



Financial results 3Q21 and 9M21 Record profits, assets above PLN 400 bn





Key achievements

Market leader, strong fundamentals, right direction



Bank Polski



Strong fundamentals, very good results



Record net profit

• PLN 3.7 bn

High profitability

• ROE ~12%

High efficiencyC/I ~39%

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- PLN >400 bn of assets
- ~ 50% bigger than the second competitor
- ~ 40% of sector 1H21 profits



Conservative risk and capital management

- CoR < 60 bps.
- Provisions/NPL 86%
- CET 1 17.8%



Advantage thanks to digitalization

PKO BANKING PLATFORM **DIGITAL**



Number one in mobile payments



Systematic expansion of IKO the ecosystem of services also available to users who are not the bank's clients

AUTONOMOUS



Road to Cloud



Lean processes E2E, automatisation, robotization



Al for customers service



Key sector challenges addressed



PLN 7 bn provisions for FX risk created



12k applications for settlements from FX loans customers ~500 settlement agreements reached



Fair solution: FX customers treated equally with PLN customers



Ambitious ESG targets set, operationalization started

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Records in 3Q21



Net profit 9M

PLN 3.7 bn

Core income up by +5.0% q/q thanks to rebuild of NII and further F&C growth

ROE at the level of 12.1%

C/I = 39.0%

Effective costs control allowing for maintaining C/I at very good level

Cost control

CoR= 59 bps.

Cost of risk in the quarter at the level set in the strategy, further growth of coverage ratio to 86%

Normalization of Cost of risk

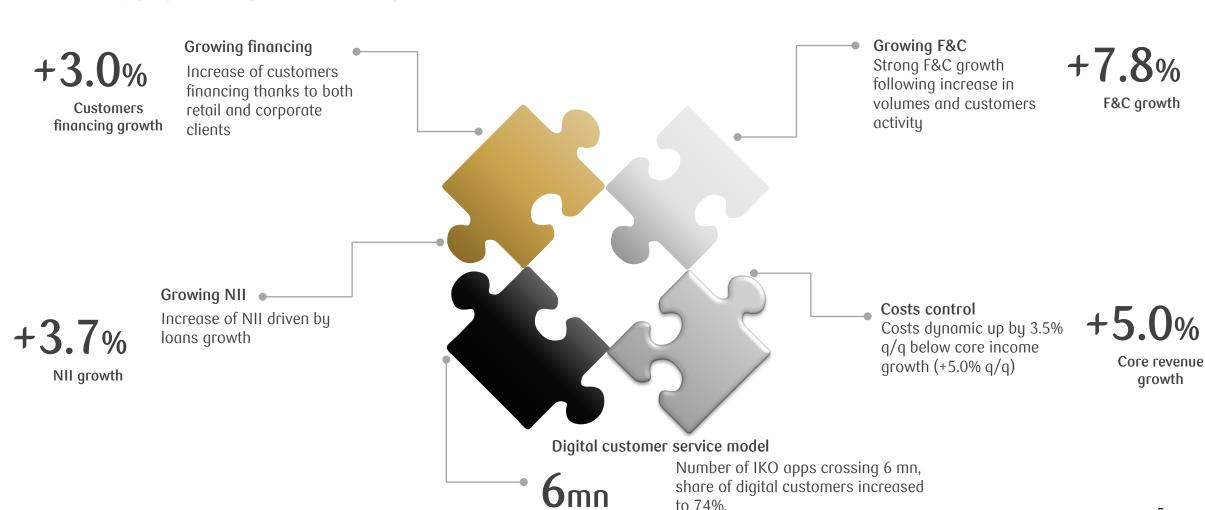
PLN >400 bn assets

> 6 mn (1)
IKO applications

Growing scale of operations

Revenues growth, costs control, development of the digital customer service model





IKO applications Share of digital sale of consumer loans at 76%

Strategy execution



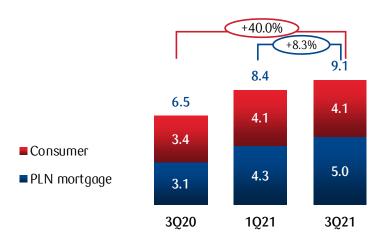
	2019	2020	3 <u>0</u> 21	Strategic goals 2022	Level of realization
ROE	10.0%	-6.0% adjusted: 7.1%	12.1%	12.0%	
C/I	41.3%	41.0%	39.0%	~41%	
COST OF CREDIT RISK	0.46%	0.78%	0.59%	0.60%-0.75%	
NET RESULT	PLN 4.0 bn	(PLN 2.6 bn) adjusted: PLN 3.2 bn ⁽¹⁾	PLN 3.7 bn (9M net profit)	> PLN 5 bn	Achievable
FOUT.	TCR: 19.9%	TCR: 18.2%	TCR: 19.0%	Ability to pay	remevable
EQUITY	TIER 1: 18.6%	TIER 1: 17.0%	TIER 1: 17.8%	dividends	Achievable

⁽¹⁾ Return on equity and net result adjusted for the costs of legal risk and other impacts of the EGM's decision to enter into voluntary settlements with the foreign currency mortgage loan consumers.

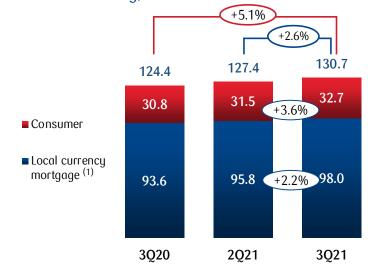
Retail: Strong growth of loans sale, further increase of savings



New sales, PLN bn

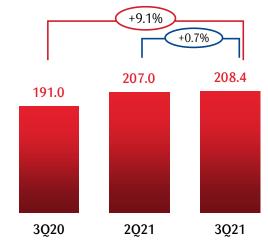


Volume outstanding, PLN bn

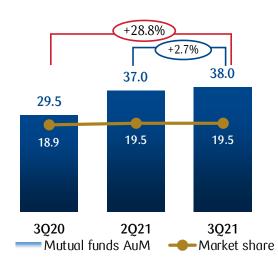


⁽¹⁾ The position covers UAH loans.

Deposits, PLN bn



Mutual funds' AuM, PLN bn (2)



⁽²⁾ Non-dedicated funds.

