

# Results for 4 Quarters '05

## Presentation



**PKO BANK POLSKI**  
SPÓŁKA AKCYJNA



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# HIGHLIGHTS

## Double-digit growth of net profit

	2004 ( PLN mn)	2005 ( PLN mn)	Change 2005/2004
<b>Net profit</b>	1 506.7	1 758.9	16.7%
<b>Gross profit</b>	1 869.8	2 192.5	17.3%
<b>ROE – net (%)</b>	*	19.9	*
<b>C/I(%)</b>	66.2	64.8	-1.4pp
<b>C/I(%) Bank</b>	65.4	63.1	-2.3pp
<b>Total income items</b>	5 960.5	6 400.6	7.4%
<b>Net F&amp;C</b>	1 583.0	1 217.9	-23.1%
<b>Overhead costs (Bank)</b>	3 645.2	3 637.4	-0.2%
<b>Overhead costs</b>	3 943.6	4 144.6	5.1%
<b>Loans</b>	41 108.8	48 723.1	18.5%
<b>Deposits</b>	73 261.4	78 049.7	6.5%
<b>Assets</b>	85 954.4	91 865.3	6.9%
<b>Dividends (number of shares is 1,000,000,000)</b>	-	1 000.0	x

\* Because of lack of data about assets and equity according to IFRS on 31.12.2003, ROE for 2004 can not be computed; according to PAS ROE for 2004 - 20.9%

➤ Total costs under control, systematic improvement C/I

➤ The fall of net F&C income resulted from using the effective interest rate method, in comparable data to 2004 net F&C income dynamics would amount to approximately 111%



# HIGHLIGHTS

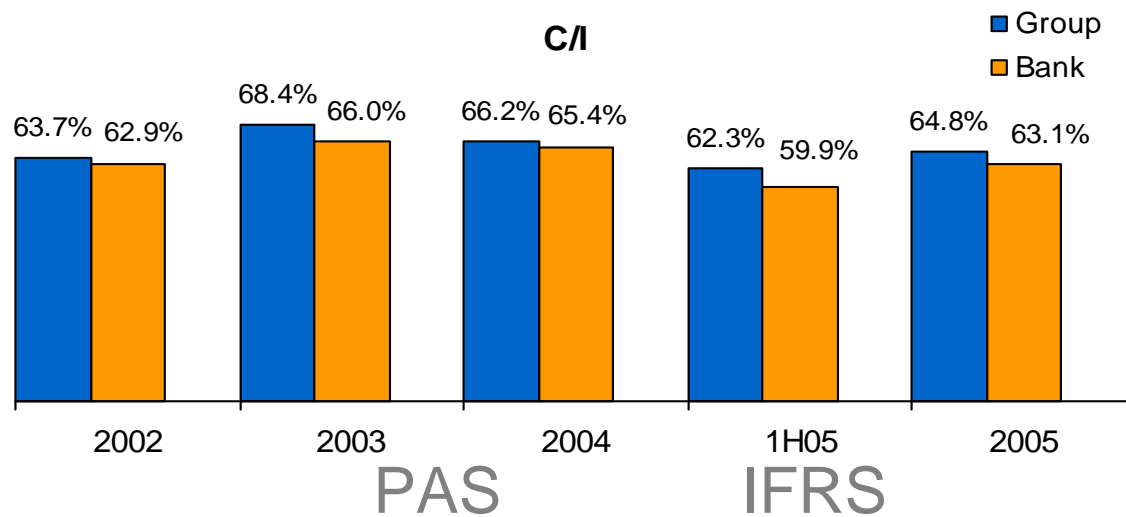
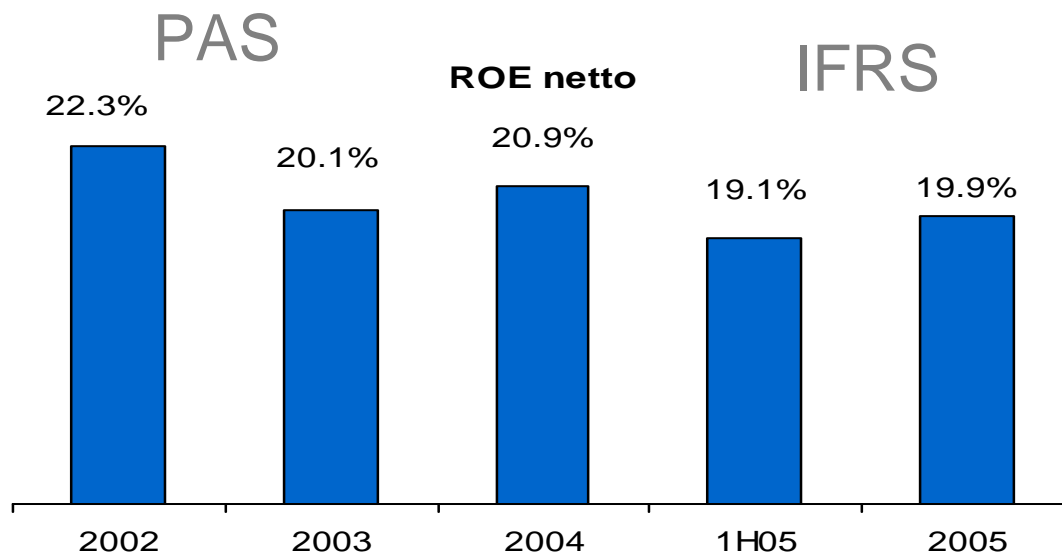
## Retail business keeps performing

Year-on-year comparison

- **Total outstanding mortgages to individuals increased by 26.2%**
- **Total consumer loans increased by 19.2%**
- **Growth of deposits base by 6.5%**
- **Number of accounts increased by 7.1% to 5,903 thousand**
- **1.4 millions clients, i.e. 23.7% of the total, use electronic banking services**



# GROUP EFFICIENCY





- ◆ **Macroeconomic situation**
- ◆ Financial results for 2005
- ◆ Appendices
- Business performance
- Detailed financial performance



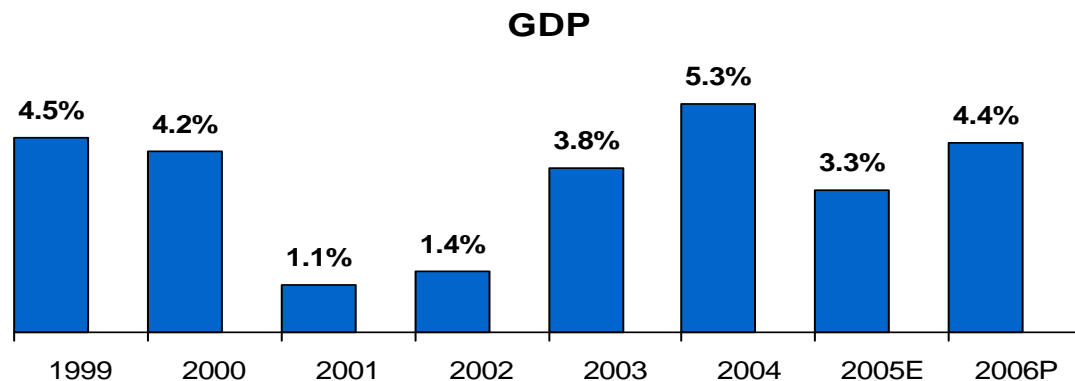
# MACROECONOMIC SITUATION

## Stronger GDP growth

	IIQ05	IIIQ05	IVQ05	IQ06F	2006F
GDP, y/y %	2.8	3.7	4.4p	4.8	4.4
Current account % GDP	-2.2	-1.6	-1.7	-1.6	-1.5
Unemployment rate (end of period), %	18.0	17.6	17.6	18.0	16.4
Wage growth in enterprise sector, y/y %	3.0	2.7	4.8	2.6	3.4
Inflation (end of period), y/y %	1.4	1.8	0.7	1.0	1.8
Money supply M3 (end of period), y/y %	10.8	12.7	10.4	9.1	5.9
NBP reference rate (end of period), %	5.00	4.50	4.50	4.00	4.00
WIBOR 3M (end of period), %	4.90	4.51	4.60	4.15	4.15
5-year yields (end of period), %	4.62	4.68	4.95	4.60	4.80
PLN/EUR (end of period)	4.04	3.92	3.86	3.85	3.80

Source: NBP, GUS, PKO BP

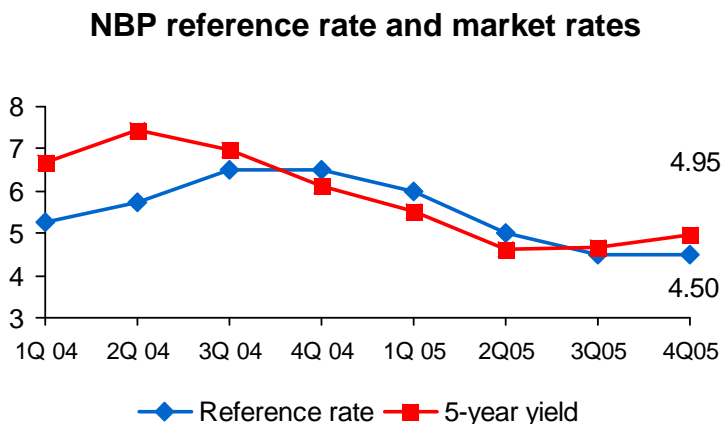
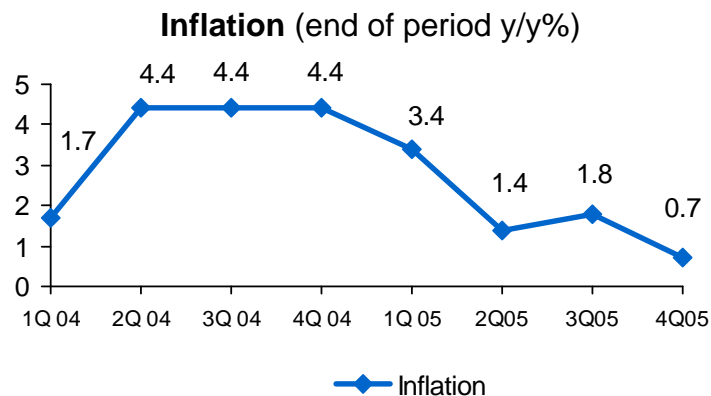
- After a period of weaker GDP growth in 1H05, in 2H05 economic growth accelerated.
- Gradual acceleration of GDP growth is expected in 4Q05 and 1Q 06 due to:
  - Stronger consumption demand on the back of gradual growth in employment, wages and social transfers as well as low inflation.
  - Gradual improvement in investment thanks to good financial situation of enterprises and EU funds.
  - Net export still contributing positively to growth.





# MACROECONOMIC SITUATION

## Inflation down, yields up



Source: NBP, GUS, PKO BP

- At the end of 2005 inflation rate dropped to 0.7%, mainly due to lower fuel prices (thanks to drop in oil prices and appreciation of the zloty) and lower food prices (due to barriers in exports of Polish food to Russia). Moderate demand pressure kept core inflation stable at the low level.
- Between October and December 2005 Monetary Policy Committee left interest rates unchanged and maintained easing bias in monetary policy.
- In 4Q05 T-bond yields and money market rates rose by as much as 40bp at the long end of the yield curve. This was caused by an increase of country risk premium due to political uncertainty after September parliamentary elections and the lack of interest rate cut against markets expectations.

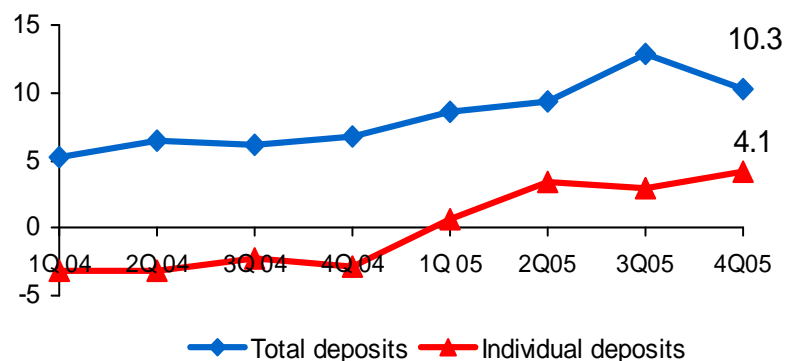




# MACROECONOMIC SITUATION

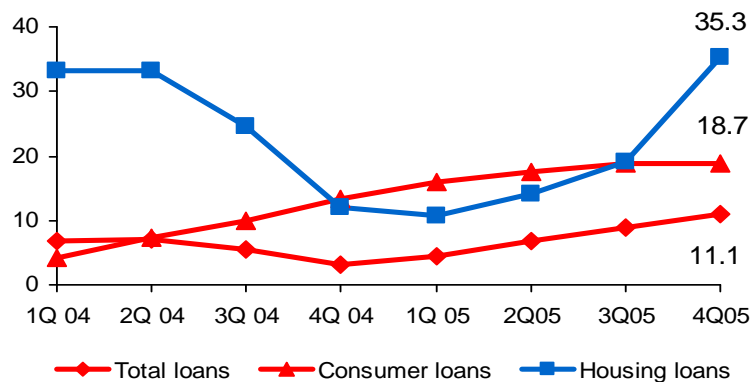
## Households deposits and loans kept rising

Deposits growth rates (end of period y/y %)



➤ In 4Q05 growth rate of deposits weakened, mainly due to slower than in 4Q04 growth of corporate deposits. Households deposits kept rising as a result of gradual improvement in household income.

