Current accounts ('000)	8 257	8 307	8 353	8 433	8 490	+2,8%	+0,7%
Banking cards ('000)	9 510	9 531	9 627	9 737	9 815	+3,2%	+0,8%
of which: credit cards	967	964	966	971	972	+0,5%	+0,1%
Active mobile banking applications IKO ('000)	5 210	5 421	5 658	5 916	6 124	+17,6%	+3,5%
Branches:	1 004	998	989	984	975	-2,9%	-0,9%
- retail	972	965	956	951	942	-3,1%	-0,9%
- corporate	32	33	33	33	33	+3,1%	0,0%
Agencies	492	485	471	453	447	-9,1%	-1,3%
ATMs	3 022	3 002	2 984	2 973	2 976	-1,5%	+0,1%
Employment eop (FTEs '000) Group	25,9	25,8	25,8	25,7	25,7	-0,9%	-0,2%
Number of operations performed by robots (in '000)	11 960	14 891	16 666	15 019	18 613	+55,6%	-9,9%

The number of operations held by robots increased by over 6.6 thousand y/y



Bank Polski

SUPPLEMENTARY INFORMATION

The Profit and loss account of PKO Bank Polski Group

Profit and loss account (PLN million)	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Net interest income	2 653	2 312	2 406	2 495	2 669	+0,6%	+7,0%
Net fee and commission income	1 028	1 044	1 055	1 137	1 195	+16,2%	+5,1%
Other income	215	254	330	193	111	2.2x	-42,4%
Dividend income	0	0	11	1	0	+19,9%	-69,6%
Trading income	66	42	26	14	94	+42,7%	>100%
Net foreign exchange gains	101	160	209	55	12	-87,9%	-77,6%
Gains/(losses) on derecognition on financial assets and liabilities	29	34	59	82	31	+6,4%	-62,9%
Net other operating income and expense	19	17	25	42	(25)	-	-
Total income items	3 897	3 610	3 791	3 826	3 975	+2,0%	+3,9%
Total operating expenses	(1 416)	(1 655)	(1 444)	(1 493)	(1 582)	11,7%	5,9%
result on regulatory charges	(111)	(374)	(79)	(79)	(113)	1,5%	43,0%
Allowances for expected credit losses	(936)	(200)	(312)	(389)	(519)	-44,5%	33,5%
Net impairment allowances on non-financial assets	(65)	(21)	(22)	7	(10)	-84,3%	-
Cost of risk on FX mortgages	(6 017)	-	-	-	(0)	-100,0%	-
Tax on certain financial institutions	(261)	(256)	(261)	(267)	(294)	12,6%	10,2%
Share in net profit (losses) of associates and jointly controlled entities	1	1	8	13	10	>100%	-26,6%
Profit before income tax	(4 797)	1 477	1 759	1 697	1 580	-	-6,9%
Income tax expense	221	(302)	(523)	(438)	(377)	-	-14,0%
Net profit attributable to non-controlling shareholders	(1)	(2)	1	0	(0)	-72,5%	-
Net result attributable to the parent company	(4 575)	1 177	1 236	1 258	1 203	-	-4,4%
Adjusted net result attributable to the parent company ⁽¹⁾	612	1 098	1 124	1 285	1 203	+96,4%	-6,4%

(1) - Adjusted for the costs of legal risk and other impacts of the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers.



Bank Polski

SUPPLEMENTARY INFORMATION

The balance sheet of PKO Bank Polski Group

Assets (PLN billion)	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Cash and balances with the Central Bank	7,5	4,3	3,9	4,0	12	+55,0%	+192,3%
Amounts due from other banks	2,6	2,7	3,5	4,7	9	+252,4%	+92,4%
Reverse repo transactions	-	0,0	0,1	-	-	-	-
Net customer financing	235,8	235,9	237,1	243,0	247	+4,9%	+1,8%
Securities	110,5	120,6	126,5	125,8	122	+10,8%	-2,7%
Other assets	20,7	20,8	21,5	26,0	28	+34,4%	+6,6%
TOTAL ASSETS	377,0	384,3	392,6	403,5	418	+10,9%	+3,6%
Liabilities and equity (PLN billion)	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Total equity	39,9	40,6	41,0	41,4	38	-5,6%	-9,0%
Amounts due to the central bank and due to banks	2,6	2,3	4,4	7,0	4	2.6x	-45,3%
Repo transactions	-	-	0,1	0,8	-	-	13.4x
Subordinated liabilities and debt securities in issue	34,8	35,6	34,0	31,7	27	-23,6%	-16,2%
Amounts due to customers	282,4	287,8	293,8	298,7	322	+14,1%	+7,9%
Loans and advances received	2,3	2,4	2,1	2,2	2	+8,6%	+9,8%
Liabilities of insurance activities	1,7	1,8	1,8	2,0	2	+15,4%	+2,0%
Other liabilities	13,3	13,9	15,4	19,7	23	+75,1%	+17,7%
TOTAL EQUITY AND LIABILITIES	377,0	384,3	392,6	403,5	418	+10,9%	+3,6%