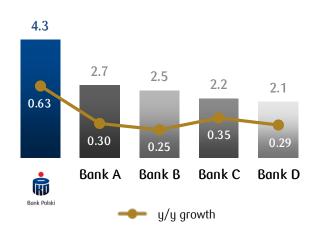
Leader in mobile banking

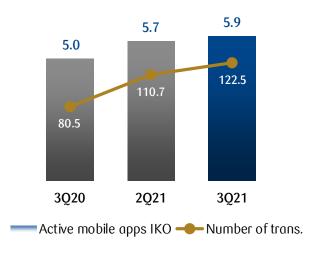


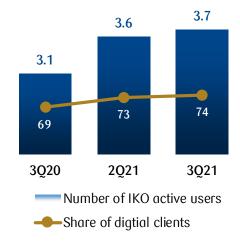
Number of active mobile banking users, mn (1)

Number of IKO applications and number of transactions quarterly, mn

Number of clients logging into IKO, mn (2) Share of digital clients in active clients' base, %









 \star \star \star \star 4.8/5 average customer rating in app stores (> 600k opinions)

⁽¹⁾ According to PRNews data for 2Q'21, users who have logged in at least once a month from a mobile device (mobile application, lite version or full transactional service).

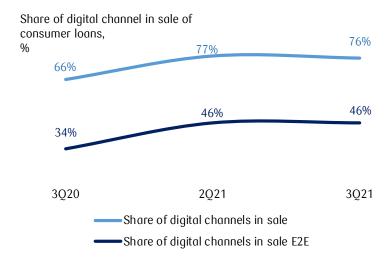
⁽²⁾ According to PRNews definition: a client who logged into IKO application at least once a month in a given quarter.

We build long-term relations with customers based on omnichannel model





Customers are keen to buy on-line both basic products and investment funds

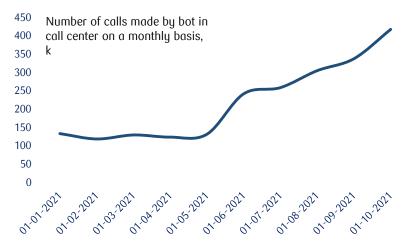




Half of investment funds sale is conducted thorough PKO Inwestomat



We digitize front-ofice processes and utilize robots for simple activities



Share of bots in the first contact with client



Number of FTEs released thanks to utilization of bots in the call center



Corporate and Investment Banking: loans growth









PEPCOGroup

IPO

PLN 3 697 864 080

Joint Bookrunner, Offering Agent



ARR

PLN 470 785 518

Global Coordinator, Bookrunner



IPO

PLN 363 386 516

Global Coordinator, Joint Bookrunner



Syndicated loan (ESG-linked loan)

EUR 225 000 000

Lender





👬 apg

Syndicated Ioan

PLN 3 150 000 000 Mandated Lead Arranger, Lender



Syndicated Ioan

GBP 305 000 000

Lead Arranger, Lender



We drive the power of grains

Investments & working capital financing - total amount:

PLN 157 000 000

Lender



Corporate bonds issue

PLN 150 000 000

Joint Lead Manager, Dealer



Bank guarantee for the benefit of IRGiT

PLN 600 000 000

Bank as quarantees issuer



Bank guarantees for the benefit of IRGiT - total amount:

PLN 500 000 000

Bank as quarantees issuer

NEXERA

Syndicated loan

over PLN 1 000 000 000

Original Lender



Overdraft facility

EUR 150 000 000

Lender



Short-term credit & factoring facilities – total amount:

PLN 115 000 000

Lender

🛍 Panattoni

Construction & investment loan for the construction of a warehouse complex in Zgorzelec

EUR 31 000 000 PLN 17 500 000 Arranger, Sole Lender



Construction & investment loan for the construction of a warehouse complex in Poznań EUR 37 525 981 PLN 40 000 000

Arranger, Sole Lender

Corporate and Investment Banking: focus on profitability



Continuous widening of the offer



- Implementation of a new mass payout module for corporate clients and local governments
- Implementation of the Cash Pooling service offered to global banks as part of Loro account
- Strengthening the leading position in banking services for municipalites - PKO Bank Polski provides services to a total of 650 municipalites





In Q3, customers of PKO Bank Polski received access to the brokerage account in the IKO app. The available functions include information on the current balance, list of purchased securities, the ability to check quotations and execute orders

Strong results of brokerage



Commissions for brokerage increased by nearly 10% q/q, and the number of brokerage accounts increased by 5.9% y/y. In October PKO Bank Polski became the most active broker on the WSE stock market, obtaining 15.9% of the market share





PKO Bank Polski increased the value of green financing (loans for wind farms) for approx. PLN 400 million and acquired green bonds for PLN 35 million

Ambitious ESG targets, execution started

Procurement policy, tax strategy

- In 3Q21, the Purchasing Policy was developed and adopted at the beginning of October
- The document contains a commitment to develop the Supplier's Code of Ethics
- PKO Bank Polski will successively obtain information from suppliers on the application of ESG conditions
- In October this year the Management Board and Supervisory Board of the Bank adopted a resolution on the implementation of the tax strategy

ESG in operational activity

- The Bank's Energy Audit was completed.
- Tasks to improve energy efficiency have been defined (replacement of heating stoves, windows, lighting)



ESG ratings improved

- In 3Q21 the rating of the Sustainalytics agency was improved from 25.7 to 21.1;
- PKO Bank Polski ranks 191 out of all 1,024 analyzed banks
- In the first half of the year, PKO Bank Polski improved its ratings from the Vigeo Eiris agency

ESG risk included in credit process

- ESG risk assessment is an integral credit assessment process for corporate and SME customers
- Each client is assigned an ESG class (positive, neutral, potentially negative and negative)
- An additional dive-in analysis is performed for the last two classes
- The bank is also working to comply with the taxonomy requirements
 12



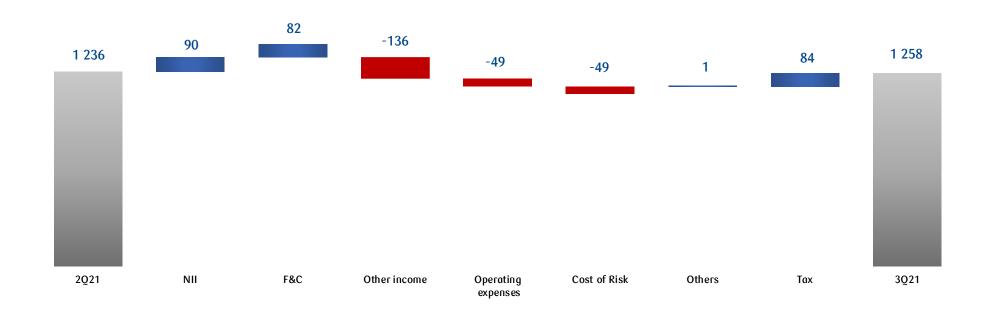


Financial results

Drivers of net profit



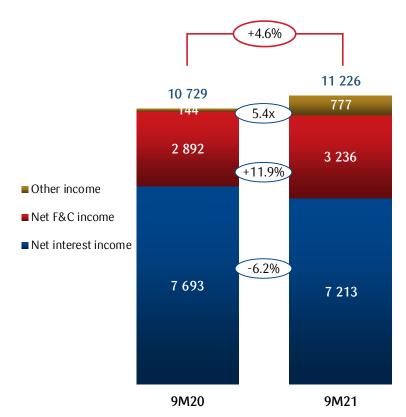
Quarterly change of net profit [PLN mn]