Loans growth rates (end of period y/y%)



➤ In 4Q05 credit growth slightly accelerated, thanks to continued dynamic growth in households loans as a result of gradual improvement of households financial situation. In 4Q05 particularly housing loans growth accelerated and consumer loans continued to grow steadily.

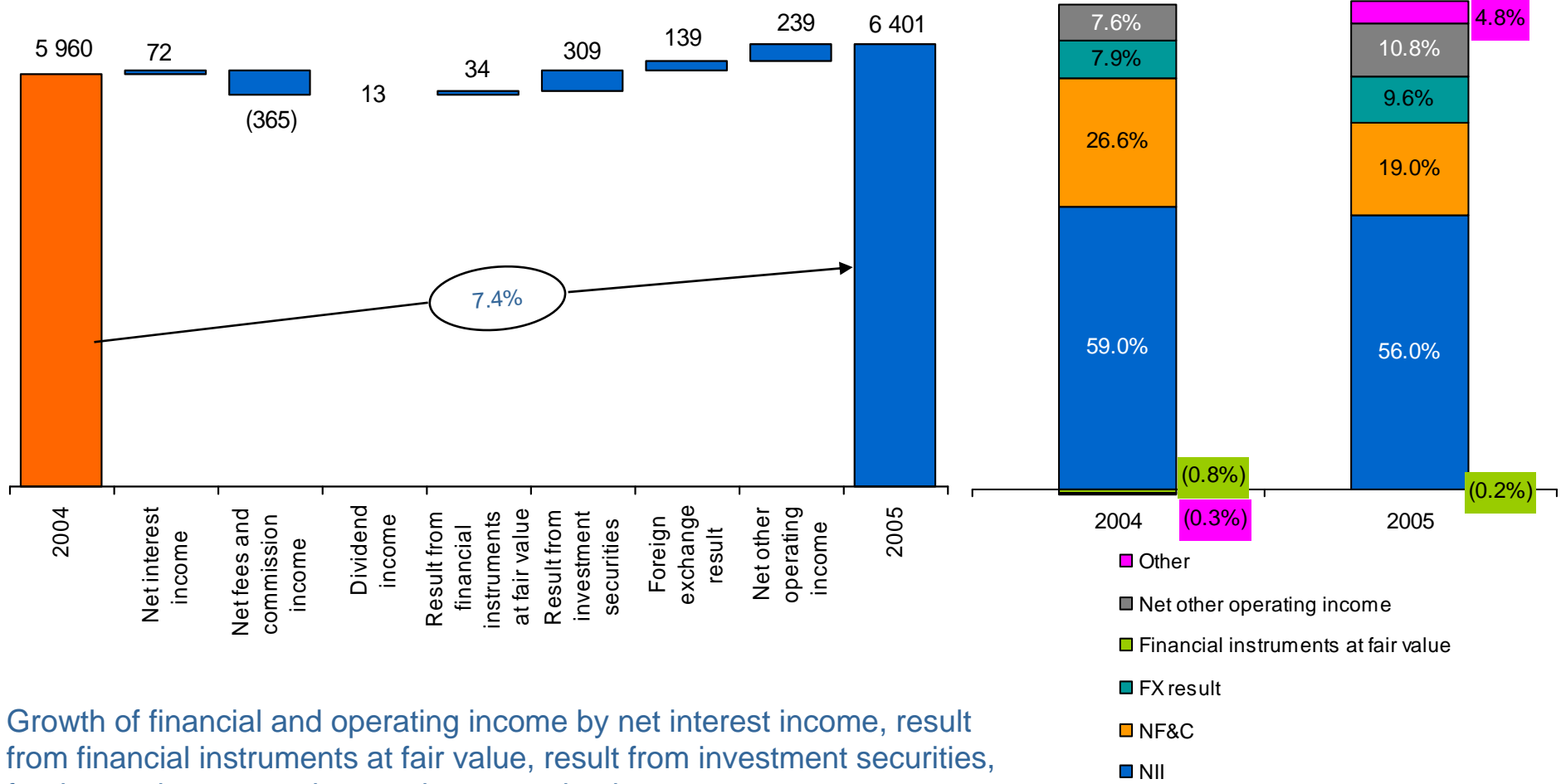


- ◆ Macroeconomic situation
- ◆ **Financial results for 2005**
- ◆ Appendices
  - Business performance
  - Detailed financial performance



# GROUP REVENUE

Total income items in PLN mn

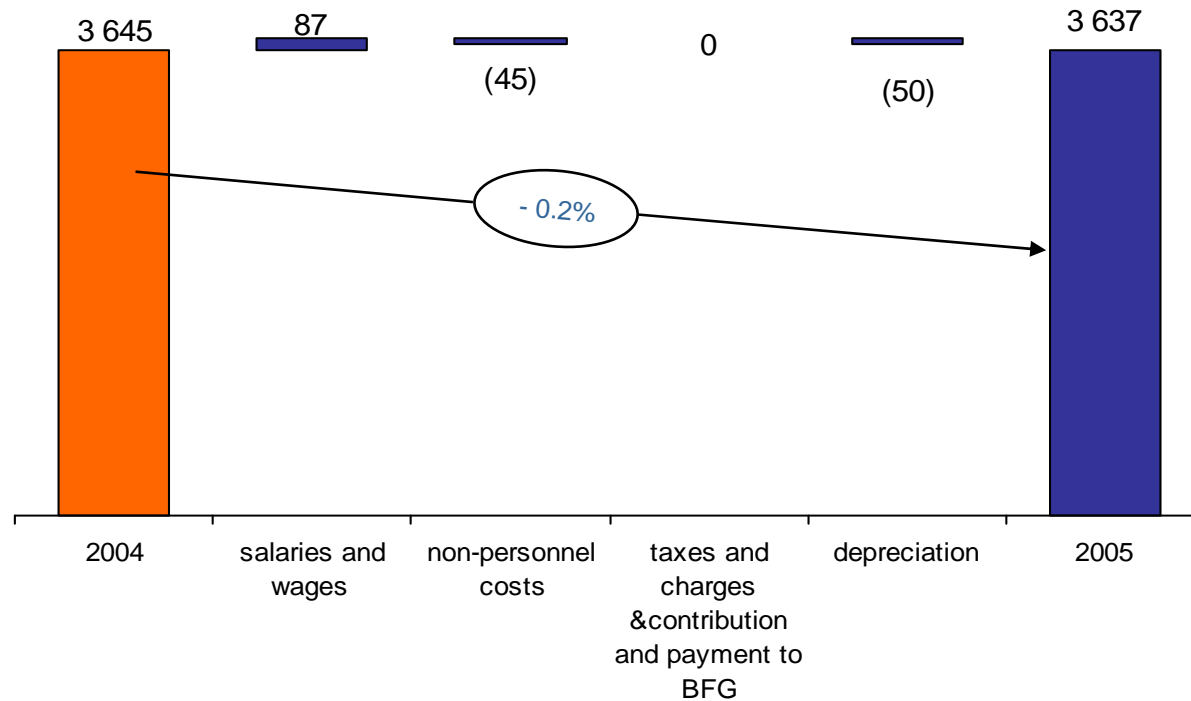


Growth of financial and operating income by net interest income, result from financial instruments at fair value, result from investment securities, foreign exchange result, net other operating income



# PKO BP - COSTS

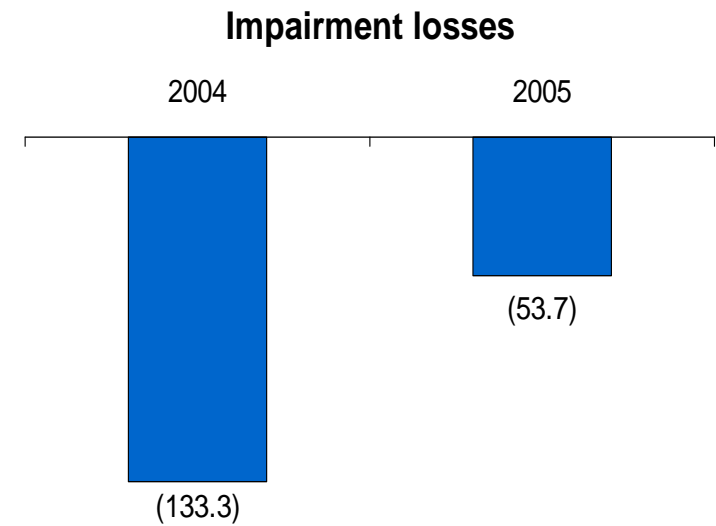
PLN mn



-0.2%

Implementation of strategy mainly contributed to improvement in costs

PLN mn

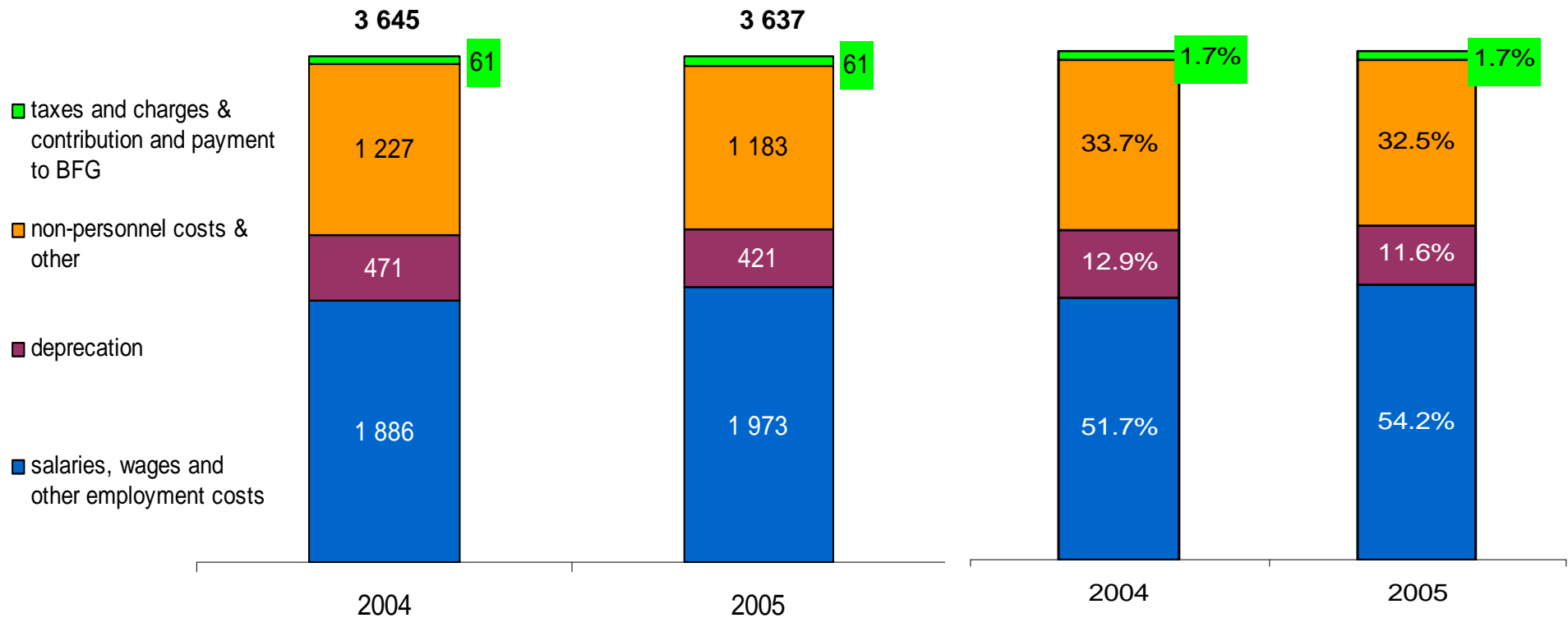


Impairment losses are lower than in 2004 because of better quality of credit portfolio and decrease of provisions after selling of retail lost credits portfolio



# PKO BP - STRUCTURE OF COSTS

PKO BP Overhead Costs (PLN mn)

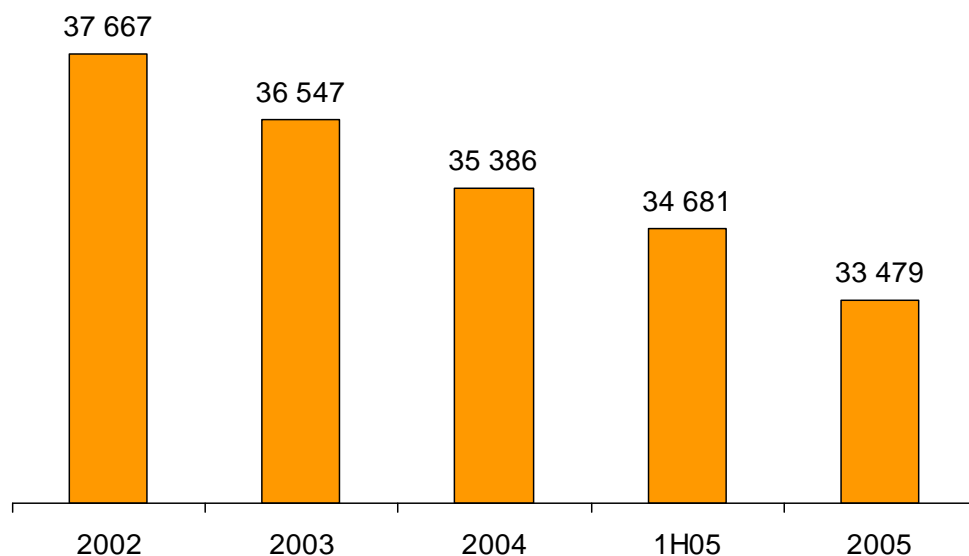


- Decrease of administrative expenses results mainly from decrease depreciation and non-personnel costs
- Growth of personnel expenses due to improvement in wages although staff has been reduced