SUPPLEMENTARY INFORMATION

Customer financing



PLN billion	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Financing	232,6	233,0	234,8	240,9	244,4	+5,1%	+1,4%
mortgages	112,3	112,0	112,8	114,6	115,5	+2,9%	+0,8%
mortgages in local currency	94,1	94,4	95,8	98,0	99,9	+6,2%	+2,0%
FX mortgages	18,2	17,7	17,0	16,6	15,6	-14,2%	-6,1%
consumer loans	30,5	30,6	31,5	32,7	32,4	+6,2%	-0,8%
SME	33,9	34,3	35,4	36,1	35,3	+4,3%	-2,1%
corporate	55,9	56,1	55,1	57,6	61,1	+9,4%	+6,2%
Debt securities	12,9	12,8	12,5	12,8	13,1	+1,2%	+2,2%
municipal bonds	9,7	9,5	9,1	9,5	9,2	-5,7%	-3,2%
corporate bonds	3,2	3,3	3,4	3,3	3,9	+21,9%	+17,7%
Gross customer financing	245,5	245,8	247,2	253,7	257,5	+4,9%	+1,5%
Net customer financing	235,8	235,9	237,1	243,0	248,0	+4,9%	+1,8%

(1) - Bonds issued by PFR, BGK and EIB were excluded from the volume of corporate bonds.

SUPPLEMENTARY INFORMATION
Customer savings



PLN billion	4Q20	1Q21	2Q21	3Q21	4Q21	y/y	q/q
Retail and private banking	269,4	284,4	292,7	298,5	306,1	+13,6%	+2,6%
deposits	197,0	204,9	207,0	208,4	215,0	+9,1%	+3,2%
retail mutual funds	32,3	35,1	37,0	38,0	36,7	+13,8%	-3,4%
saving treasury bonds	40,0	44,2	48,6	52,0	54,4	+35,9%	+4,6%
Own bonds on clients' accounts	4,5	4,7	5,0	5,1	5,0	+10,2%	-2,0%
Corporate	41,1	39,7	43,3	43,5	58,4	+42,1%	+34,2%
SME	42,7	41,7	42,0	45,3	47,7	+11,6%	+5,1%
Customer savings	357,8	370,5	383,0	392,4	417,2	+16,6%	+6,3%

(1) - Volume of bonds accumulated by retail customers has been included in the Retail and private banking savings presented in the first line.



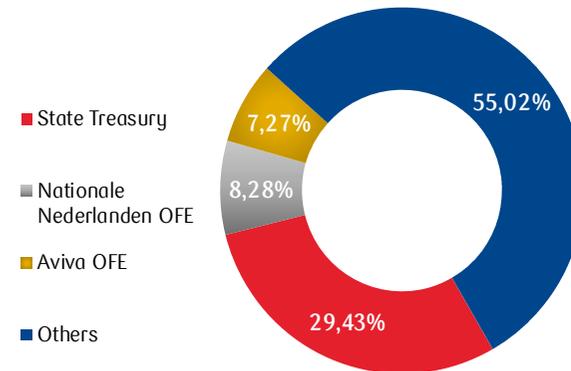
SUPPLEMENTARY INFORMATION

Shares and ratings

Basic information about shares

Listed:	Warsaw Stock Exchange since 10.11.2004.
Indices:	WIG, WIG20, WIG30, WIG Banki, WIG-ESG, FTSE Russell, Stoxx 600
ISIN:	PLPKO0000016
Bloomberg:	PKO PW
Reuters:	PKOB WA

Shareholder structure (number of shares: 1 250 mln) [%]



Credit Rating

Agency:	Rating:	Long-term		
		Deposits	Liabilities	Counterparty risk
Moody's		A2 with stable outlook	A3 with stable outlook	A2
		Short-term		
		Deposits	Liabilities	Counterparty risk
		P-1	(P)P-2	P-1

ESG Ratings

Agency:	Rating:	ESG Rating (environmental, social, governance)
FTSE Russell		3.7
Sustainalytics		Medium risk
MSCI		BBB



Investor Relations Office. Contact and Calendar



Bank Polski

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Calendar

24th of February 2022 Annual report for FY2021

19th of May 2022 Quarterly report for IQ 2022

18th of August 2022 Semi-annual report for IH 2022

10th of November 2022 Quarterly report for Q3 2022



Bank Polski

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Any differences in total balances, percentages and growth rates result from rounding the amounts to PLN million and rounding percentages to one decimal place.