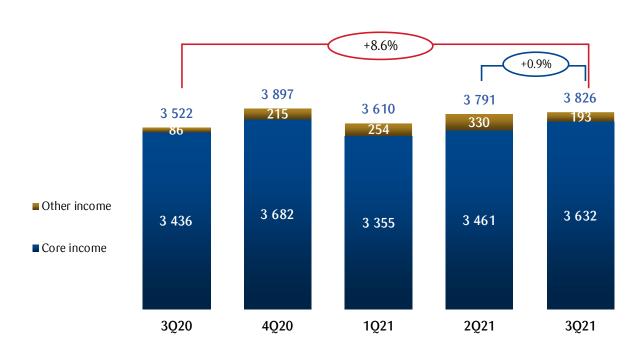
Income growth continued



Result on business activity [PLN mn]



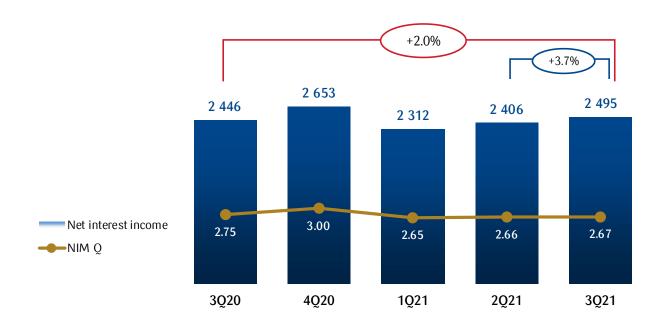
Quarterly result on business activity [PLN mn]



NII rebuild continued



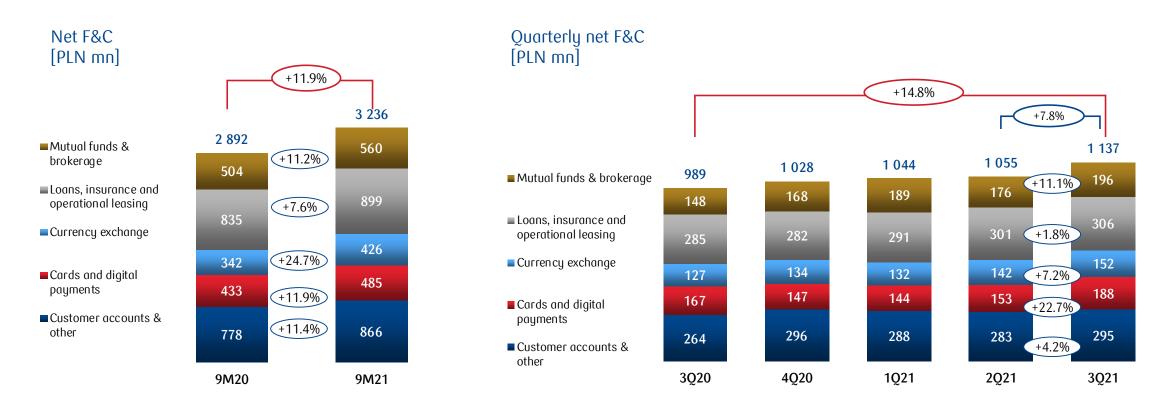
Quarterly NII [PLN mn] Quarterly NIM [%]



- Strong improvement of NII by 3.7% q/q driven by loans growth, supported also by the effect of higher number of days during the quarter
- Estimated impact of The Monetary Policy Council decisions on reference rate increase by total 115 bps on NII equals PLN 1.0-1.2 bn in 2022, assuming active management of balance sheet

Acceleration of F&C income growth



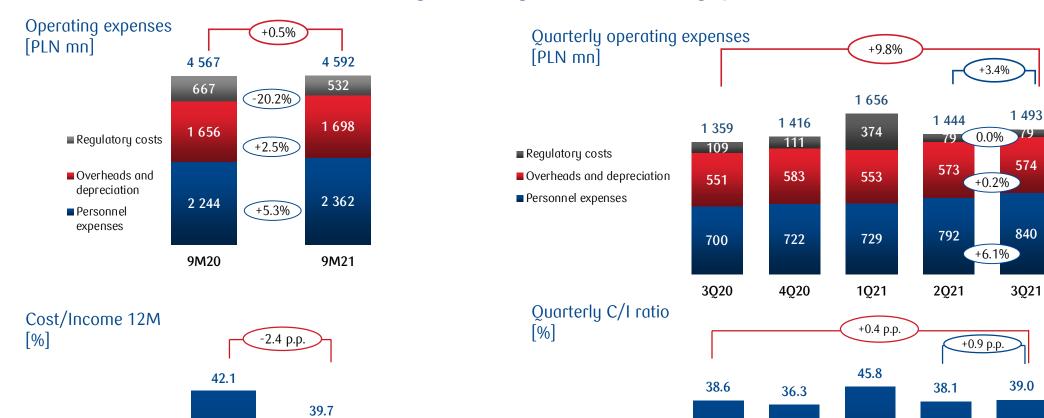


- F&C income growth by 7.8% q/q thanks to improvement in all key positions
- Significant contribution to the growth from investment funds and brokerage activity (+11.1% q/q), seasonally strong cards (+22.7% q/q) and FX (+7.2% q/q)

R

Bank Polski

Costs under control amid growing inflationary pressure



3020

4020

1021

2021

3021

• Costs dynamic +3.4% q/q, below the growth of core revenues (+5.0% q/q)

9M20

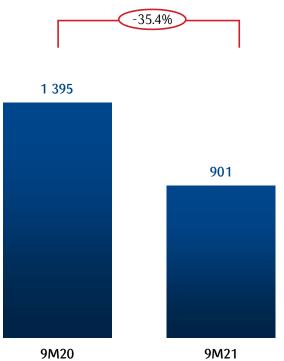
9M21

- HR costs growth driven by wage increase and provisions for bonuses
- Further network and employment optimization

Cost of risk normalization



Net impairment allowance [PLN mn]



Quarterly net impairment allowance [PLN mn]

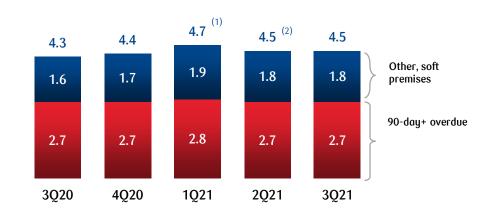


• Cost of risk normalized at 59 bps., in line with level set in Bank's strategy

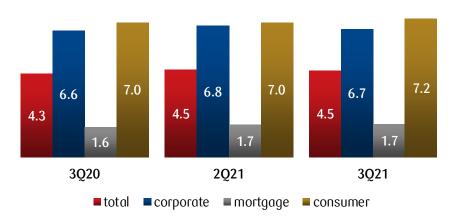
High quality of customer financing



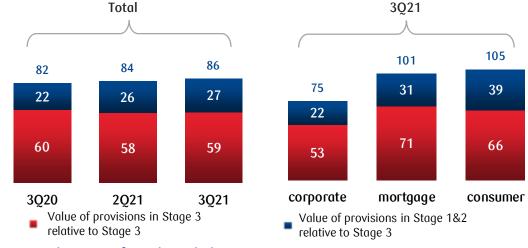
Share of receivables with recognized impairment, %