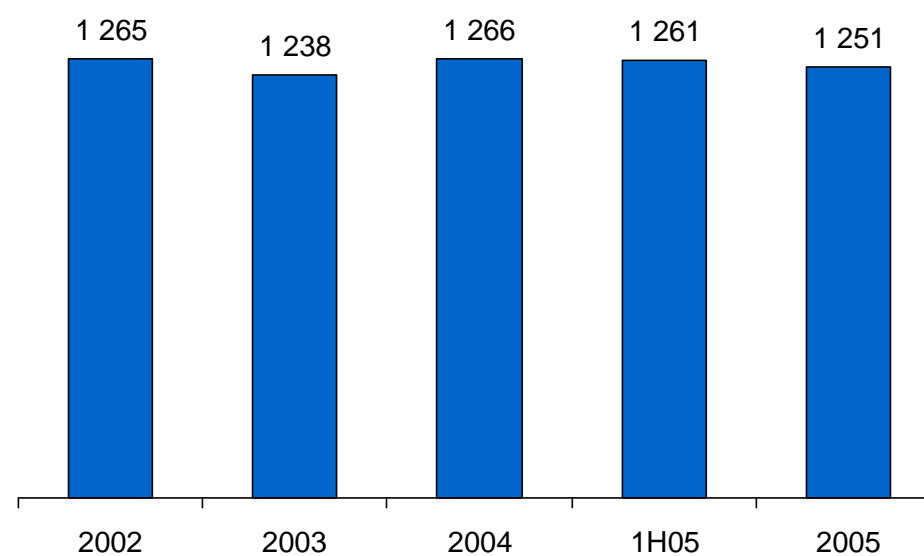


# PKO BP - NUMBER OF OUTLETS AND EMPLOYEES

Employees (FTE)



Outlets



➤ Continuous fall of employment

- Fall of 1 907 employees from 2004
- Fall of 602 employees in IVQ05

➤ 1,168 branches in the Retail Banking

- 83 outlets in the Corporate Banking (branches, teams, centres)

The number of ATMs as at end of period amounted to 1,862



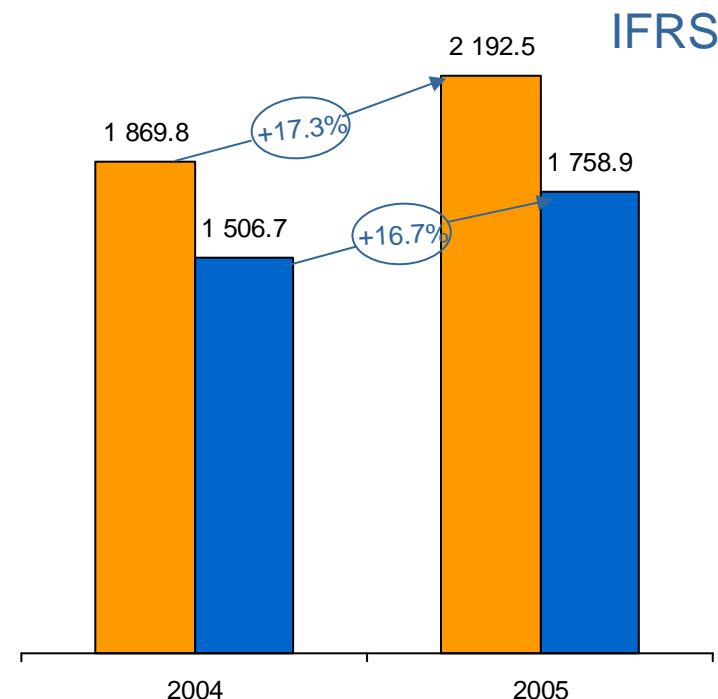
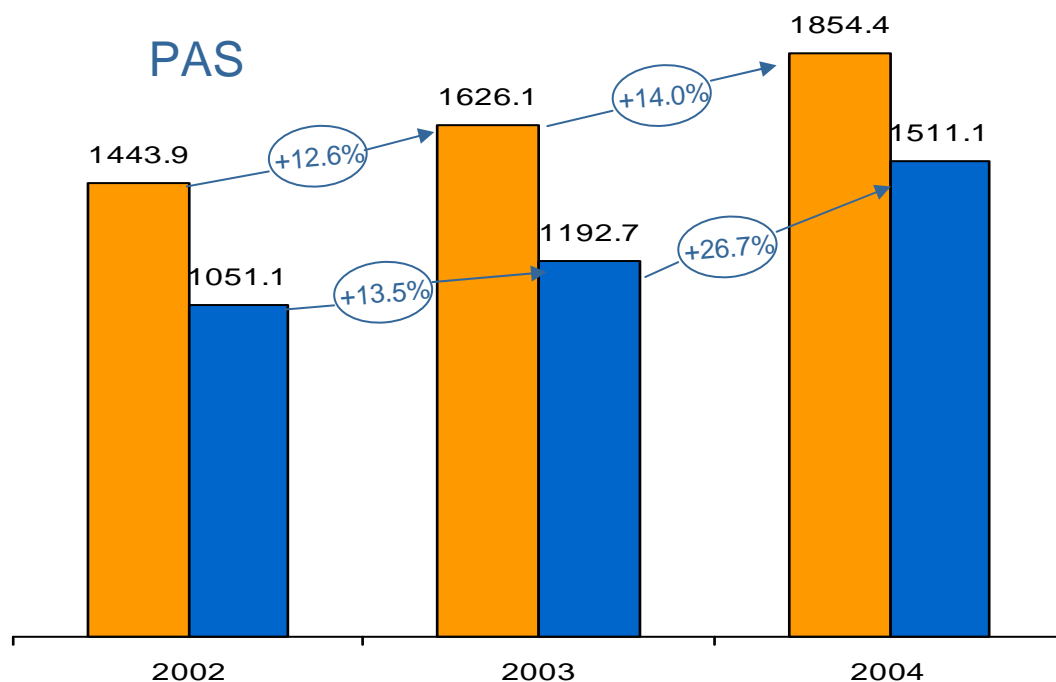
# Net and Pre-Tax Profit

PLN mn

PLN mn

■ Gross profit ■ Net profit

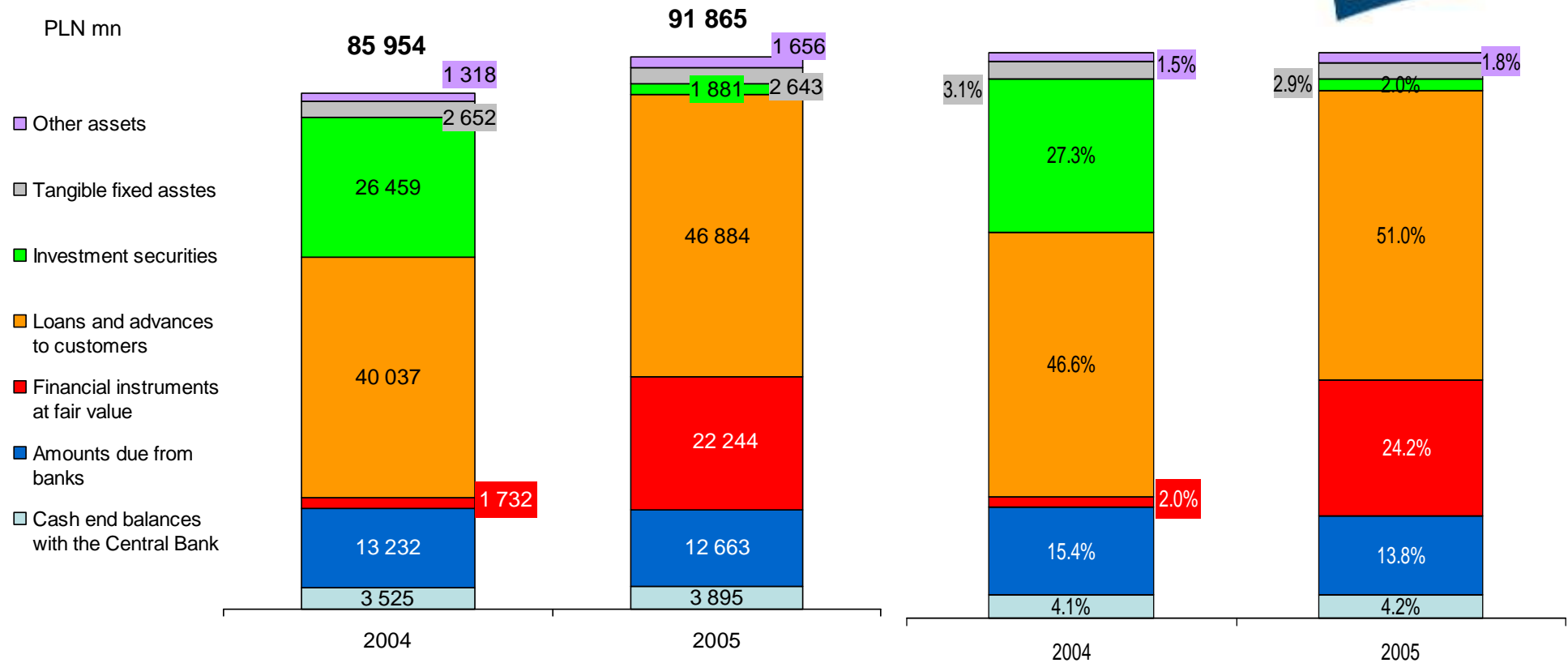
■ Gross profit ■ Net profit



Increase in profits due to result from net interest income, dividend income, foreign exchange result, result from financial instruments at fair value, result from the investment securities and from net other operating income.



# ASSETS STRUCTURE



➤ 6.9% turn up of assets stemming from:

- 17.1% increase in loans
- 25.6% increase in other assets

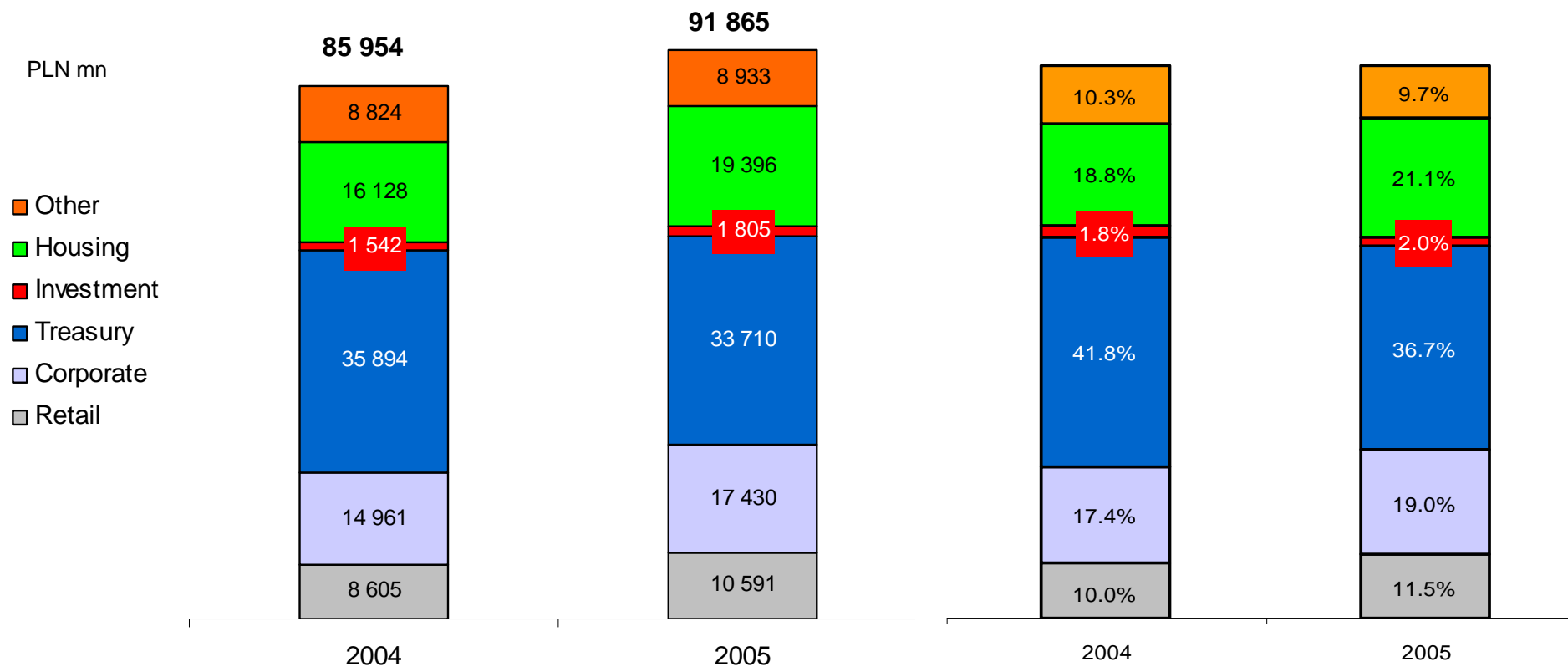
About 79% of loans denominated in PLN

Financial instruments at fair value include also derivative financial instruments and financial assets held for trading