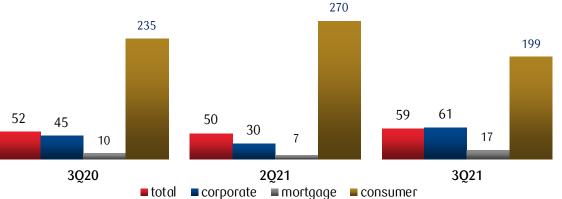
Share of receivables with recognized impairment, %



Provision coverage of receivables with recognized impairment, %



Quarterly cost of credit risk, bps.



⁽¹⁾ Increase in the share of impaired receivables resulted from the change in the definition of default effective from January 1, 2021 in accordance with the Art. 178 CRR.

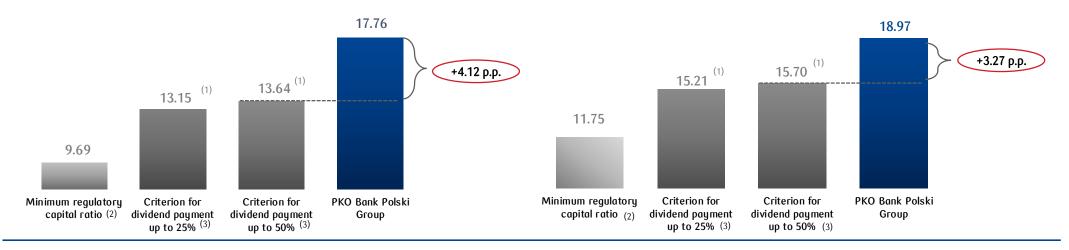
⁽²⁾ Decrease in NPL resulted from sale of receivables amounting to PLN 458 mn; in its absence the NPL would be 4.76%.

Solid capital position – over PLN 16 billion above the regulatory minimum



Tier 1 capital ratio, %

Total capital ratio (TCR), %



High levels of capital surplus and ROE as well as started process of FX settlements create conditions to expect dividend payment in 2022

⁽¹⁾ PFSA's additional buffer for bank's sensitivity to an adverse macroeconomic scenario, including the issuance of equity instruments, is 0.46%. PFSA's buffer exluding those instruments would be 0.95% Tier 1: CRR 6% + conservation buffer 2.5% + OSII buffer 1% + countercyclical buffer 0.01% + FX buffer for the Group 0.18%,

⁽²⁾ TCR: CRR 8% + conservation buffer 2.5% + OSII buffer 1% + countercyclical buffer 0.01% + FX buffer for the Group 0.24%. Dividend payment minimums after adjusting the dividend payout ratio by the following criteria:

⁽³⁾ K1 - share of the foreign currency mortgages for households in total receivables of PKO from the non-financial sector (3Q'21: Bank: 9.0%; Group: 7.3%); adjustment by -0.20 p.p. when 10%>K1>5%. K2 - share of the foreign currency mortgages granted in 2007/08 in PKO's total portfolio of foreign currency mortgages (3Q'21: Bank: 39.6%; Group: 38.6%; adjustment by -30 p.p. (when >20% and K1>5%).

Settlement program





Growing number of applications for settlements

As of 4th of November number of applications for settlements reached above 12k and about 500 settlement agreements in the Arbitration Court have been reached



Applications in iPKO system

A client who is interested in submitting the application for settlement may do this remotely in iPKO system. Visit in the branch needed just for settlement signing



Fair solution

The settlement offered to customers by the bank is based on the equalization of the terms of the FX loan with a PLN loan, as proposed by the Chairman of PFSA



KNF participation in the process

To ensure transparency and security of the settlement process, the Arbitration Court at the PFSA participates





Net profit of PLN 3.7 bn in 9M21, ROE 12.1%



Acceleration of core revenues growth to 5.0% q/q



Strong cost efficiency, C/I 39.0%



Cost of risk at 59 bps., sound asset quality with NPL ratio at 4.5% and coverage ratio 86%



Strong capita base with Core Tier I 17.8%, including high level of provisions for legal risk



Settlement program started





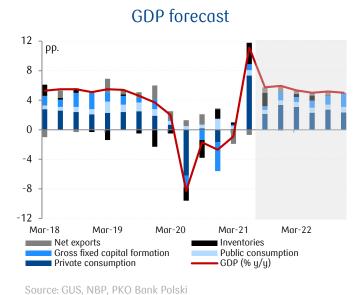
Supplementary information, including macroeconomic backdrop

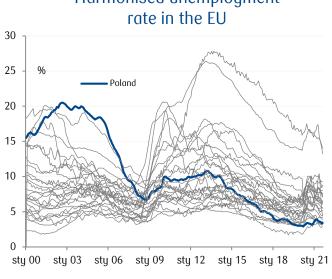
MACROECONOMIC BACKDROP

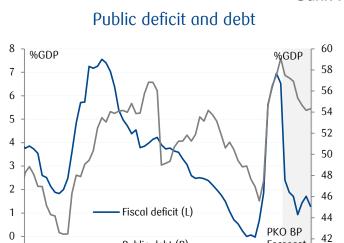
GDP growth normalization



Harmonised unemployment







Public debt (R)

Mar-15

Mar-12

Source: Eurostat, PKO Bank Polski

Source: Eurostat, PKO Bank Polski

- Economic trends have continued to normalise in 3q21, with households demand returning to the service sector. The post-recession rebound transformed into a fullfledged expansion with GDP growth stabilising at around 5% y/y. The structure of the local economy implies that the more and more visible global supply bottlenecks and growing prices of commodities will have a lesser impact on the economic activity than in the Western Europe. Solid GDP growth in the upcoming guarters (5.4% in 2021) and 5.1% in 2022) will be supported by fiscal and monetary impulses, strong external demand, as well as continued reduction of households 'forced savings'.
- Labour market conditions have improved. Unemployment is on decline while strong wage growth protects households' finances from elevated inflation.
- Public finances are in better shape than expected. Strong nominal GDP growth boosts tax revenues. Conservative plans for 2022 imply swift narrowing of fiscal deficit. Public debt to GDP ratio will decline from 59.1% in 1g21 to 56.9% at the end of 2021 and 54.3% at the end of 2022.
- Domestic demand recovery, as well as surging prices of commodities and production components boost imports and reduce trade surglus despite solid expansion of **exports.** We expect that cyclical factors may visibly limit current account surplus at the turn of 2021/2022.

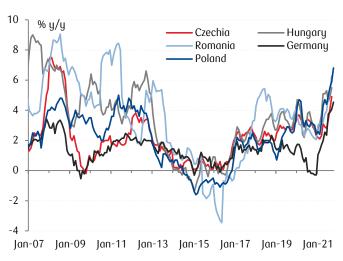
Forecast

MACROECONOMIC BACKDROP

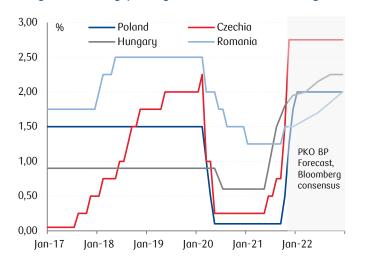
Start of monetary policy normalisation



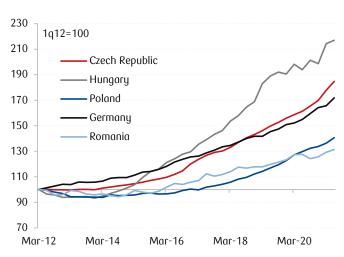
CPI inflation in CEE economies



Key monetary policy rates in the CEE region



Housing prices in the CEE region



Source: Macrobond, NBP, PKO Bank Polski

Source: Macrobond, Bloomberg, PKO Bank Polski.

Source: Eurostat, PKO Bank Polski,

- CPI inflation speeds up, driven by a strong recovery of demand, as well as mounting supply constraints. We predict further rise in CPI inflation until 1q22, when it may reach 8% y/y. Despite subsequent declines, the average inflation in 2022 will be higher than in 2021 (6.2% vs 4.9%), due to rising prices of energy, food, as well as stubbornly high core inflation (due to a combination of rising wages, strong demand, and regulatory factors). The balance of risks for this forecast is clearly shifted to the upside.
- The MPC hiked the NBP reference rate by 40bps to 0.50% in October and by 75 bps. to 1.25% in November, and joined other central banks in the region that are tightening monetary policy. The imbalances in the Polish economy are less sizable than in the rest of the CEE, as indicated among others by a much smaller cumulative rise in housing prices. However, the increase in inflation is so large that it carries a high risk of de-anchoring inflation expectations. Further increase in inflation expected in the coming months will probably induce the MPC to continue interest rate hikes.

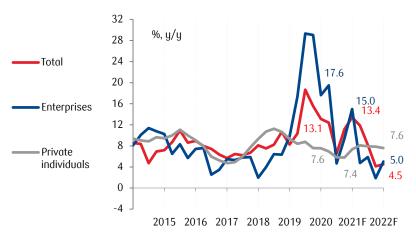
MACROECONOMIC BACKDROP

Macroeconomic and banking sector forecasts

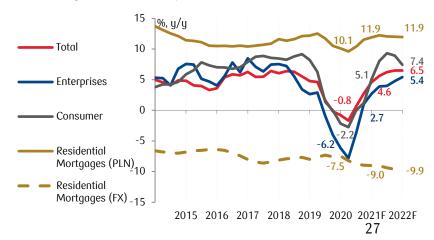
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		2015	2016	2017	2018	2019	2020	2021 F	2022 F
GDP	% y/y	3.8	3.1	4.8	5.4	4.7	-2.5	5.4	5.1
Consumption	% y/y	3.0	3.9	4.8	4.3	4.0	-3.0	5.7	4.7
Investments	% y/y	6.1	-8.2	4.0	9.4	6.1	-9.6	3.8	7.2
Fiscal balance ¹⁾	% GDP	-2.6	-2.4	-1.5	-0.2	-0.7	-7.1	-1.7	-1.3
Public debt ¹⁾	% GDP	51.3	54.2	50.6	48.8	45.6	57.4	56.9	54.3
CPI inflation	%	-0.9	-0.6	2.0	1.7	2.3	3.4	4.9	6.2
LFS unemployment rate	%	7.5	6.2	4.9	3.8	3.3	3.2	3.6	3.2
NBP reference rate	% еор	1.50	1.50	1.50	1.50	1.50	0.10	1.75	2.00
WIBOR 3M	% еор	1.73	1.73	1.72	1.72	1.71	0.21	1.90	2.15
EUR/PLN	PLN eop	4.26	4.42	4.17	4.30	4.26	4.61	4.56	4.44
USD/PLN	PLN eop	3.90	4.18	3.48	3.76	3.80	3.75	3.97	3.86



Deposits growth (FX adjusted)



Loans growth (FX adjusted)



PKO Bank Polski – the undisputed leader of Polish banking sector



Number of current accounts of individuals, k

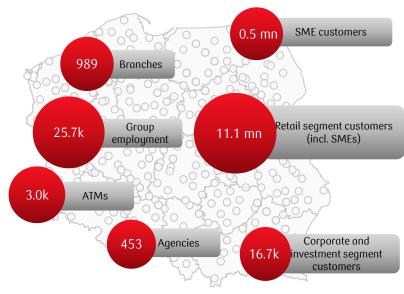


Number of ATMs, k



Number of retail agencies and branches, k





IKO, mn



Number of corporate customers with access to e-banking, k



The share of PKO Securities in trading on the secondary stock market (without block off session transactions), %



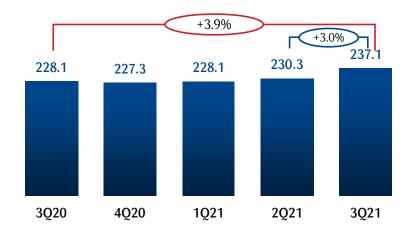
Investment Funds - AuM, PLN bn



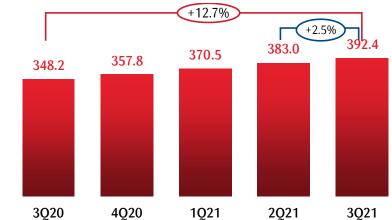
The increase in customer financing and savings



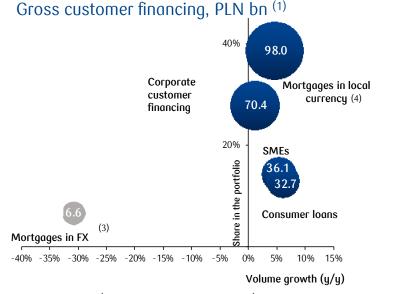
Gross customer financing, PLN bn (1)

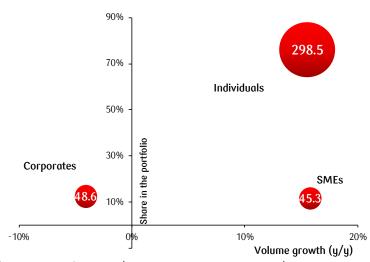






Customer savings, PLN bn (2)





⁽¹⁾ Includes loans (excluding FX mortgage loans), corporate and municipal bonds (excluding PFR, BGK, EIB corporate bonds), leasing and factoring (but excludes repo transactions).