# ASSETS STRUCTURE BY BUSINESSES LINES



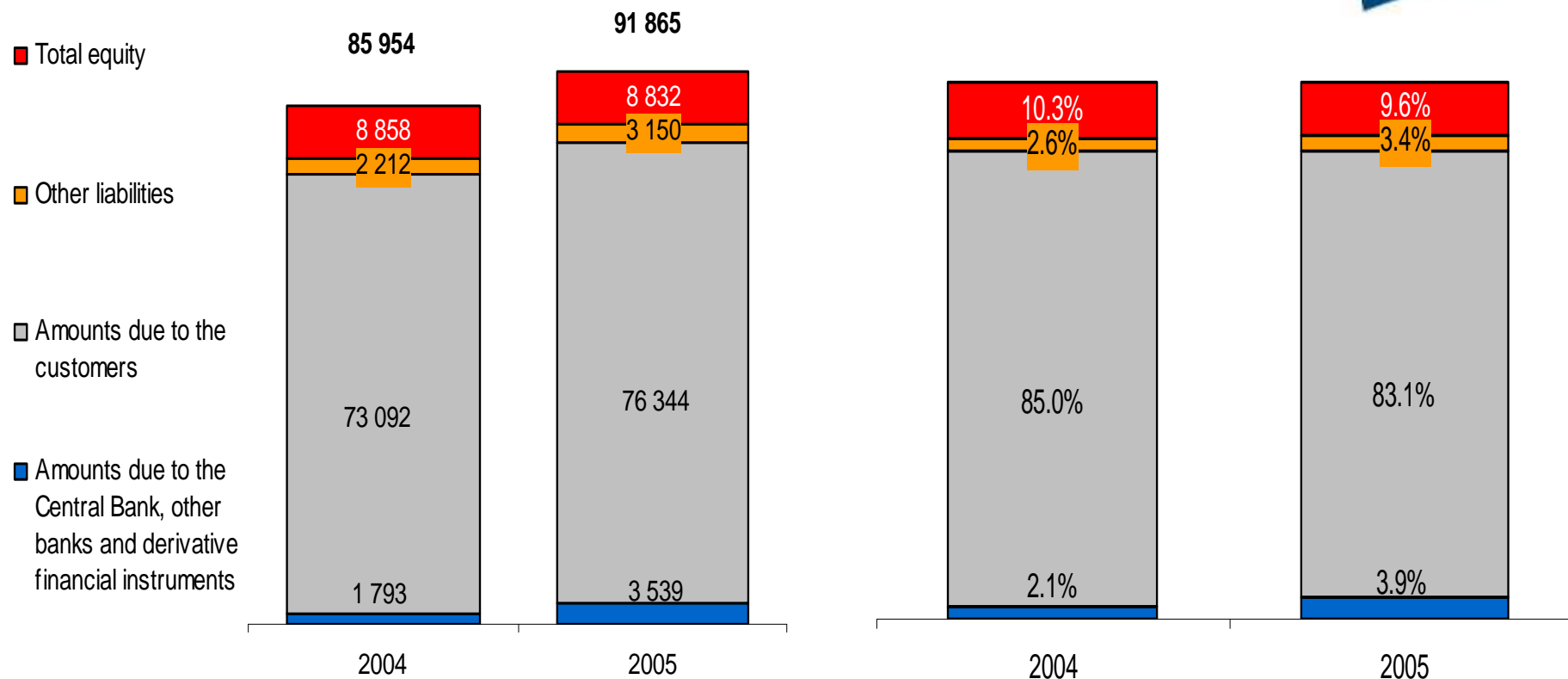
- Assets from treasury have the largest part in the assets structure, but decreasing
- Growth corporate, retail and housing loans in the assets structure

Data for 2005 restated to compare with data for 2004, i.e. corporate segment include transactions with small and medium enterprises



# LIABILITIES STRUCTURE

PLN mn

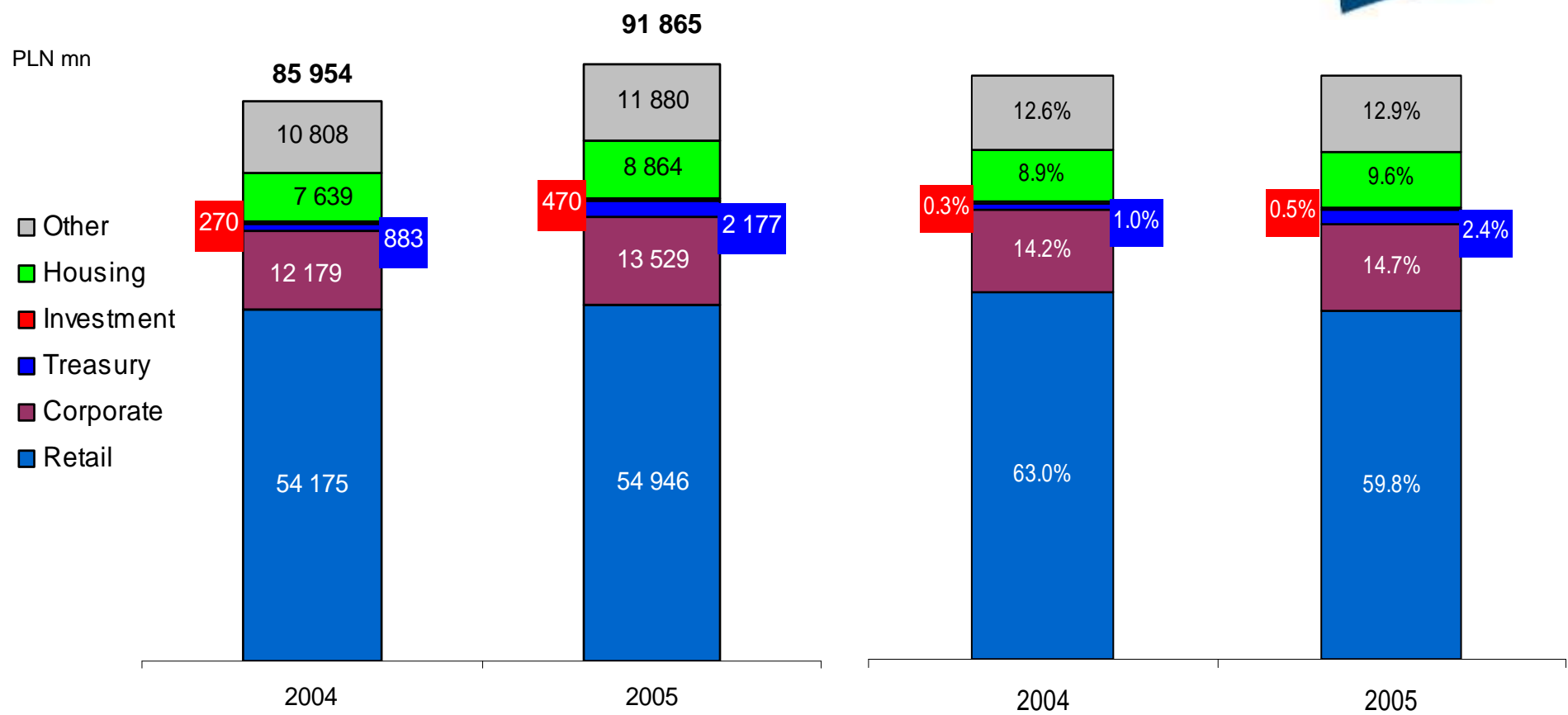


- 6.9% growth of liabilities stemming from:
  - 4.4% growth of dues to the customers
  - 42.4% growth of other liabilities
  - 97.4% growth of amounts due to the Central Bank, to other banks and derivative financial instruments

- 0.3% fall in relation to the end of 2004 due to dividends pay-out, adjustment resulting from IAS 39 implementation and decrease of revaluation fund



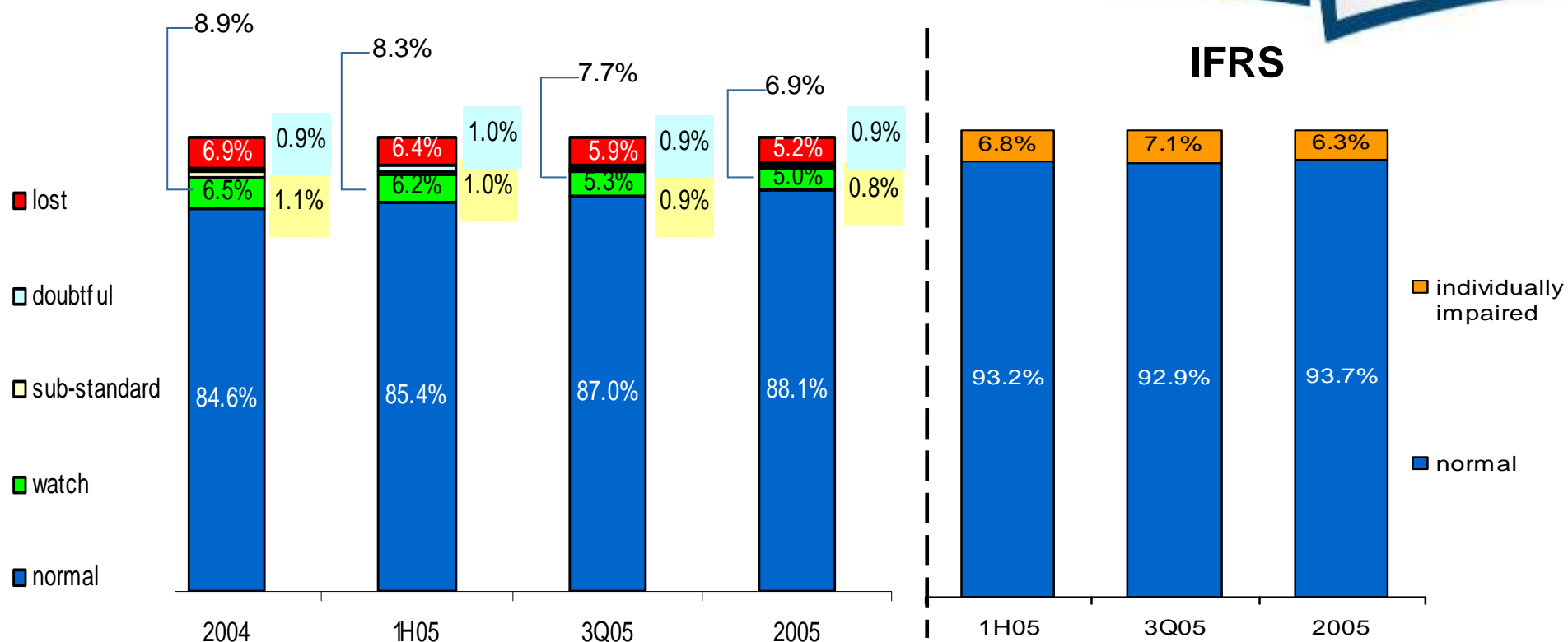
# LIABILITIES STRUCTURE BY BUSINESSES LINES



Growth of corporate (11%) and housing (16%) liabilities  
 Substantial (%) growth of treasury (147%) and investment (74%) liabilities

Data for 2005 restated to compare with data for 2004, i.e. corporate segment include transactions with small and medium enterprises

# PKO BP - QUALITY OF LOAN PORTFOLIO



Loan portfolio quality improvement in 2005:

- Share of individually impaired loans in total loan portfolio 6.3% (2005) in comparison with share of irregular loans 8.9% (2004),
- Individually impaired loans (2005) – 3 076 PLN mn fall of 16.5% in comparison with irregular loans (2004) – 3 674 PLN mn



# LOAN PORTFOLIO – PKO BP

	Volume* (in PLN mn)					IFRS (in PLN mn)	
	3Q04	2004	3Q05	2005	2005/2004		2005
<b>Normal</b>	34 053	34 763	40 881	42 915	23.4%	Normal & collectively impaired	<b>45 656</b>
<b>Watch</b>	2 667	2 672	2 497	2 460	-7.9%	Individually impaired	<b>3 067</b>
<b>Irregular including</b>	3 798	3 674	3 634	3 347	-8.9%		
<b>- sub-standard</b>	495	468	424	386	-17.6%		
<b>- doubtful</b>	412	386	428	420	8.7%		
<b>- lost</b>	2 891	2 820	2 782	2 542	-9.9%		
<b>TOTAL</b>	<b>40 518</b>	<b>41 109</b>	<b>47 012</b>	<b>48 723</b>	<b>18.5%</b>	<b>TOTAL</b>	<b>48 723</b>

\* Gross loans and credits

- Total portfolio volume increased by 7 614 million PLN in 2005
- Loan portfolio quality improvement – individually impaired loans amounted to 3 067 million PLN at the end of 2005



# LOAN PORTFOLIO COMPARISON BY BUSINESS LINES - PKO BP

Loan Volume* (in PLN mn) 2004 (PAS)				
	Retail	Corporate and SME	New housing loans	Old housing loans
Normal	8 728	10 895	12 365	2 775
Watch	0.4	2 197	411	64
Irregular, including:	799	2 081	548	246
sub-standard	2	219	149	98
doubtful	0.6	311	60	14
lost	797	1 551	339	134
<b>TOTAL</b>	<b>9 527</b>	<b>15 172</b>	<b>13 324</b>	<b>3 085</b>