⁽²⁾ Includes deposits, TFI (mutual funds) assets and treasury savings bonds of the bank and other entities of the bank's Group accumulated on the clients' bank accounts.

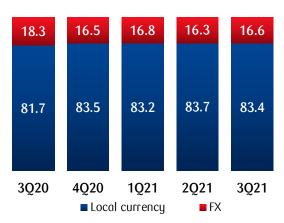
⁽³⁾ Due to the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers, the volume of FX mortgages decreased by PLN 5.3 bn at the end of 2020.

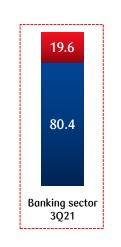
⁽⁴⁾ The position covers UAH loans.

Improvement in the structure of loans and deposits while maintaining high liquidity

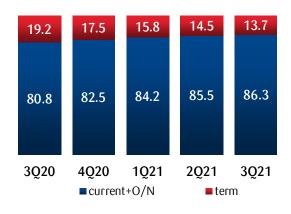


Currency structure of gross loans portfolio, %



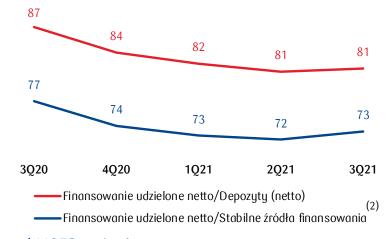


Term structure of total deposits (1)%

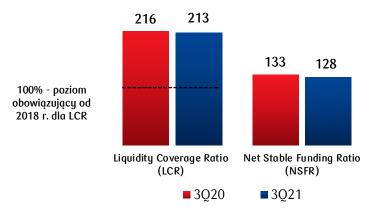




Structure of funding, %



LCR and NSFR ratio, %

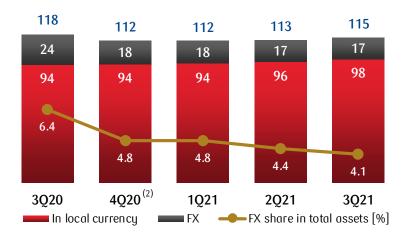


⁽¹⁾ Amounts due to customers.

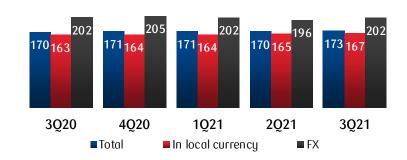
⁽²⁾ Amounts due to customers and long-term sources of external funding: issuance of covered bonds, securitization, unsecured obligations, subordinated liabilities, loans from financial institutions.

Gross mortgage loans

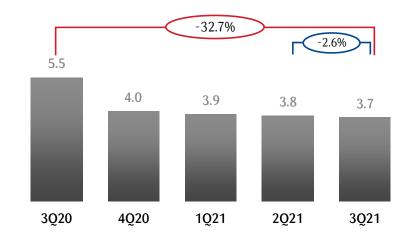
Volume of FX mortgage loans, PLN bn (1)



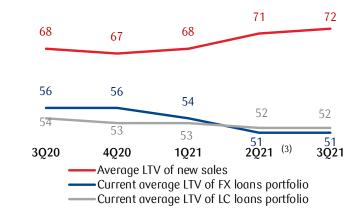
Average carrying value of mortgage loan to be repaid, PLN k (1)



Volume of CHF mortgage loans, CHF bn



Average LTV, %



⁽¹⁾ Includes data for PKO Bank Polski, PKO Bank Hipoteczny and KredoBank.

⁽²⁾ Due to the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers, the value of FX loans decreased by PLN 5.3 bn.

⁽³⁾ Decrease in LTV ratio of the FX loan portfolio results from the declines in CHF/PLN, EUR/PLN and USD/PLN exchange rates between the end of 1Q21 and the end of 2Q21.

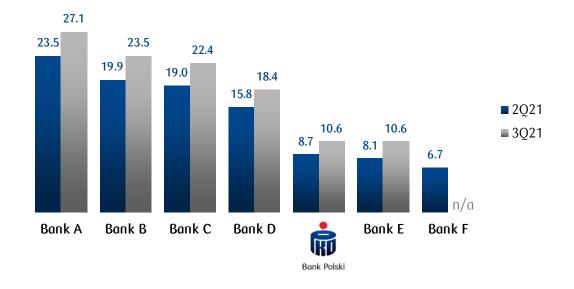
Legal risk of FX-mortgage loans



The number of new court proceedings in a quarter, Items

"PKO's 'Susceptibility to litigation' across sector: the number of disputed loan agreements relative to the total number of CHF contracts, %



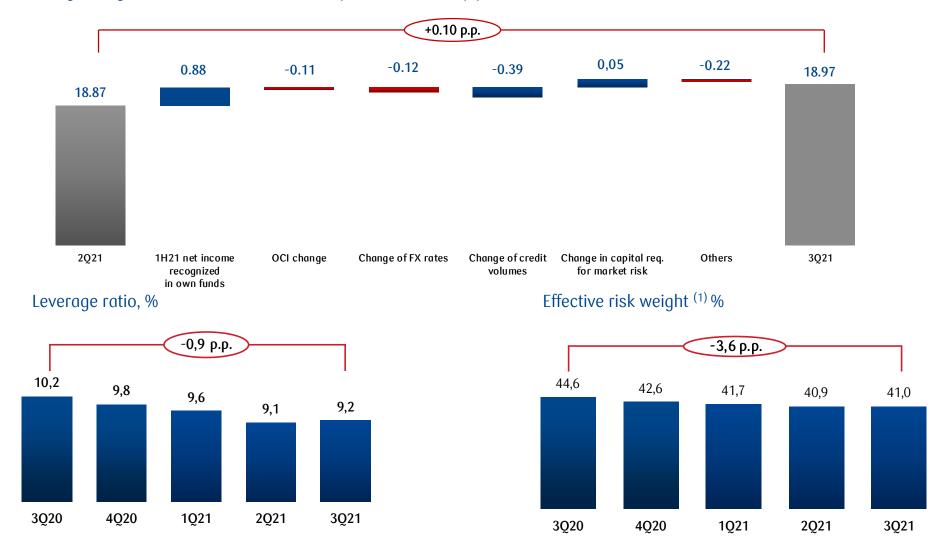


At the end of 3Q21 there were 10 815 courts proceedings against PKO, +1 847 q/q, at a total disputed amount of PLN 3.26 bn.

Capital adequacy

Bank Polski

Quarterly change of the consolidated total capital ratio (TCR), p.p.