Loan Volume* (in PLN mn) 2005 (IFRS)				
	Retail	Corporate and SME	New housing loans	Old housing loans
normal & collectively impaired	10 740	16 076	16 466	2 375
individually impaired	619	1 536	322	590
<b>TOTAL</b>	<b>11 359</b>	<b>17 612</b>	<b>16 788</b>	<b>2 964</b>

Share of individually impaired loans in comparison to non-performing loans in particular segments:

- Retail: 5.5% (IVQ05) down from 8.4% (31.12.2004)
- Corporate and SME: 8.7% (IVQ05) down from 13.7% (31.12.2004)
- New housing loans: 1.9% (IVQ05) down from 4.1% (31.12.2004)

\* Gross loans and credits



- ◆ Macroeconomic situation
- ◆ Financial results for 2005
- ◆ **Appendices**

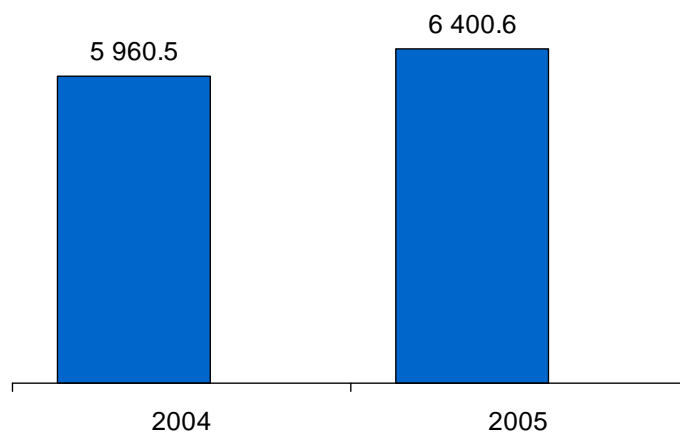


- **Business performance**
- Detailed financial performance



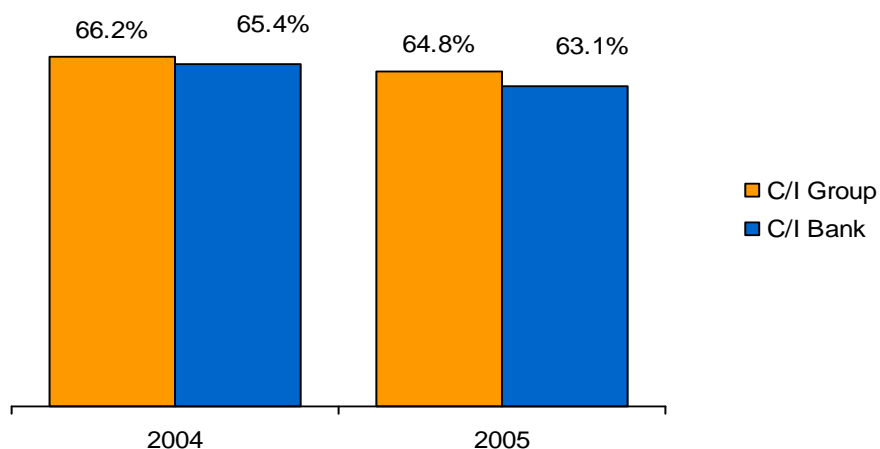
# BUSINESS DEVELOPMENT – INCOME & PROFITABILITY

Total income items in PLN mn



7.4% annual growth of total income due to higher

- result from investment securities (sale of shares in investment portfolio)
- foreign exchange result
- result from financial instruments at fair value



Additional a positive impact was by:

- dividend income
- net other operating income (consolidation of Wilanów Investment Ltd and Fort Mokotów Ltd)





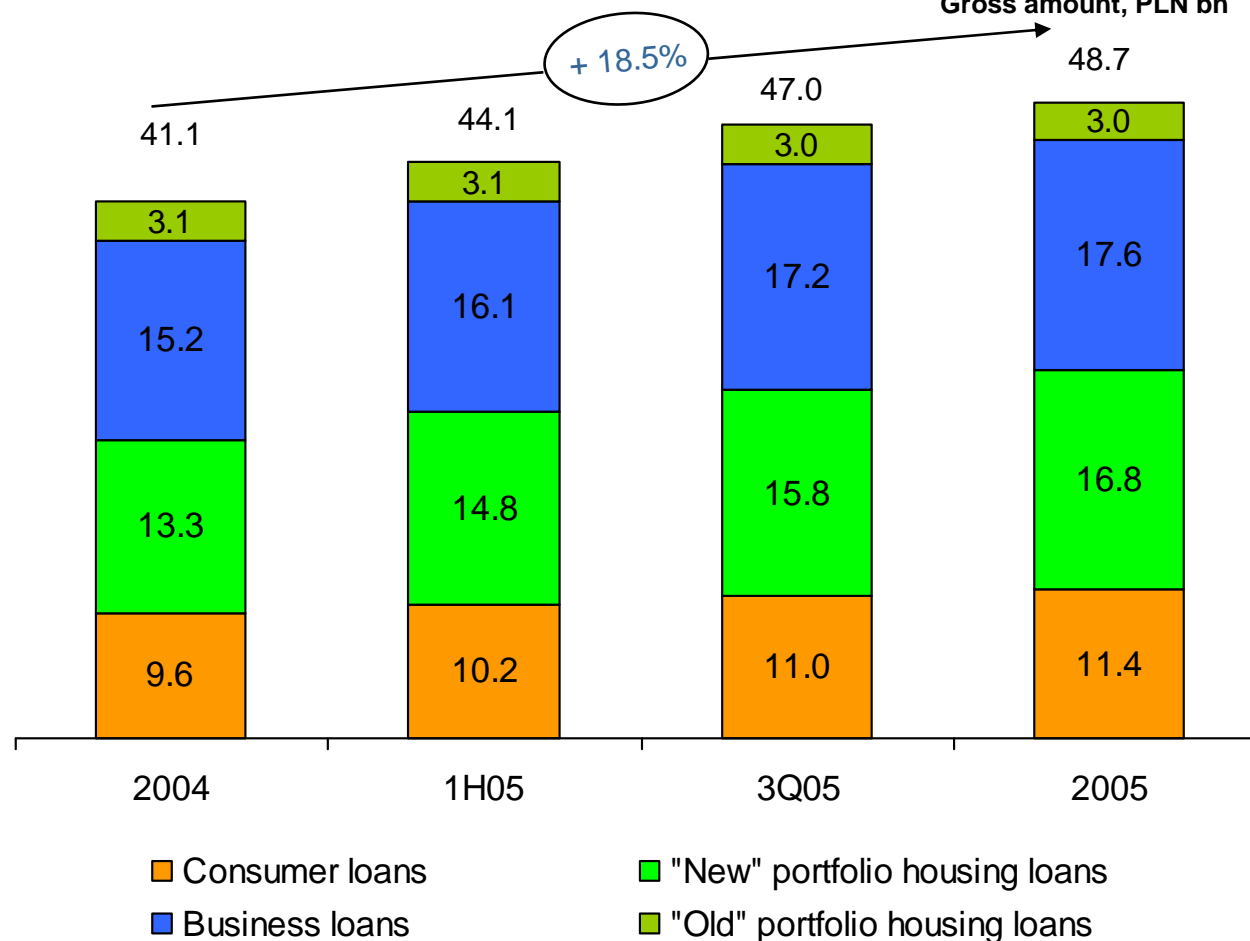
# LOANS AND CREDITS – PKO BP

## Growth of the loan portfolio

Volume of loans

Gross amount, PLN bn

- Y-on-Y growth of loan portfolio by 18.5 %
- Consumer loans and mortgages represent 58.0% of the Bank portfolio:
  - Volume of consumer loans increased Y-on-Y by 19.2%
  - Volume of mortgages increased Y-on-Y by 26.2%
- Corporate loans increased Y-on-Y by 15.9%



For the purpose of comparability with the 2004 data, SMEs loans and deposits are included in the corporate market balances

# DEPOSITS – PKO BP

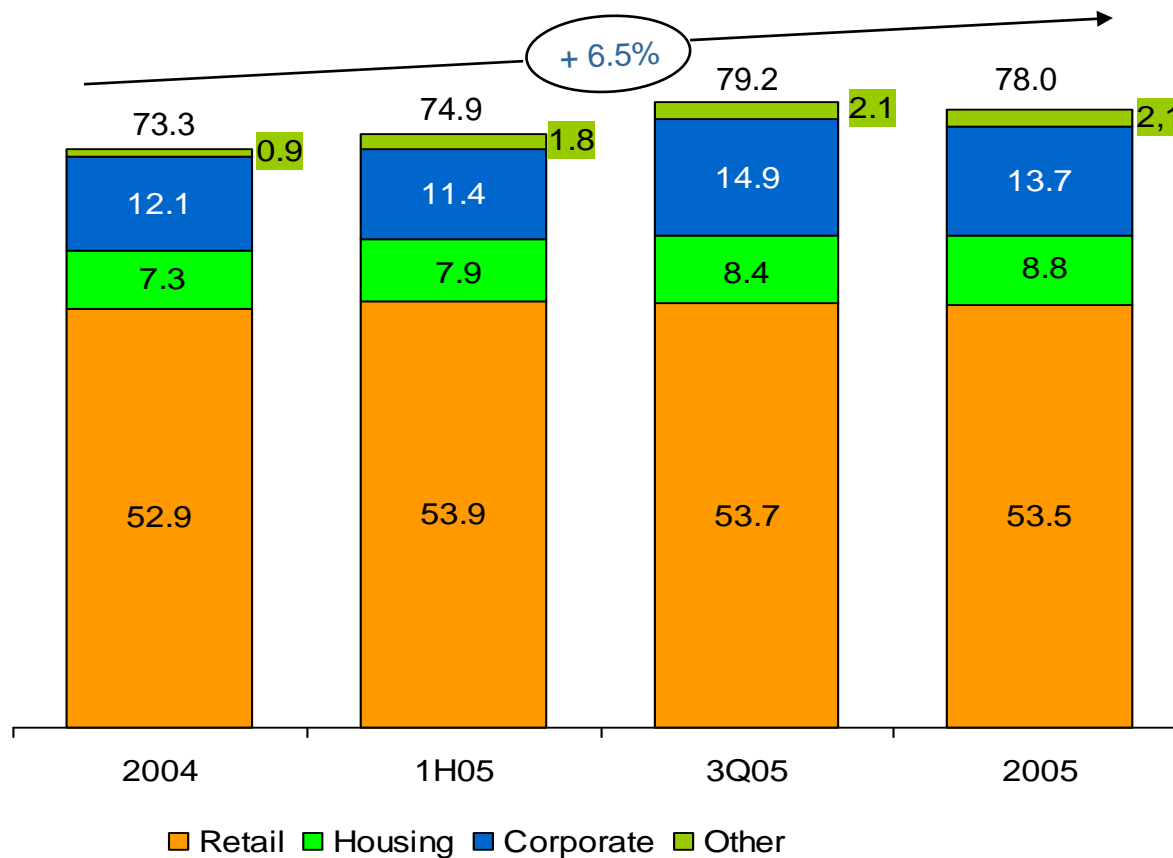


Continuous growth in the deposits base

Volume of deposits  
PLN bn

✓ Y-on-Y growth in clients  
deposits by +6.5%

✓ Total deposits increased to  
78.0 PLN bn

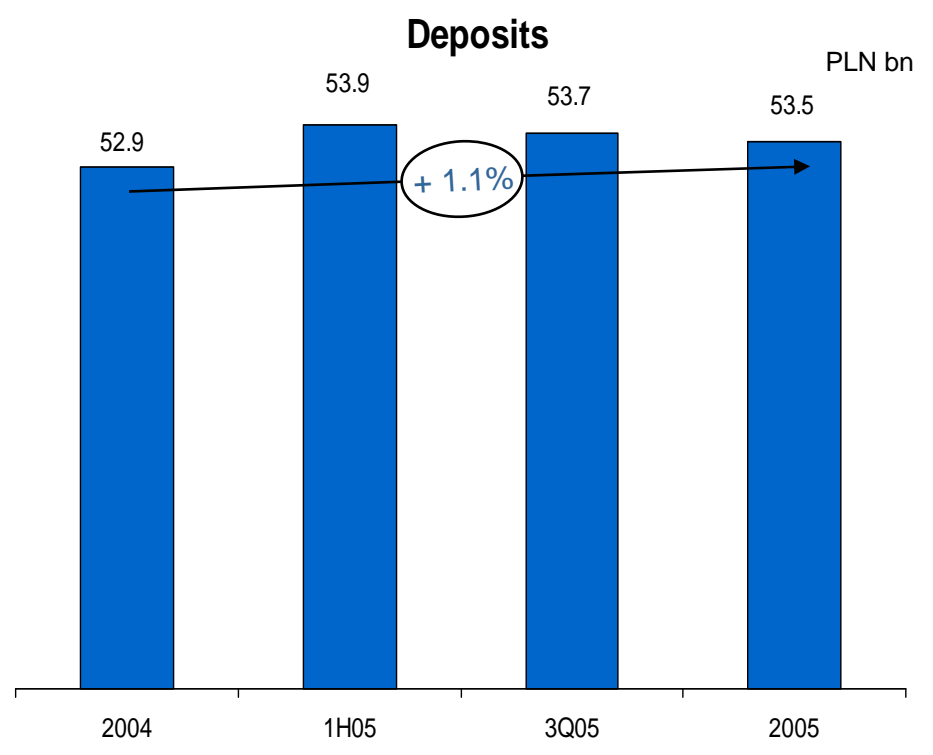
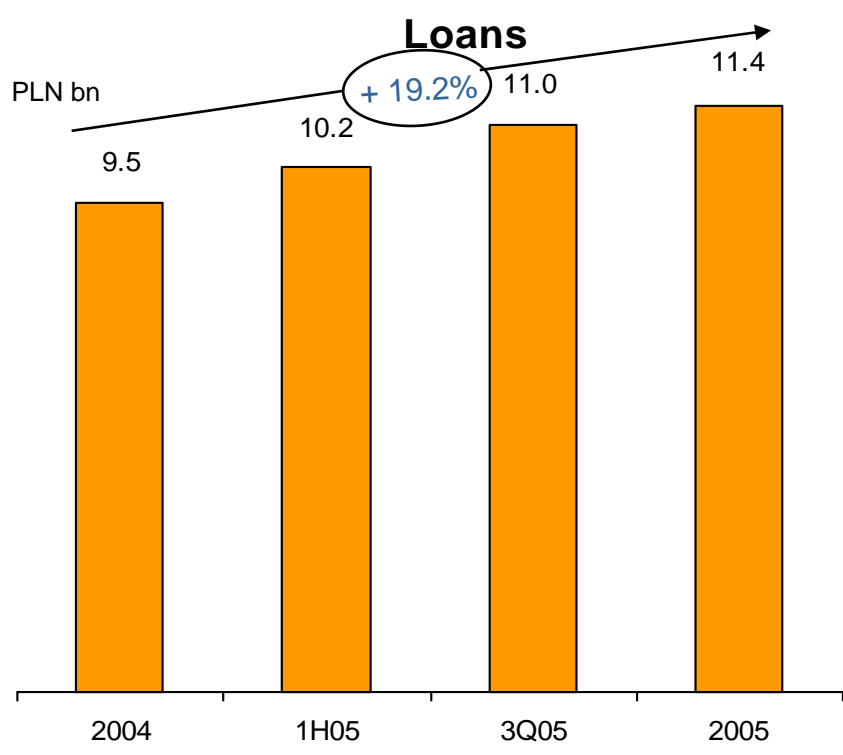


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# RETAIL BANKING – PKO BP

## Growth of consumer loans

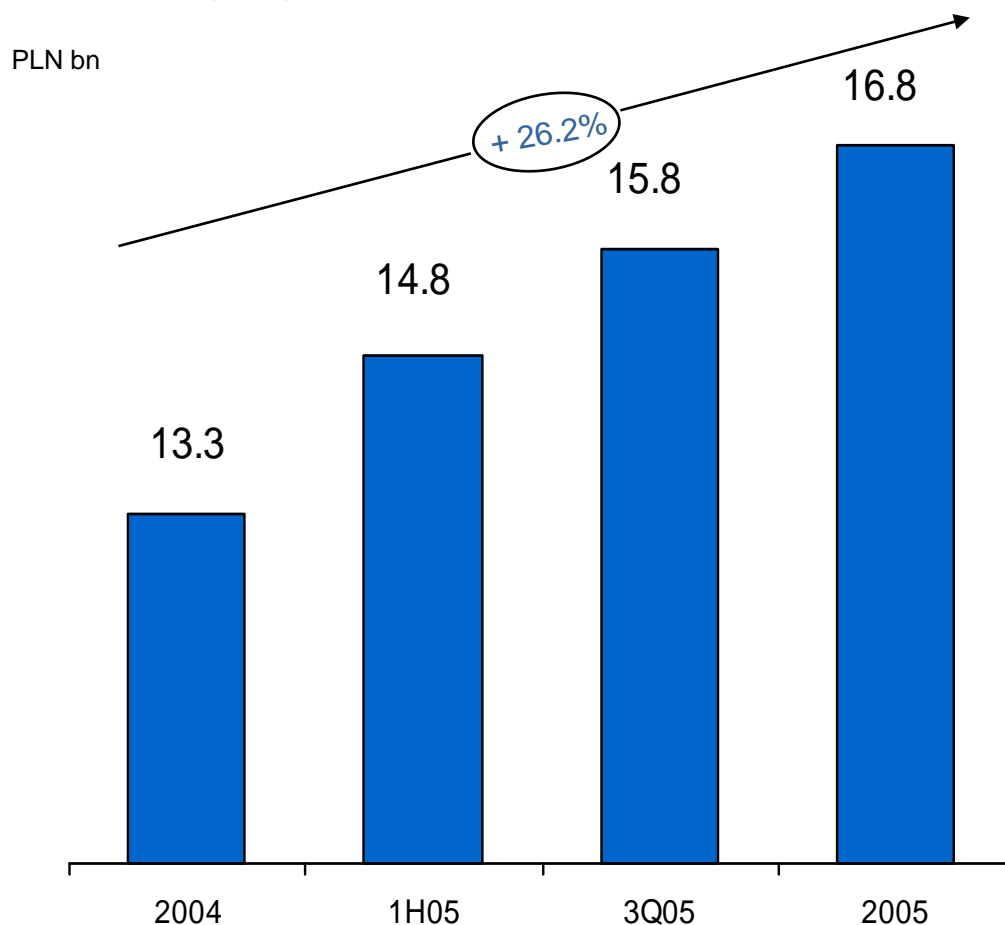


- Year-on-year increase in volume of consumer loans by 19.2%
- Year-on-year growth in deposit volume by 1.1%



# HOUSING LOANS – PKO BP

Continuing of strong and healthy growth of mortgages



➤ Year-on-year increase in volume of mortgages granted by 26.2%

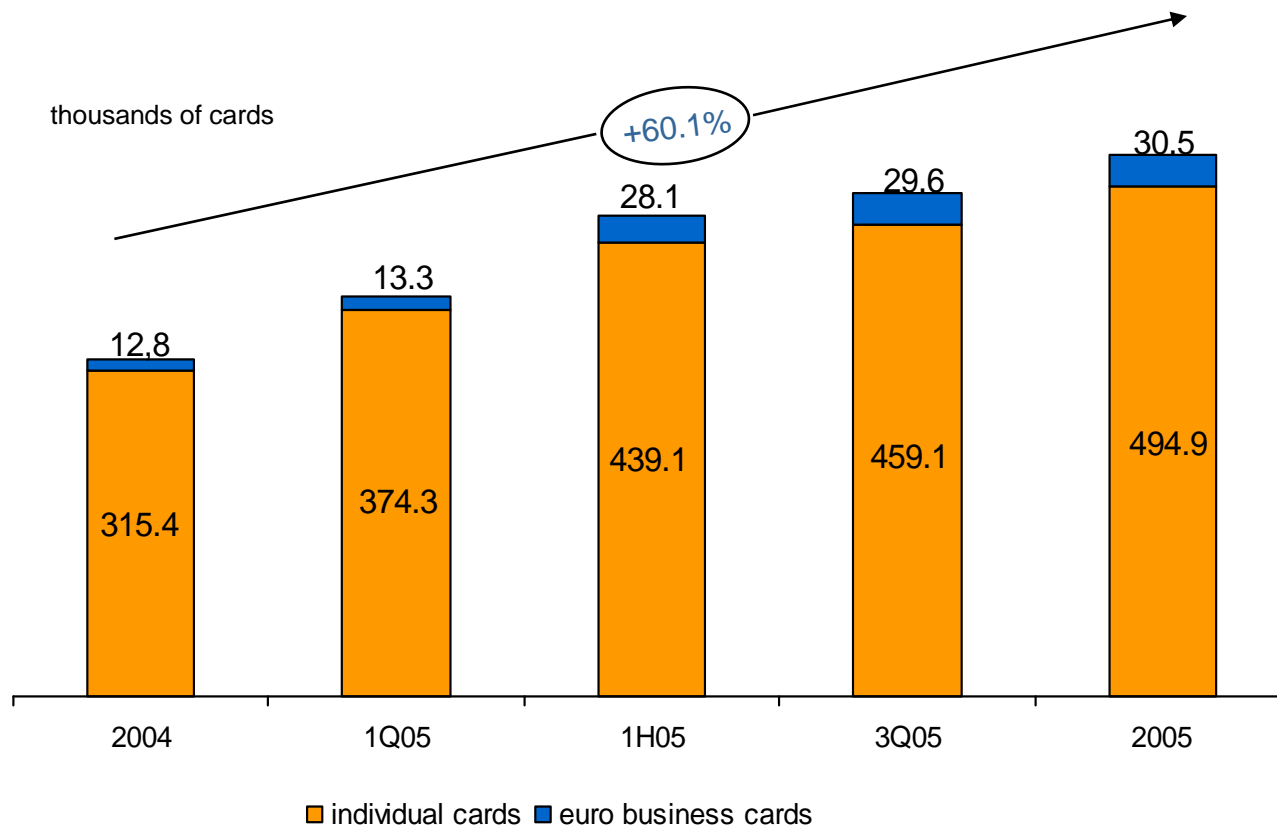
➤ Sale of new housing loans in IVQ05 value of 2.1 PLN bn, growth of 38% compared to IVQ04

➤ Sale of new housing loans in 2005 value of 7.5 PLN bn, growth of 42% compared to 2004



# PKO BP - BANKING CARDS BUSINESS

## Strong growth in credit cards

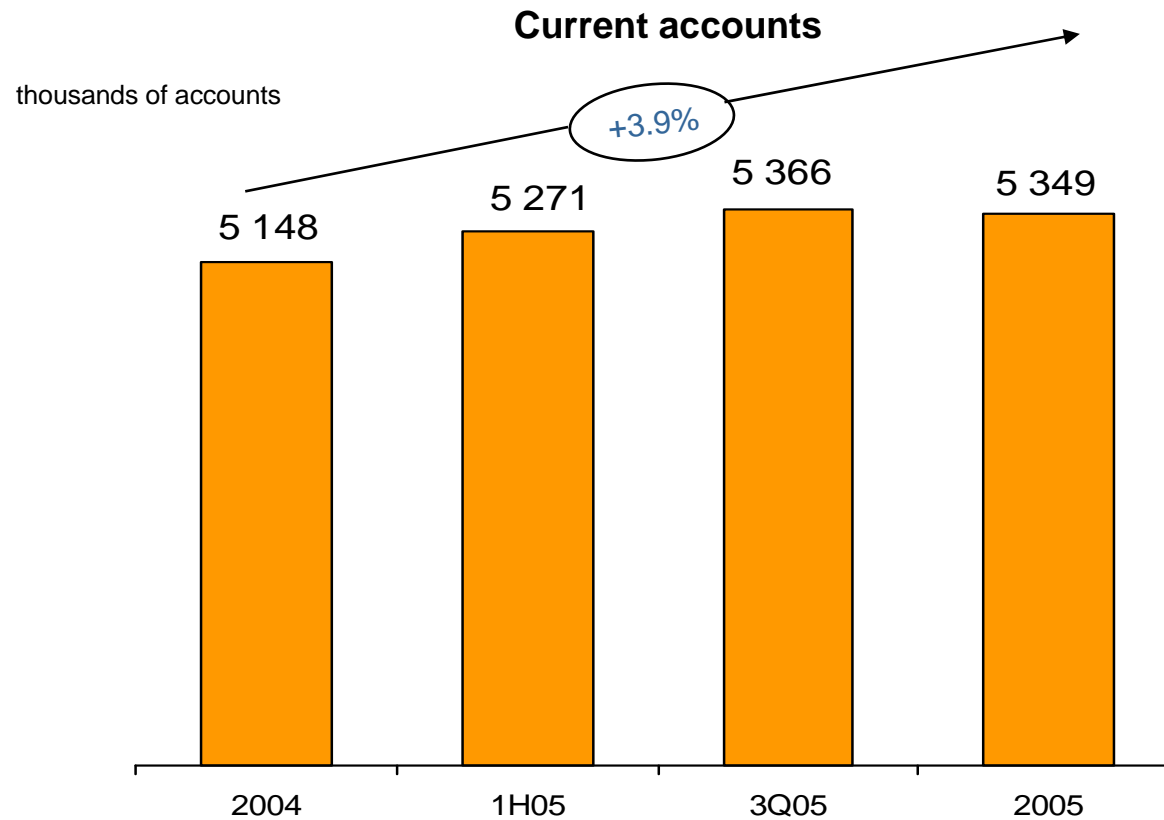


- Growth of banking cards issued by 633 thousands to 6 076 mn
- Choice – wide offer
- Active cross – selling
- Co-brands & affinity partners effort
- Number of individual credits cards increased by 56.9% to 494.9 thousands and business credit cards by 137.8% to 30.5 thousands

In IVQ05 PKO BP has issued 140 thousands banking cards of which 36 thousands were credit cards