³³

Key financial data



Profit and loss [PLN mn]

	9M21	9M20	y/y	3Q21	1Q21	q/q
Net interest income	7 213	7 693	-6.2%	2 495	2 406	+3.7%
Net F&C income	3 236	2 892	+11.9%	1 137	1 055	+7.8%
Result on business activity	11 226	10 729	+4.6%	3 826	3 791	+0.9%
Administrative expenses	(4 592)	(4 567)	+0.6%	(1 493)	(1 444)	+3.4%
Allowances for expected credit losses	(901)	(1 395)	-35.4%	(389)	(312)	+24.7%
Allowances on non-financial assets	(35)	(351)	-90.0%	8	(22)	-
Cost of credit risk of FX mortgages	-	(535)	-	-		-
Bank tax	(785)	(794)	-1.1%	(267)	(261)	+2.1%
Profit before income tax	4 934	3 101	+59.1%	1 697	1 759	-3.6%
Income tax	(1 263)	(1 086)	+16.3%	(438)	(523)	-16.1%
Net profit	3 671	2 018	+81.9%	1 258	1 236	+1.8%

Balance sheet [PLN bn]

Assets	403.5	376.6	+7.1%	403.5	393	+2.8%
Customer financing	243.0	242.6	+0.1%	243.0	237	+2.5%
Amounts due to customers	298.7	279.1	+7.0%	298.7	294	+1.7%
Stable financial resources	332.6	314.8	+5.7%	332.6	330	+0.8%
Total equity	41.5	44.8	-7.2%	41.5	41	+1.2%

Key ratios



		3Q21	3Q20	y/y	2Q21	q/q
	ROE net Q	12.1	6.4	+5.7 ρ.ρ.	12.1	0.0 р.р.
	ROE net 12M	-2.2	6.4	-8.6 р.р.	-3.4	+1.2 р.р.
	ROTE net Q	13.1	6.8	+6.3 p.p.	13.2	-0.1 р.р.
	ROTE net 12M	-2.4	6.9	-9.3 р.р.	-3.7	+1.3 р.р.
Key financial ratios	ROA net Q	1.3	0.8	+0.5 թ.թ.	1.3	0.0 p.p.
[%]	ROA net 12M	-0.2	0.8	-1.0 р.р.	-0.4	+0.2 p.p.
	C/I Q	39.0	38.6	+0.4 ρ.ρ.	38.1	+0.9 p.p.
	C/I 12M	39.7	42.1	-2.4 p.p.	39.6	+0.1 p.p.
	NIM Q	2.67	2.75	-0.08 р.р.	2.66	+0.01 p.p.
	NIM 12M	2.74	3.10	-0.36 р.р.	2.75	-0.01 р.р.
	NPL ratio	4.5	4.3	+0.2 р.р.	4.5	0.0 ρ.ρ.
Loan portfolio	Coverage ratio	85.6	81.9	+3.7 р.р.	83.7	+1.9 р.р.
quality [%]	Cost of risk Q	0.59	0.52	+7 bps	0.50	+9 bps
	Cost of risk 12M	0.67	0.57	+10 bps	0.66	+1 bps
Capital position	TCR	19.0	19.6	-0.6 р.р.	18.9	+0.1 p.p.
[%]	Tier 1 capital ratio	17.8	18.3	-0.5 p.p.	17.6	+0.2 p.p.

Key operational data



PKO Bank Polski operating data (eop)	3Q20	4Q20	1Q21	2Q21	3Q21	y/y	q/q
Current accounts ('000)	8 204	8 257	8 307	8 353	8 433	+2.8%	+1.0%
Banking cards ('000)	9 549	9 510	9 531	9 627	9 737	+2.0%	+1.1%
of which: credit cards	969	967	964	966	971	+0.2%	+0.5%
Active mobile banking applications IKO ('000)	5 003	5 210	5 421	5 658	5 916	+18.3%	+4.6%
Branches:	1 040	1 004	998	989	984	-5.4%	-0.5%
- retail	1 008	972	965	956	951	-5.7%	-0.5%
- corporate	32	32	33	33	33	+3.1%	0.0%
Agencies	498	492	485	471	453	-9.0%	-3.8%
ATMs	3 038	3 022	3 002	2 984	2 973	-2.1%	-0.4%
Employment eop (FTEs '000) Group	26.4	25.9	25.8	25.8	25.7	-2.7%	-0.4%
Number of operations performed by robots (in '000)	10 343	11 960	14 891	16 666	15 019	+45.2%	-9.9%

• The number of active IKO applications increased by nearly 913k y/y

The Profit and loss account of PKO Bank Polski Group

(1) Adjusted for the costs of legal risk and other impacts of the EGM's decision to enter into settlements with the foreign currency mortgage loan consumers.



Profit and loss account (PLN million)	3Q20	4Q20	1 <u>Q</u> 21	2Q21	3 <u>Q</u> 21	y/y	q/q
Net interest income	2 446	2 653	2 312	2 406	2 495	+2.0%	+3.7%
Net fee and commission income	989	1 028	1 044	1 055	1 137	+14.9%	+7.8%
Other income	86	215	254	330	193	2.2x	-41.3%
Dividend income	1	0	0	11	1	+52.7%	-91.9%
Trading income	28	66	42	26	14	-50.2%	-45.3%
Net foreign exchange gains	38	101	160	209	55	+44.3%	-73.9%
Gains/(losses) on derecognition on finacial assets and liabilities	69	29	34	59	82	+19.9%	+38.9%
Net other operating income and expense	(49)	19	17	25	42	-	+68.4%
Total income items	3 522	3 897	3 610	3 791	3 826	+8.6%	+0.9%
Total operating expenses	(1 359)	(1 416)	(1 655)	(1 444)	(1 493)	9.9%	3.4%
result on regulatory charges	(109)	(111)	(374)	(79)	(79)	-27.4%	0.0%
Allowances for expected credit losses	(411)	(936)	(200)	(312)	(389)	-5.3%	24.7%
Net impairment allowances on non-financial assets	(74)	(65)	(21)	(22)	8	-	-
Cost of risk on FX mortgages	(345)	(6 017)	-	-	-	-	-
Tax on certain financial institutions	(261)	(261)	(256)	(261)	(267)	2.4%	2.1%
Share in net profit (losses) of associates and jointly controlled entities	11	1	1	8	13	15.4%	72.7%
Profit before income tax	1 083	(4 797)	1 477	1 759	1 697	+56.6%	-3.6%
Income tax expense	(372)	221	(302)	(523)	(438)	+17.9%	-16.1%
Net profit attributable to non-controlling shareholders	-	(1)	(2)	1	0	-	-84.6%
Net result attributable to the parent company	712	(4 575)	1 177	1 236	1 258	+76.8%	+1.8%
Adjsuted net result attributable to the parent company (1)	1 057	612	1 098	1 124	1 285	+21.6%	+14.3%

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The balance sheet of PKO Bank Polski Group