# CURRENT ACCOUNTS – PKO BP



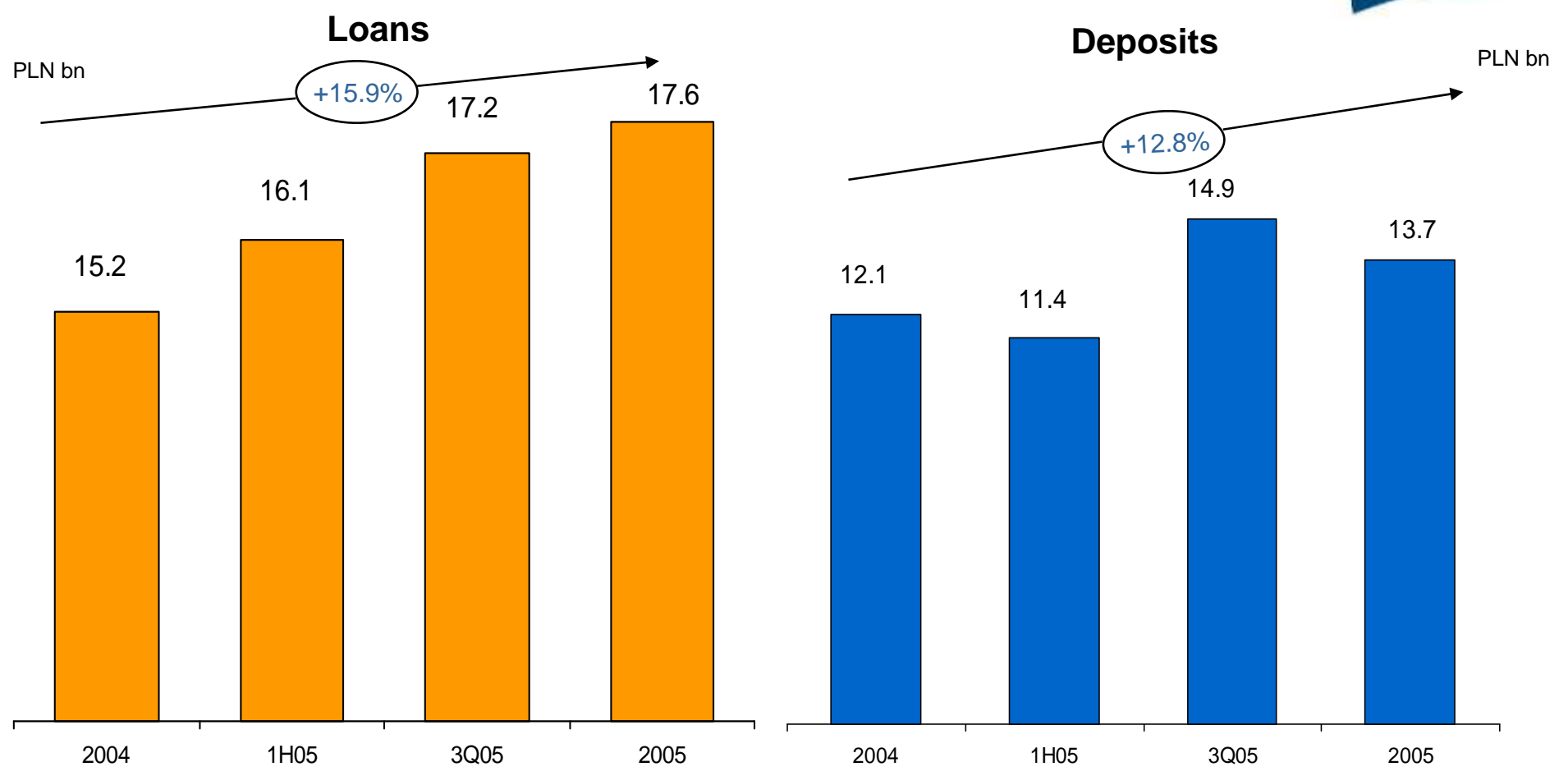
- More than 1.4 million of PKO BP clients using electronic banking services
- Strong development in SME customer base

Internet banking (Inteligo)	2004	1Q05	1H05	3Q05	2005
Individual Internet account in thousands	403	438	451	471	498
SME in thousands	42	44	52	54	56



# CORPORATE BANKING - PKO BP

## Further growth of volumes



For the purpose of comparability with the 2004 data, SMEs loans and deposits are included in the corporate market balances

# PKO BP – STRUCTURED FINANCE



Leading agent for local government

No	Status of XII 2005	Total debts issuers (PLN mn)	Number of programmes	Value of programmes (PLN mn)	Series or tranches sold in IV Q'05	
	Bank - agent				Number	Value (PLN mn)
<b>1</b>	<b>PKO BP</b>	<b>1 118.9</b>	<b>155</b>	<b>1 641.4</b>	<b>133</b>	<b>166.1</b>
2	Pekao SA (with CDM Pekao SA)	848.6	15	1 081.2	2	0.9
3	BGK	303.9	54	394.1	80	73.1
4	BOŚ	270.4	53	351.6	30	46.7
5	BRE Bank	185.0	2	185.0	0	0.0
6	BZ WBK	107.3	3	117.0	0	0.0
7	Millenium	93.2	21	138.6	6	5.8
8	BISE	67.0	23	105.2	93	33.4
9	Nordea	53.9	15	64.5	0	0.0
10	Bank BPH	41.6	2	125.0	0	0.0
11	Bankgesellschaft Berlin	30.0	1	30.0	0	0.0
12	DZ Bank	0.8	1	0.8	0	0.0
13	Others*	44.8	15	na	na	na
	<b>Total</b>	<b>3 165.4</b>	<b>356.0</b>	<b>4 204.0</b>	<b>344</b>	<b>326.0</b>

\* BGŻ, GBW and Fortis Securities

Source: banks, Fitch Polska, Rzeczpospolita





# BDM PKO BP - BROKERAGE HOUSE

One of the market leaders at WSE

No.	Brokerage house	Turnover (PLN mn)	Market shares
1	DM BH	8 890.7	16.2
2	CDM Pekao	7 091.5	12.9
3	DM BZ WBK	6 322.0	11.6
4	ING Securities	5 709.4	10.4
5	CA IB	4 450.3	8.1
<b>6</b>	<b>BDM PKO BP</b>	<b>4 192.1</b>	<b>7.7</b>
7	DB Securities	2 997.5	5.5
8	KBC Securities	2 757.1	5.0
9	DI BRE Bank	2 715.4	4.9
10	Erste	2 277.6	4.2

Activity in IVQ05:

- No. 6 in turnover of share market
- Leader in bonds market, average share in WSE turnover 35% (PLN 490.7mn)
- No. 5 by value of turnover in options market – 9% market share (19.1 thousands).
- No. 9 by value of turnover in futures market 4.8% market share (144.7 thousands)

Source: Ceduła, WSE

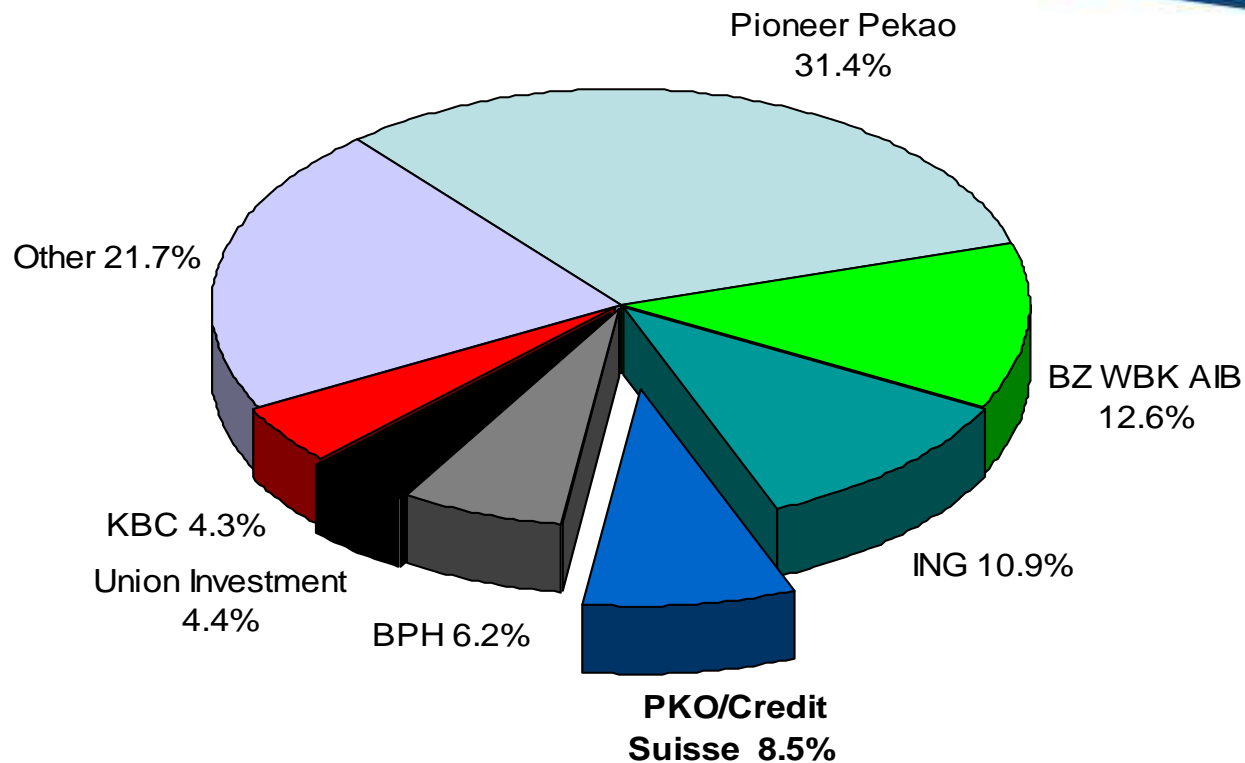
BDM PKO BP is the market leader by number of brokerage accounts – 411.2 thousands out of which 78.1 thousands are investment accounts and 9.3 thousands are internet brokerage accounts

BDM PKO BP was awarded by the President of Warsaw Stock Exchange for 2005 results for the greatest number of initial public offers organized (6 IPO) for the biggest share in bonds market turnover (37.6%) and for the greatest activity as a shares' animator (28.1%)

Source: WSE



# PKO BP – MUTUAL FUNDS











## New products:

- Stock Fund – PKO/CS Akcji Nowa Europa (New Europe)
- Stock and bond Fund – PKO/CS Światowy Fundusz Walutowy (World Currency Fund)
- Investment deposit (join-product with a PKO BP consisting of a deposit and an investment in Balance Fund)



# SUBSIDIARIES OF PKO BP

Support of business activity and enhance product line of PKO BP

Asset management	Retirement insurance		<ul style="list-style-type: none"> <li>Assets: 2 749 million PLN</li> <li>No. 8 on the market as ranked both by value of assets under management and number of accounts of OFE members</li> </ul>
	Investment funds		<ul style="list-style-type: none"> <li>Value of assets under management: 5 206 million PLN</li> <li>No. 4 by value of assets under management</li> </ul>
Other financial services	Internet banking		<ul style="list-style-type: none"> <li>PKO BP internet banking platform</li> <li>460,000 accounts</li> <li>Value of deposits: 1 523 mln PLN</li> <li>No. 4 on the market as ranked by number of internet banking clients</li> <li>9% market share in internet banking as ranked by number of clients</li> </ul>
	Electronic payments		<ul style="list-style-type: none"> <li>Quantity of terminals: 29 557 (30% market share)</li> <li>Value of transactions settled in 2005: 8.06 billion PLN</li> </ul>
	Leasing		<ul style="list-style-type: none"> <li>Value of leased assets: 593 million PLN</li> <li>No. 13 on the market</li> </ul>
Bank investment	Foreign Banking Operations (Kredobank S.A. former Kredyt Bank Ukraina S.A.)		<ul style="list-style-type: none"> <li>Assets: 2.03 billion UAH (340 € mn)</li> <li>69.02% stakes in Kredobank S.A.</li> </ul>
	Polish banking market		<ul style="list-style-type: none"> <li>The Bank has 25% plus one share in Bank Pocztowy</li> <li>Bank Pocztowy cooperates with Polish Post which uses a network of 8,000 offices</li> </ul>
Other	Real estate development		<ul style="list-style-type: none"> <li>51% stakes in Fort Mokotów Ltd responsible for Marina Mokotów project</li> <li>100% stakes in Wilanów Investments Ltd (from 03.11.2005) responsible for Miasteczko Wilanów project</li> <li>100% stakes in POMERANKA Ltd in Gdańsk responsible for Neptun Park project</li> <li>55% stakes in UKRPOLINWESTYCJE Ltd in Kiev</li> </ul>



- ◆ Macroeconomic situation
- ◆ Financial results for 2005
- ◆ **Appendices**
  - Business performance
  - **Detailed financial performance**



# GROUP BALANCE SHEET

## Assets

<b>IFRS, Consolidated, PLN thousand</b>	<b>2004</b>	<b>2005</b>	<b>%Change</b>
Cash and balances with the Central Bank	3 525 329	3 895 333	10.5%
Amounts due from other banks	13 231 886	12 662 688	-4.3%
Financial assets held for trading	369 517	851 003	130.3%
Derivative financial instruments	1 362 379	1 332 924	-2.2%
Other financial instruments valued at fair value through profit or loss	0	20 059 683	-
Loans and advances to customers	40 037 265	46 883 947	17.1%
Investment securities	23 457 928	1 881 378	-92.0%
Tangible fixed assets	2 651 824	2 642 736	-0.3%
Other assets	1 318 237	1 655 586	25.6%
<b>TOTAL ASSETS</b>	<b>85 954 365</b>	<b>91 865 278</b>	<b>6.9%</b>



# GROUP BALANCE SHEET

## Liabilities and Total Equity

IFRS, Consolidated, PLN thousand	2004	2005	%Change
Amounts due to the Central Bank	144	766	X 4.3
Amounts due to the other banks	998 718	2 084 985	108.8%
Derivative financial instruments	793 739	1 453 081	83.1%
Amounts due to customers	73 091 874	76 344 346	4.4%
Other liabilities	2 211 738	3 150 326	42.4%
Total equity	8 858 152	8 831 774	-0.3%
<b>TOTAL LIABILITIES</b>	<b>85 954 365</b>	<b>91 865 278</b>	<b>6.9%</b>



# PKO BP GROUP - FINANCIAL RESULTS

PLN thousand	2004	2005	Change 2004/2005
Net interest income	3 514 719	3 586 995	2.1%
Net fees and commission income	1 583 014	1 217 882	-23.1%
Dividend income	3 396	16 112	X 3.7
Result from financial instruments at fair value	(45 675)	(11 918)	-73.9%
Result from the investment securities	(20 651)	288 020	-
Foreign exchange result	473 436	612 101	29.3%
Net other operating income	452 244	691 435	52.9%
<b>Total income items</b>	<b>5 960 483</b>	<b>6 400 627</b>	<b>7.4%</b>
Impairment losses	(169 030)	(86 189)	-49.0%
Overhead costs	(3 943 563)	(4 144 611)	5.1%
Share in net profit (losses) of associates and jointly controlled entities	21 925	22 636	3.2%
<b>Gross profit</b>	<b>1 869 815</b>	<b>2 192 436</b>	<b>17.3%</b>
Income tax expense	(361 523)	(415 583)	15.0%
Profit (loss) of minority shareholders	1 587	17 985	X 10.3
<b>Net profit</b>	<b>1 506 705</b>	<b>1 758 895</b>	<b>16.7%</b>

# PKO BP GROUP - FINANCIAL RESULTS



PLN thousand	IVQ04	IVQ05	Change IVQ05/ IVQ04
Net interest income	894 322	906 325	1.3%
Net fees and commission income	440 581	321 660	-27.0%
Dividend income	145	0	-100.0%
Result from financial instruments at fair value	(58 989)	(115 542)	95.9%
Result from the investment securities	17 036	30 384	78.4%
Foreign exchange result	176 913	137 213	-22.4%
Net other operating income	173 557	257 364	48.3%
<b>Total income items</b>	<b>1 643 565</b>	<b>1 537 404</b>	<b>-6.5%</b>
Impairment losses	(155 949)	54 547	-
Overhead costs	(1 132 587)	(1 136 792)	0.4%
Share in net profit (losses) of associates and jointly controlled entities	8 349	4 504	-46.1%
<b>Gross profit</b>	<b>363 378</b>	<b>459 663</b>	<b>26.5%</b>
Income tax expense	(55 998)	(60 857)	8.7%
Profit (loss) of minority shareholders	(122)	12 687	-
<b>Net profit</b>	<b>307 502</b>	<b>386 119</b>	<b>25.6%</b>





# PKO BP - FINANCIAL RESULTS

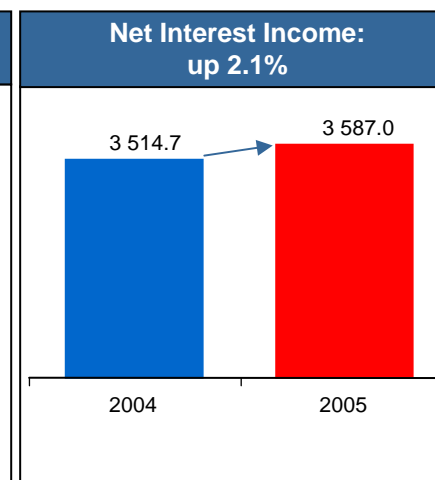
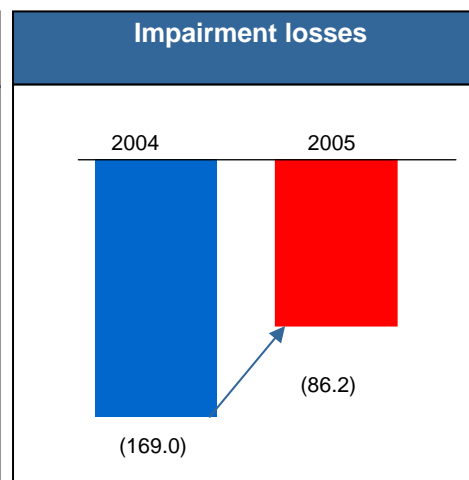
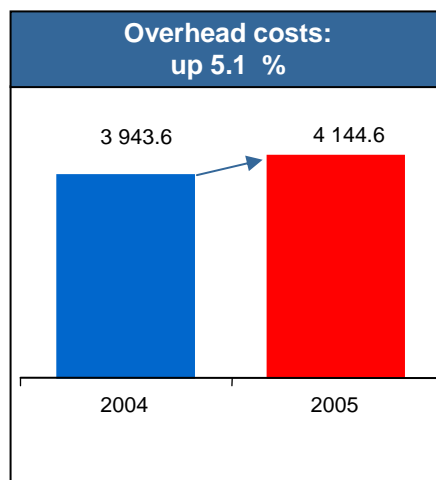
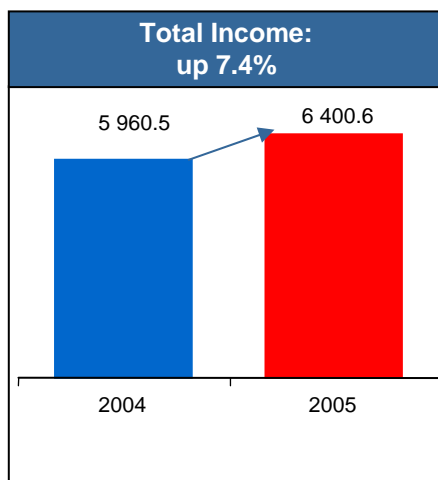
PLN thousand	2004	2005	Change 2005/2004
Net interest income	3 471 947	3 517 453	1.3%
Net fees and commission income	1 581 055	1 169 839	-26.0%
Dividend income	22 291	28 881	29.6%
Result from financial instruments at fair value	(45 976)	(13 045)	-71.6%
Result from the investment securities	(21 028)	287 888	-
Foreign exchange result	434 934	613 715	41.1%
Net other operating income	133 667	162 305	21.4%
<b>Financial and operating income</b>	<b>5 576 890</b>	<b>5 767 036</b>	<b>3.4%</b>
Impairment losses	(133 274)	(53 748)	-59.7%
Overhead costs	(3 645 236)	(3 637 385)	-0.2%
<b>Gross profit</b>	<b>1 798 380</b>	<b>2 075 903</b>	<b>15.4%</b>
Income tax expense	(350 330)	(400 388)	14.3%
<b>Net profit</b>	<b>1 448 050</b>	<b>1 675 515</b>	<b>15.7%</b>



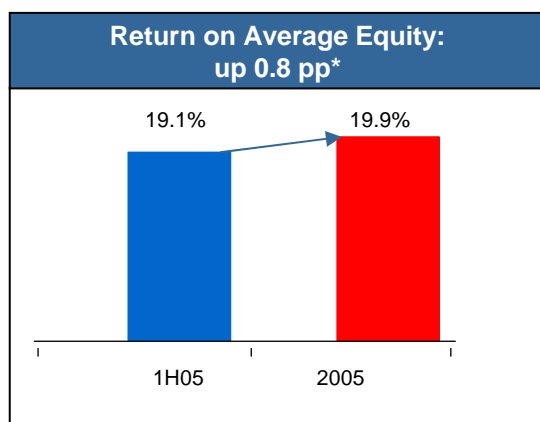
# PKO BP - FINANCIAL RESULTS

PLN thousand	IVQ04	IVQ05	Change IVQ05/ IVQ04
Net interest income	870 103	883 808	1.6%
Net fees and commission income	434 926	311 980	-28.3%
Dividend income	144	0	-100%
Result from financial instruments at fair value	(59 026)	(115 930)	96.4%
Result from the investment securities	17 238	29 994	74.0%
Foreign exchange result	147 051	133 380	-9.3%
Net other operating income	34 055	76 243	23.9%
<b>Financial and operating income</b>	<b>1 444 491</b>	<b>1 319 475</b>	<b>-8.7%</b>
Impairment losses	(131 000)	56 498	-
General administrative expenses	(978 622)	(978 126)	-0.1%
<b>Gross profit</b>	<b>334 869</b>	<b>397 847</b>	<b>18.8%</b>
Income tax expense	(52 926)	(53 009)	0.2%
<b>Net profit</b>	<b>281 943</b>	<b>344 838</b>	<b>22.3%</b>

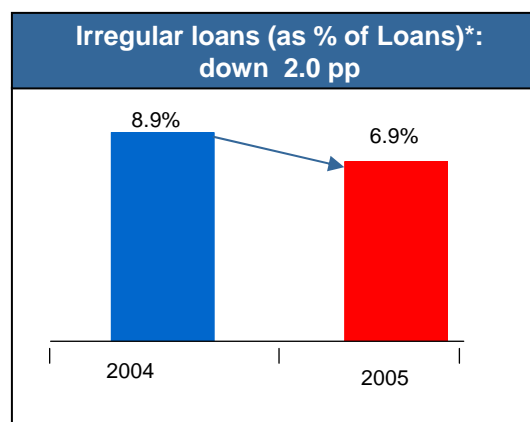
# FINANCIAL RECORD



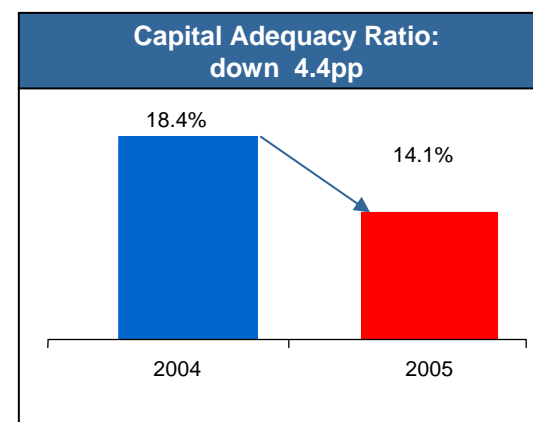
Note: PLN millions



\* ROE for 4Q04 – 20.9%, calculated by PAS



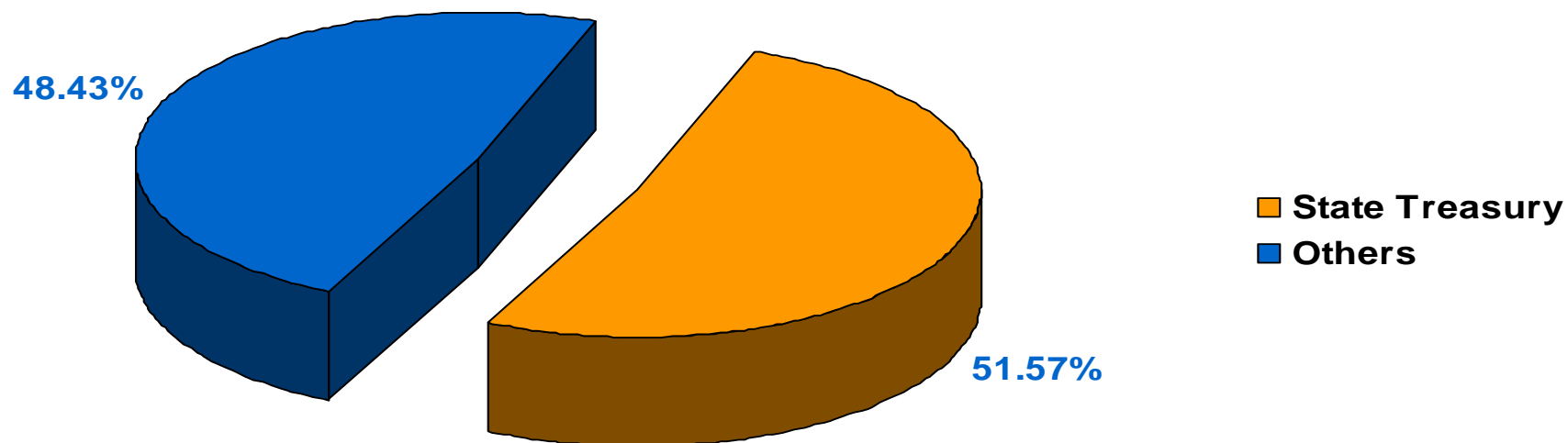
\* Excludes financial institutions, for the Bank





# STRUCTURE OF SHAREHOLDERS

Major shareholders of PKO BP with over 5% of the share capital as at 31 December 2005 – State Treasury





# RATING of PKO BP

Based on public information as at 31 December 2005

Rating Agency	Fitch	Moody's Investors Service	Standard & Poor's	Capital Intelligence
Long-term (foreign/local)		A2 with stable outlook	/BBBpi	BBB+/ 
Short-term (foreign/local)		Prime-1 with stable outlook		A2/ 
Individual				
Support	2			2
Financial Strength		C with stable outlook*		BB+
Outlook				Stable

\* Upgrading the financial strength rating from C- to C by Moody's Investors Service on 28 November 2005



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