Assets (PLN billion)	3Q20	4Q20	1021	2Q21	3 <u>Q</u> 21	y/y	q/q
Cash and balances with the Central Bank	3.7	7.5	4.3	3.9	4.0	+6.1%	+0.5%
Amounts due from other banks	2.6	2.6	2.7	3.5	4.7	+77.6%	+34.6%
Reverse repo transactions	0.0	-	0.0	0.1	-	-	-
Net customer financing	242.6	235.8	235.9	237.1	243.0	+0.1%	+2.5%
Securities	108.6	110.5	120.6	126.5	125.9	+15.9%	-0.5%
Other assets	19.0	20.7	20.8	21.5	26.0	+37.1%	+20.9%
TOTAL ASSETS	376.6	377.0	384.3	392.6	403.5	+7.1%	+2.8%
Liabilities and equity (PLN billion)	3Q20	4Q20	1021	2021	3Q21	y/y	q/q
						~ ~	
Total equity	44.8	39.9	40.6	41.0	41.5	-7.2%	+1.2%
Total equity Amounts due to the central bank and due to banks	44.8 2.6	39.9 2.6	40.6 2.3	41.0 4.4	41.5 7.0		
						-7.2%	+1.2%
Amounts due to the central bank and due to banks	2.6	2.6		4.4	7.0	-7.2% 2.6x	+1.2% +58.4%
Amounts due to the central bank and due to banks Repo transactions	2.6	2.6	2.3	4.4 0.1	7.0 0.8	-7.2% 2.6x -	+1.2% +58.4% 13.4x
Amounts due to the central bank and due to banks Repo transactions Subordinated liabilities and debt securities in issue	2.6	2.6 - 34.8	2.3 - 35.6	4.4 0.1 34.0	7.0 0.8 31.7	-7.2% 2.6x - -4.6%	+1.2% +58.4% 13.4x -6.5%
Amounts due to the central bank and due to banks Repo transactions Subordinated liabilities and debt securities in issue Amounts due to customers	2.6 - 33.3 279.1	2.6 - 34.8 282.4	2.3 - 35.6 287.8	4.4 0.1 34.0 293.8	7.0 0.8 31.7 298.7	-7.2% 2.6x - -4.6% +7.0%	+1.2% +58.4% 13.4x -6.5% +1.7%
Amounts due to the central bank and due to banks Repo transactions Subordinated liabilities and debt securities in issue Amounts due to customers Loans and advances received	2.6 - 33.3 279.1 2.5	2.6 - 34.8 282.4 2.3	2.3 - 35.6 287.8 2.4	4.4 0.1 34.0 293.8 2.1	7.0 0.8 31.7 298.7 2.2	-7.2% 2.6x4.6% +7.0% -8.5%	+1.2% +58.4% 13.4x -6.5% +1.7% +6.9%

Customer financing



PLN billion	3Q20	4Q20	1Q21	2Q21	3 <u>Q</u> 21	y/y	q/q
Financing	238.7	232.6	233.0	234.8	240.9	+0.9%	+2.6%
mortgages	117.6	112.3	112.0	112.8	114.6	-2.6%	+1.6%
mortgages in local currency	93.6	94.1	94.4	95.8	98.0	+4.7%	+2.2%
FX mortgages	24.0	18.2	17.7	17.0	16.6	-30.7%	-2.0%
consumer loans	30.8	30.5	30.6	31.5	32.7	+6.1%	+3.6%
SME	34.2	33.9	34.3	35.4	36.1	+5.4%	+2.0%
corporate	56.1	55.9	56.1	55.1	57.6	+2.6%	+4.6%
Debt securities	13.4	12.9	12.8	12.5	12.8	-4.6%	+2.8%
municipal bonds	9.6	9.7	9.5	9.1	9.5	-1.5%	+4.2%
corporate bonds ⁽¹⁾	3.8	3.2	3.3	3.4	3.3	-12.3%	-1.0%
Gross customer financing	252.1	245.5	245.8	247.2	253.7	+0.6%	+2.6%
Net customer financing	242.6	235.8	235.9	237.1	243.0	+0.1%	+2.5%

³⁹

SUPPLEMENTARY INFORMATION Customer savings



PLN billion	3 <u>Q</u> 20	4 <u>Q</u> 20	1 <u>Q</u> 21	2 <u>Q</u> 21	3 <u>Q</u> 21	y/y	q/q
Retail and private banking (1)	258.4	269.5	284.4	292.7	298.5	+15.5%	+2.0%
deposits	191.0	197.0	204.9	207.0	208.4	+9.1%	+0.7%
retail mutual funds	29.5	32.3	35.1	37.0	38.0	+28.9%	+2.8%
saving treasury bonds	37.7	40.0	44.2	48.6	52.0	+37.8%	+7.0%
Own bonds on clients' accounts	3.3	4.5	4.7	5.0	5.1	+53.4%	+0.6%
Corporate	47.4	41.1	39.7	43.3	43.5	-8.1%	+0.5%
SME	39.1	42.7	41.7	42.0	45.3	+15.8%	+8.0%
Customer savings	348.2	357.8	370.5	383.0	392.4	+12.7%	+2.5%

⁽¹⁾ Volume of bonds accumulated by retail customers has been included in the Retail and private banking savings presented in the first line.

Shares and ratings



Basic information about shares

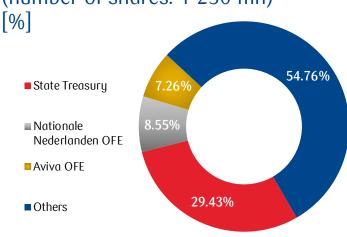
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FTSE Russell, Stoxx 600

ISIN: PLPKO0000016

Bloomberg: PKO PW **Reuters:** PKOB WA

Shareholder structure (number of shares: 1 250 mn)



Credit Rating

Rating:	Long-term						
Agency:	Deposits	Liabilities	Counterparty risk				
	A2 with stable outlook	A3 with stable outlook	A2				
Maadula	Short-term						
Moody's	Deposits	Liabilities	Counterparty risk				
	P-1	(P)P-2	P-1				

ESG Ratings

Rating: Agency:	ESG Rating (environmental, social, governance)			
FTSE Russell	2.7			
Sustainalytics	Medium risk			
MSCI	ВВВ			

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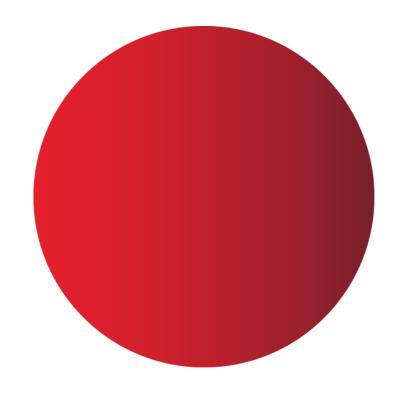
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